

Details Programme Wise (FY. 2020-2021)												Income as Per Annual Financial
S.No	Programme Title	Year	Financial Year	Date	No. of Participants (As per Billing done)	Duration	Revenue (Excluding GST)	Coordinator	Name of Granting Agency	Country	Remarks	FY. 2020-2021
1	Healthcare Operation Management: Techniques and Applications	2020	2020-21	October 12-17, 2020	33	5-day	1,31,109	Dr. Susmit Jain			MDP	1,31,109
2	Foundational Education Leadership for Early Childhood care and Education	2020	2020-21	July 08-12, 2020	3	5-day	6,000	Mr. Rajiv Ranjan			MDP	6,000
3	Optimizing Corporate Social Responsibility for Greater Good	2020	2020-21	September 23 to Octomber 09, 2020	19	5-day	1,03,043	Dr. Sazzad Parwez			MDP	1,03,043
4	How to Conduct Qualitative Research	2020	2020-21	June 24-26, 2020	23	4-day	12,000	Dr. Harsh Jha			MDP	12,000
5	R Programming for Non-Programmer	2020	2020-21	July 15-19, 2020	47	5-day	23,500	Dr. Harsh Jha			MDP	23,500
6	Hapinesss Quotient-Our Own Measure	2020	2020-21	August 20-22, 2020	5	3-day	12,500	Dr. Padmaja Suresh			MDP	12,500
7	Data use in Public Health Management	2020	2020-21	August 24-28, 2020	8	5-day	12,500	Dr. Anna Baisiton			MDP	20,000
8	Effective Classroom Management Using Google Tools	2020	2020-21	September 7-11, 2020	18	5-day	23,744	Dr. Sheenu Jain & Dr. Prashant Sharma			MDP	23,744
9	Financial Statement Analysis for Managers of Hospitals and Healthcare Organizations	2021	2020-21	January 04-08, 2021	12	5 Days	24,000	Dr. Prashant Sharma			MDP	24,000
10	Managing People: Emerging Issues and Shifting Work Practice	2020	2020-21	September 7-11, 2020	2	5-day	1,920	Dr. Deepti Sharma			MDP	1,920
11	Building Brand Effectiveness	2020	2020-21	August 14-22, 2020	16	5-day	64,671	Dr. Sandeep Narula			MDP	64,671
12	Data Analytics using R	2020	2020-21	June19-23, 2020	158	5-day	79,120	Dr. Prashant Sharma			MDP	79,120
13	Quantitative and Qualitative Data Analytics using R	2020	2020-21	August 17-22, 2020	8	6-day	27,500	Dr. Prashant Sharma			MDP	20,000
14	Analytics and Decision Support in Health Care Operations Management	2020	2020-21	November 27-29, 2020	24	5-day	48,000	Dr. Susmit Jain			MDP	48,000
15	Data Analytics Using R	2020	2020-21	July 01-05, 2020	35	5-day	17,500	Dr. Prashant Sharma			MDP	17,500
16	How to Conduct Qualitative Research	2020	2020-21	July 09-11, 2020	9	3-day	22,500	Dr. Harsh Jha			MDP	22,500

17	Hapinesss Quotient-Our Own Measure	2020	2020-21	August 06-08, 2020	2	3-day	5,000	MS Sailaja & Dr. Padmaja Suresh			MDP	5,000
18	AI For Healthcare-Fundamentals Of Machine Learning	2020	2020-21	September 25-29, 2020	16	5-day	15,360	Dr. Shweta Agarwal			MDP	15,360
19	Quantitative Decision-Making Methods in Healthcare Management	2021	2020-21	March 19-21, 2021	8	3-day	20,000	Dr. Susmit Jain			MDP	20,000
20	Management Training of Adminstartive Nursing Cadre (Batch-1)	2021	2020-21	February 22-26, 2021	81	5-day	6,90,000	Dr. Shiv K Tripathi	Government of Madhya Pradesh	India	CTP	6,90,000
21	Management Training of Adminstartive Nursing Cadre (Batch-2)	2021	2020-21	March 1-5, 2021	22	5-day	6,60,000	Dr. Shiv K Tripathi	Government of Madhya Pradesh	India	CTP	6,60,000
22	Management Training of Adminstartive Nursing Cadre (Batch-3)	2021	2020-21	March 8-12, 2021	25	5-day	7,50,000	Dr. Shiv K Tripathi	Government of Madhya Pradesh	India	CTP	7,50,000
23	Management Training of Adminstartive Nursing Cadre (Batch-4)	2021	2020-21	March 22-26, 2021	12	5-day	3,60,000	Dr. Shiv K Tripathi	Government of Madhya Pradesh	India	CTP	3,60,000
24	CHO Leadership Training Programme	2020-2024	2020-2024				3,05,550	Dr. P.R. Sodani	JHPIGP		CTP	3,05,550
Total Amount For NAAC							34,15,517					34,15,517

Remark : Few Additional Revenue Considered as Training in Annual Financial

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Established under The IIHMR University Act, 2014(Act No. 3 of 2014)

GROUPING OF BALANCE SHEET AND INCOME & EXPENDITURE A/C FOR THE YEAR ENDED 31st March,2021 (Educational Courses and Programmes and Scientific Research Activities at Jaipur)

Particulars	TOTAL	
<u>INCOME SIDE</u>		
<u>RECEIPTS TOWARDS SCIENTIFIC RESEARCH</u>		
Receipts from Research Projects		44,03,057
<u>RECEIPTS TOWARDS EDUCATIONAL COURSES AND PROGRAMMES</u>		
Receipts from Management Development Programme	34,70,307	
Recoveries from Hostel Accommodation (Students)	8,11,000	
Prospects Fees	11,73,000	
Prospects Fees from Executive Course	7,042	11,80,042
Late Fee from Students		4,000
Receipts from Course Fee	23,79,62,596	24,34,27,945
<u>INTEREST</u>		
Interest on Endowment Deposit	8,20,437	
Received from Bank Deposits	2,19,508	
Interest Recd. on Income Tax Refund A/c	1,53,462	
Interest Recd. on Saving A/c	3,28,043	15,21,450
<u>MISCELLANEOUS INCOME</u>		
Misc. Income	61,687	
Delegate Fee received	3,051	
Income from Publication	1,300	
Consultancy Research: Share from Faculty	1,35,299	
Rent Received	15,60,000	
Recoveries from Guest House Accommodation	12,35,824	
Less : Notional amt. of Catering exp.	4,55,000	7,80,824
		25,42,161
<u>AMOUNT WRITE OFF (Net)</u>		4,56,166
<u>Total of Income Side</u>		25,23,50,780

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Income & Expenditure Account for the year ended 31st March, 2021

(Amount in '₹')

FIGURES FOR THE PREVIOUS YEAR	EXPENDITURE	FIGURES FOR THE YEAR	FIGURES FOR THE PREVIOUS YEAR	INCOME	FIGURES FOR THE YEAR
	Application of General Fund			General Fund	
106,752,706	Salary & Allowances	119,653,935		Receipts towards	
	Payment to Visiting Faculties and Consultants		14,632,241	- Scientific Research Projects	4,403,057
10,911,925	Honorarium	4,164,191	250,310,242	- Educational Courses and Programmes	243,427,945
2,322,193	Travelling	394,534			247,831,002
13,094,383	Seminar, Conference & Workshops	4,558,725		Interest	
11,687,136	Travelling & Conveyance	1,748,450	770,000	- Received on Endowment Deposit	820,437
120,830	Board of Management Meeting Expenses	3,250,436	153,374	- Received on Income Tax Refund	153,462
9,297,650	IN-House Research & Scholarship	67,500	259,671	- Received from Saving Bank A/c	328,043
3,676,824	Books and Journals	2,368,800	1,237,304	- Received from Bank Deposits	219,508
5,798,610	Printing & Stationary	3,029,484	5,957,895	Miscellaneous Income	1,521,450
1,293,307	Faculty and Staff Recruitment	2,243,767	111,993	Amount Written Back (Net)	2,542,161
11,359,367	Office Maintenance	1,092,535			456,166
7,301,052	Electricity and Water	10,582,360			
1,792,830	Communication	4,560,840			
9,071,993	Repair and Renovations	2,111,912			
2,479,215	Rent, Rates & Taxes	3,845,368			
549,440	Insurance	46,462			
	Payment to Auditor	437,032			
250,000	- As Audit Fee	250,000			
50,000	- In other Capacity	50,000			
3,305,733	Computer Software Cost	4,351,004			
1,642,650	Dress to Students				
19,547,448	Educational Courses Promotional Expenses	18,653,029			
2,784,017	Miscellaneous Expenses	2,002,458			
	Finance Charges				
206,125	Interest on Borrowed Fund	2,566			
23,451	Bank Charges & Commission	1,320,354			
-	Deficit on W/off /sale of Fixed Assets(Net)	30,479			
11,534,154	Depreciation	11,851,206			
36,579,683	Excess of Income over Expenditure during the Year Carried Down	54,242,077			
273,432,719	Total	252,350,780	273,432,719	Total	252,350,780
50,000,000	Transferred to General Reserve	50,000,000	43,521,124	Balance (Cr.) as per last year	30,100,806
30,100,806	Balance (Cr.) carried to Balance Sheet	34,342,883	36,579,683	Balance (Cr.) brought down	54,242,077
80,100,806		84,342,883	80,100,806		84,342,883

President
(P. R. Sodani)

Registrar
(Hem Kumar Bhargava)

CFAO
(Prasoon Jain)

AUDITOR'S REPORT
In terms of our report of even date

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For M. L. SHARMA & CO.,
Chartered Accountants.

(G. S. Sharma)
Proprietor
M. No. 070074

#	Programme Title	Revenue (In Rs.)	Remark
1	Healthcare Operation Management: Techniques and Applications	1,31,109	


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Project Ledger From : 01-Apr-2020 To : 31-Mar-2021

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MDP11 : HLTHCARE OPERATION MGMT 12-17/10

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
17-Oct-2020	MDP/IIHMRU/21			135109.38
Proj : MDP11 : HLTHCARE OPE CC : COMMON Budget : COMMON				
HEALTHCARE OPERATIONS MANAGEMENT-TECHNIQUES AND APPLICATIONS (OCTOBER 12 -17, 2020): BEING INVOICE RAISED UNDER AI FOR HEALTHCARE-FUNDAMENTALS OF MACHINE LEARNING FROM OCTOBER 12 TO 17, 2020, PARTICIPANTS 30 @ RS. 4,000 PER PARTICIPANT, PARTICIPANTS 1 @ RS. 3,600 (RS. 4 000-10% DISCOUNT), PARTICIPANTS 1 @ RS. 3,000 (RS. 4,000-25% DISCOUNT) AND PARTICIPANTS 2 @ RS. 8,509.38 (USD 70), TOTAL AMOUNT OF RS. 1,35,109.38 ADD: GST @ 18% OF RS. 24,320, TOTAL AMOUNT OF RS. 1,59,429.38 ADJUSTED IN THE A/C.				
14-Nov-2020	JPR-6		4000.00	
Proj : MDP11 : HLTHCARE OPE CC : COMMON Budget : COMMON				
HEALTHCARE OPERATIONS MANAGEMENT-TECHNIQUES AND APPLICATIONS (OCTOBER 12 -17, 2020): BEING CREDIT NOTE RAISED UNDER AI FOR HEALTHCARE-FUNDAMENTALS OF MACHINE LEARNING FROM OCTOBER 12 TO 17, 2020, PARTICIPANT 1 (DR. RAJESH NAIR) @ RS. 4,000 PER PARTICIPANT, ADD: GST @ 18% OF RS. 720, TOTAL AMOUNT OF RS. 4,720 ADJUSTED IN THE A/C.				
TOTAL			4000.00	135109.38
CLOSING BALANCE				131109.38 Cr



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Celebrating 35 Years of Institutional Excellence

**ONLINE
MANAGEMENT DEVELOPMENT
PROGRAMME ON**

**HEALTHCARE
OPERATIONS
MANAGEMENT**
TECHNIQUES & APPLICATIONS

OCTOBER 12-17, 2020

Time: 11:00 AM – 01:00 PM (IST) Daily

Live classes (online) using Microsoft Teams

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#	Programme Title	Revenue (In Rs.)	Remark
2	Foundational Education Leadership for Early Childhood care and Education	6,000	


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MDP06 : EARLY CHILDHOOD CARE AND EDUCATION 08/07

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F :		0.00
12-Jul-2020	MDP/IIHMRU/06			6000.00
Proj : MDP06 : EARLY CHILDH CC : COMMON Budget : COMMON				
MDP PARTICIPANT - EARLY CHILDHOOD CARE AND				
EDUCATION 08-12/07): BEING				
INVOICE RAISED FOR 3 NOS. PARTICIPANTS @ RS. 2				
360 INCL. GST, AMOUNT OF				
RS. 6,000 ADD: GST @ 18% OF RS. 1,080, TOTAL				
AMOUNT OF RS. 7,080 ADJUSTED				
IN THE A/C.				
TOTAL			0.00	6000.00
CLOSING BALANCE				6000.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
3	Optimizing Corporate Social Responsibility for Greater Good	1,03,043	



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CERT PROG : OPTIMIZING CSR GREATER GOOD 23-09/10

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F :		0.00
23-Sep-2020	MDP/IIHMRU/17			22960.00
Proj : CERT PROG : OPTIMIZI		CC : COMMON	Budget : COMMON	
PLAN INTERNATIONAL (INDIA CHAPTER) : BEING INVOICE RAISED FOR 5 NOS. PARTICIPANTS UNDER ONLINE CERTIFICATE PROGRAMME ON OPTIMIZING CORPORATE SOCIAL RESONSIBILIY FOR GOODS FROM SEPTEMBER 23 TO OCTOBER 9, 2020 @ RS. 5,740 PER PARTICIPANT LESS : 20% DISCOUNT, TOTAL AMOUNT OF RS. 22,960 ADD: GST @ 18% OF RS. 4,134, TOTAL AMOUNT OF RS. 27,094 ADJUSTED IN THE A/C.				
29-Sep-2020	MDP/IIHMRU/19			80676.00
Proj : CERT PROG : OPTIMIZI		CC : COMMON	Budget : COMMON	
ONLINE CERTIFICATE PROGRAMME ON OPTIMIZING CORPORATE SOCIAL RESPONSIBILITY FOR GREATER GOOD (SEPTEMBER 23-29, 2020): BEING INVOICE RAISED FOR PARTICIPANTS UNDER ONLINE CERTIFICATE PROGRAMME ON OPTIMIZING CORPORATE SOCIAL RESONSIBILIY FOR GOODS FROM SEPTEMBER 23 TO SEPTEMBER 29, 2020 @ RS. 5,932 PER PARTICIPANT LESS : 10% DISCOUNT FOR 4 NOS. PARTICIPANTS AND RS. 5,932 FOR 10 NOS. PARTICIPANTS , TOTAL AMOUNT OF RS. 80,676 ADD: GST @ 18% OF RS. 14,524, TOTAL AMOUNT OF RS. 95,200 ADJUSTED IN THE A/C.				
21-Oct-2020	JPR-5		593.00	
F CERT PROG : OPTIMIZI		CC : COMMON	Budget : COMMON	
ONLINE CERTIFICATE PROGRAMME ON OPTIMIZING CORPORATE SOCIAL RESPONSIBILITY FOR GREATER GOOD (SEPTEMBER 23-29, 2020): BEING CREDIT NOTE RAISED AS PER THE APPROVAL OF 10% DISCOUNT OF RS. 5932 FOR PARTICIPANTS UNDER ONLINE CERTIFICATE PROGRAMME ON OPTIMIZING CORPORATE SOCIAL RESONSIBILIY FOR GOODS FROM SEPTEMBER 23 TO SEPTEMBER 29, 2020 @ RS. 593 PER PARTICIPANT, TOTAL AMOUNT OF RS. 593 ADD: GST @ 18% OF RS. 107, TOTAL AMOUNT OF RS. 700 ADJUSTED IN THE A/C.				
TOTAL			593.00	103636.00
CLOSING BALANCE				103043.00 Cr


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#	Programme Title	Revenue (In Rs.)	Remark
4	How to Conduct Qualitative Research	12,000	



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MDP03 : HOW TO CONDUCT QUALITATIVE RES 24-26/06(O)

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F :		0.00
26-Jun-2020	MDP/IIHMRU/03			11500.00
Proj : MDP03 : HOW TO CONDU		CC : COMMON	Budget : COMMON	
MDP PARTICIPANT - HOW TO CONDUCT QUALITATIVE RESEARCH : BEING INVOICE RAISED FOR 20 NOS. PARTICIPANTS @ RS. 590 AND 2 PARTICIPANTS @ 885 INCL. GST , AMOUNT OF RS. 11,500 ADD: GST @ 18% OF RS. 2,070, TOTAL AMOUNT OF RS. 13,570 ADJUSTED IN THE A/C.				
18-Jul-2020	MDP/IIHMRU/07			500.00
MDP03 : HOW TO CONDU		CC : COMMON	Budget : COMMON	
MDP PARTICIPANT - HOW TO CONDUCT QUALITATIVE RESEARCH : BEING INVOICE RAISED FOR 1 NO. PARTICIPANTS @ RS. 590 INCL. GST , AMOUNT OF RS. 500 ADD: GST @ 18% OF RS. 90, TOTAL AMOUNT OF RS. 590 ADJUSTED IN THE A/C.				
TOTAL			0.00	12000.00
CLOSING BALANCE				12000.00 Cr




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#	Programme Title	Revenue (In Rs.)	Remark
5	R Programming for Non-Programmer	23,500	



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MDP02 : R PROGRAMMING FOR NONPROGRAMMERS 15-19/07

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F :		0.00
20-Jul-2020	MDP/IIHMRU/08			23500.00
Proj : MDP02 : R PROGRAMMIN CC : COMMON Budget : COMMON				
MDP PARTICIPANT - R PROGRAMMING FOR				
NONPROGRAMMERS (ONLINE) 15-19/07:				
BEING INVOICE RAISED FOR 46 NOS. PARTICIPANTS @				
RS. 590 INCL. GST, AMOUNT OF				
RS. 23,500 ADD: GST @ 18% OF RS. 4,230, TOTAL				
AMOUNT OF RS. 27,730 ADJUSTED				
IN THE A/C.				
TOTAL			0.00	23500.00
CLOSING BALANCE				23500.00 Cr




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#	Programme Title	Revenue (In Rs.)	Remark
6	Happiness Quotient-Our Own Measure	12,500	



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MDP10 : HAPPINESS QUOTIENT 20-22/08

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		
		OP. BALANCE B/F :		0.00
22-Aug-2020	MDP/IIHMRU/11			12500.00
Proj : MDP10 : HAPPINESS QU CC : COMMON Budget : COMMON				
MDP PARTICIPANT : HAPPINESS QUOTIENT- OUR OWN				
MEASURES : BEING INVOICE				
RAISED FOR 5 NOS. PARTICIPANTS @ RS. 2,950 INCL.				
GST, AMOUNT, TOTAL AMOUNT				
OF RS. 12,500 ADD: GST @ 18% OF RS. 2,250, TOTAL				
AMOUNT OF RS. 14,750 ADJUSTED				
IN THE A/C.				
		TOTAL	0.00	12500.00
		CLOSING BALANCE		12500.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
7	Data use in Public Health Management	20,000	



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MDP12 : DATA USE IN PUBLIC HLTH MGMT 24-28/08

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F : 0.00
28-Aug-2020	MDP/IIHMRU/13			7500.00
Proj : MDP12 : DATA USE IN CC : COMMON Budget : COMMON				
TATA STEEL FOUNDATION : DATA USE IN PUBLIC HEALTH MANAGEMENT (FROM 24TH TO 28TH AUGUST 2020) BEING INVOICE RAISED FOR 3 NOS. PARTICIPANTS @ RS. 2,500 EACH, TOTAL AMOUNT OF RS. 7,500 ADD: GST @ 18% OF RS. 1350, TOTAL AMOUNT OF RS. 8,850 ADJUSTED IN THE A/C.				
28-Aug-2020	MDP/IIHMRU/14			12500.00
MDP12 : DATA USE IN CC : COMMON Budget : COMMON				
DATA USE IN PUBLIC HEALTH MANAGEMENT (FROM 24TH TO 28TH AUGUST 2020) : BEING INVOICE RAISED FOR 5 NOS. PARTICIPANTS @ RS. 2,500 EACH, TOTAL AMOUNT OF RS. 12,500 ADD: GST @ 18% OF RS. 2,250, TOTAL AMOUNT OF RS. 14,750 ADJUSTED IN THE A/C.				
TOTAL			0.00	20000.00
CLOSING BALANCE				20000.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
8	Effective Classroom Management Using Google Tools	23,744	,


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MDP13 : EFFECTIVE CLASSROOM LEARNING MGMT 07-11/09

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F :		0.00
11-Sep-2020	MDP/IIHMRU/16			4800.00
Proj : MDP13 : EFFECTIVE CL		CC : COMMON	Budget : COMMON	
EFFECTIVE CLASSROOM LEARNING MANAGEMENT USING GOOGLE TOOLS (SEPTEMBER 7-11, 2020) : BEING INVOICE RAISED FOR 5 NOS. PARTICIPANTS @ RS. 1,133 INCL. GST, AMOUNT, TOTAL AMOUNT OF RS. 4,800 ADD: GST @ 18% OF RS. 865, TOTAL AMOUNT OF RS. 5,665 ADJUSTED IN THE A/C.				
15-Sep-2020	MDP/IIHMRU/20			23680.00
Proj : MDP13 : EFFECTIVE CL		CC : COMMON	Budget : COMMON	
KHESAR GYALO UNIVERSITY OF MEDICAL SCIENCES OF BHUTAN: BEING INVOICE RAISED FOR MDP EFFECTIVE CLASSROOM LEARNING MANAGEMENT USING GOOGLE TOOLS FROM SEPTEMBER 7 TO 11, 2020 WITH 16 NOS. PARTICIPANTS @ RS. 1,480 (USD 20@ INR74), TOTAL AMOUNT OF RS. 23,680 ADD: GST @ 18% OF RS. 4,262, TOTAL AMOUNT OF RS. 27,942 ADJUSTED IN THE A/C.				
15-Oct-2020	JPR-4		4736.00	
Proj : MDP13 : EFFECTIVE CL		CC : COMMON	Budget : COMMON	
KHESAR GYALO UNIVERSITY OF MEDICAL SCIENCES OF BHUTAN: BEING CREDIT NOTE RAISED FOR MDP EFFECTIVE CLASSROOM LEARNING MANAGEMENT USING GOOGLE TOOLS FROM SEPTEMBER 7 TO 11, 2020 WITH 16 NOS. PARTICIPANTS @ 20% DISCOUNT ON TOTAL RS. 23,680, TOTAL AMOUNT OF RS. 4,736 ADD: GST @ 18% OF RS. 852, TOTAL AMOUNT OF RS. 5,588 ADJUSTED IN THE A/C.				
TOTAL			4736.00	28480.00
CLOSING BALANCE				23744.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
9	Financial Statement Analysis for Managers of Hospitals and Healthcare Organization	24,000	


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MDP18 : ANALYSIS FOR MNGR OF HOSP 04-08/01

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
08-Jan-2021	MDP/IIHMRU/23			24000.00
Proj : MDP18 : ANALYSIS FOR CC : COMMON Budget : COMMON				
FINANCIAL STATEMENT ANALYSIS FOR MANAGERS OF HOSPITALS AND HEALTHCARE ORGANIZATIONS (JANUARY 04-08, 2021) : BEING INVOICE RAISED UNDER FINANCIAL STATEMENT ANALYSIS FOR MANAGERS OF HOSPITALS AND HEALTHCARE ORGANIZATIONS FROM JANUARY 04 TO 08, 2021 ,PARTICIPANTS 12 @ RS. 2,000 PER PARTICIPANT, TOTAL AMOUNT OF RS. 24,000 ADD: GST @ 18% OF RS. 4,320, TOTAL AMOUNT OF RS. 28,320 ADJUSTED IN THE A/C.				
TOTAL			0.00	24000.00
CLOSING BALANCE				24000.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
10	Managing People: Emerging Issues and Shifting Work Practice	1,920	



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MDP14 : EMERGING ISSUES AND SHIFTING WORK 07-11/09

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		
		OP. BALANCE B/F :		0.00
11-Sep-2020	MDP/IIHMRU/15			1920.00
Proj : MDP14 : EMERGING ISS CC : COMMON Budget : COMMON				
MANAGING PEOPLE: EMERGING ISSUES AND SHIFTING				
WORK PRACTICES (SEPTEMBER				
7-11, 2020) : BEING INVOICE RAISED FOR 2 NOS.				
PARTICIPANTS @ RS. 1,133 INCL.				
GST, AMOUNT, TOTAL AMOUNT OF RS. 1,920 ADD: GST @				
18% OF RS. 346, TOTAL AMOUNT				
OF RS. 2,246 ADJUSTED IN THE A/C.				
		TOTAL	0.00	1920.00
		CLOSING BALANCE		1920.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
11	Building Brand Effectiveness	64,671	


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MDP05: BUILDING BRAND EFFECTIVENESS 14-22/08
Party Name : INCOME FROM TRAINING ACTIVITY

Page : 1

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		
22-Aug-2020	MDP/IIHMRU/10			64671.09
Proj : MDP05: BUILDING BRAN CC : COMMON Budget : COMMON				
MDP PARTICIPANT - BUILDING BRAND EFFECTIVENESS :				
BEING INVOICE RAISED				
FOR 10 NOS. PARTICIPANTS @ RS. 4,720 INCL. GST,				
AMOUNT AND 1 NO.				
PARTICIPANT @ RS. 4,000 (DISCOUNTED) INCL. GST				
AND 5 NOS. OF FOREIGN				
PARTICIPANTS @ USD 71 EACH, TOTAL AMOUNT OF RS.				
64,671.09 ADD: GST @				
18% OF RS. 11,640.6, TOTAL AMOUNT OF RS. 76				
311.69 ADJUSTED IN THE A/C.				
TOTAL			0.00	64671.09
CLOSING BALANCE				64671.09 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
12	Data Analytics using R	79,120	



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VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F :		0.00
23-Jun-2020	MDP/IIHMRU/01			58120.00
Proj : MDP01 : DATA ANALYTI		CC : COMMON	Budget : COMMON	
MDP PARTICIPANT - DATA ANALYTICS : BEING INVOICE RAISED FOR 156 NOS. PARTICIPANTS (117 PARTICIPANTS @ RS. 590 INCL. GST AND 5 PARTICIPANTS @ RS. 500 INCL. GST) AMOUNT OF RS. 58,120 ADD: GST @ 18% OF RS. 10,460, TOTAL AMOUNT OF RS. 68,580 ADJUSTED IN THE A/C.				
23-Jun-2020	MDP/IIHMRU/02			21000.00
MDP01 : DATA ANALYTI		CC : COMMON	Budget : COMMON	
MDP PARTICIPANT - DATA ANALYTICS : BEING INVOICE RAISED FOR 41 NOS. PARTICIPANTS (39 PARTICIPANTS @ RS. 590 INCL. GST AND 2 PARTICIPANTS @ 885 INCL. GST) AMOUNT OF RS. 21,000 ADD: GST @ 18% OF RS. 3,780, TOTAL AMOUNT OF RS. 24,780 ADJUSTED IN THE A/C.				
TOTAL			0.00	79120.00
CLOSING BALANCE				79120.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
13	Quantitative and Qualitative Data Analytics using R	20,000	



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VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
22-Aug-2020	MDP/IIHMRU/12			20000.00
Proj : MDP09 : QUANT. AND Q CC : COMMON Budget : COMMON				
MDP PARTICIPANT : QUALITATIVE AND QUANTITATIVE				
DATA ANALYTICS USING R :				
BEING INVOICE RAISED FOR 8 NOS. PARTICIPANTS @				
RS. 2,950 INCL. GST, AMOUNT,				
TOTAL AMOUNT OF RS. 20,000 ADD: GST @ 18% OF RS. 3				
600, TOTAL AMOUNT OF RS.				
23,600 ADJUSTED IN THE A/C.				
		TOTAL	0.00	20000.00
		CLOSING BALANCE		20000.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
14	Analytics and Decision Support in Health Care Operations Management	48,000	



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MDP16 : ANALYTIC & DECISION SUPPORT 27-29/11

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		
		OP. BALANCE B/F :		0.00
29-Nov-2020	MDP/IIHMRU/22			48000.00
Proj : MDP16 : ANALYTIC & D CC : COMMON Budget : COMMON				
ANALYTICS AND DECISION SUPPORT IN HEALTH CARE OPERATIONS MANAGEMENT (NOVEMBER 27-29, 2020) : BEING INVOICE RAISED UNDER ANALYTICS AND DECISION SUPPORT IN HEALTH CARE OPERATIONS MANAGEMENT FROM NOVEMBER 27 TO 29, 2020 , PARTICIPANTS 24 @ RS. 2,000 PER PARTICIPANT, TOTAL AMOUNT OF RS. 48,000 ADD: GST @ 18% OF RS. 8,640, TOTAL AMOUNT OF RS. 56 640 ADJUSTED IN THE A/C.				
TOTAL			0.00	48000.00
CLOSING BALANCE				48000.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
15	Data Analytics Using R	17,500	


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MDP04 : DATA ANALYTICS 01-05/07

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		
		OP. BALANCE B/F :		0.00
05-Jul-2020	MDP/IIHMRU/04			17500.00
Proj : MDP04 : DATA ANALYTI CC : COMMON Budget : COMMON				
MDP PARTICIPANT - DATA ANALYTICS : BEING INVOICE				
RAISED FOR 35 NOS.				
PARTICIPANTS @ RS. 590 INCL. GST, AMOUNT OF RS.				
17,500 ADD: GST @ 18%				
OF RS. 3,150, TOTAL AMOUNT OF RS. 20,650 ADJUSTED				
IN THE A/C.				
TOTAL			0.00	17500.00
CLOSING BALANCE				17500.00 Cr




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#	Programme Title	Revenue (In Rs.)	Remark
16	How to Conduct Qualitative Research	22,500	



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MDP07 : HOW TO CONDUCT QUALITATIVE RES 09-11/07(O)

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
11-Jul-2020	MDP/IIHMRU/05			22500.00
Proj : MDP07 : HOW TO CONDU CC : COMMON Budget : COMMON				
MDP PARTICIPANT - HOW TO CONDUCT QUALITATIVE RESEARCH (09-11/07/2020):				
BEING INVOICE RAISED FOR 9 NOS. PARTICIPANTS @				
RS. 2,950 INCL. GST, AMOUNT OF				
RS. 22,500 ADD: GST @ 18% OF RS. 4,050, TOTAL				
AMOUNT OF RS. 26,550 ADJUSTED				
IN THE A/C.				
TOTAL			0.00	22500.00
CLOSING BALANCE				22500.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
17	Happiness Quotient-Our Own Measure	5,000	



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Project Ledger From : 01-Apr-2020 To : 31-Mar-2021**Page : 1****MDP08 : HAPPINESS QUOTIENT - 06-08/08****Party Name : INCOME FROM TRAINING ACTIVITY**

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		
08-Aug-2020	MDP/IIHMRU/09			5000.00
Proj : MDP08 : HAPPINESS QU CC : COMMON Budget : COMMON				
MDP PARTICIPANT - MDP08 HAPPINESS QUOTIENT :				
BEING INVOICE RAISED FOR 2 NOS.				
PARTICIPANTS @ RS. 2,950 INCL. GST, AMOUNT OF RS.				
5,000 ADD: GST @ 18% OF RS.				
900, TOTAL AMOUNT OF RS. 5,900 ADJUSTED IN THE				
A/C.				
		TOTAL	0.00	5000.00
		CLOSING BALANCE		5000.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
18	AI For Healthcare-Fundamentals of Machine Learning	15,360	


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MDP15 : AI FOR HLTHCARE - FUNDAMENTALS 25-29/09

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F : 0.00
29-Sep-2020	MDP/IIHMRU/18			15360.00
Proj : MDP15 : AI FOR HLTHC CC : COMMON Budget : COMMON				
AI FOR HEALTHCARE-FUNDAMENTALS OF MACHINE LEARNING (SEPTEMBER 25-29, 2020) : BEING INVOICE RAISED FOR 16 NOS. PARTICIPANTS UNDER AI FOR HEALTHCARE-FUNDAMENTALS OF MACHINE LEARNING FROM SEPTEMBER 25 TO 29, 2020 @ RS. 1,133 PER PARTICIPANT, TOTAL AMOUNT OF RS. 15,363 ADD: GST @ 18% OF RS. 2,765, TOTAL AMOUNT OF RS. 18,128 ADJUSTED IN THE A/C.				
		TOTAL	0.00	15360.00
		CLOSING BALANCE		15360.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
19	Quantitative Decision-Making Methods in Healthcare Management	20,000	



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MDP19 : QUANT DCSN MKNG MTHDS HLTHCARE 19-21/03

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		
		OP. BALANCE B/F :		0.00
20-Mar-2021	MDP/IIHMRU/30			20000.00
Proj : MDP19 : QUANT DCSN M CC : COMMON Budget : COMMON				
QUANTITATIVE DECISION-MAKING METHODS IN HEALTH				
CARE MGMT : BEING INVOICE RAISED				
UNDER QUANTITATIVE DECISION-MAKING METHODS IN				
HEALTH CARE MANAGEMENT FROM				
MARCH 19 TO 21, 2021 ,PARTICIPANTS 8 @ RS. 2,500				
PER PARTICIPANT, TOTAL AMOUNT				
OF RS. 20,000 ADD: GST @ 18% OF RS. 3,600, TOTAL				
AMOUNT OF RS. 23,600/- ADJUSTED				
IN THE A/C.				
		TOTAL	0.00	20000.00
		CLOSING BALANCE		20000.00 Cr



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Learn to make game-changing decisions that elevate the quality of healthcare management.

QUANTITATIVE DECISION-MAKING METHODS IN HEALTH CARE MANAGEMENT.



19th March 2021 - 21st March 2021

PROGRAM HIGHLIGHTS:

- Understand quantitative decision-making techniques in healthcare.
- Analyse hospital/health project management using PERT/CPM.
- Get introduced to Spectrum, an analytical tool to support decision-making in population/family planning projections.

For more information, visit:

<https://www.iihmr.edu.in/executive-education/upcoming-training-program-details/NDM=>



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#	Programme Title	Revenue (In Rs.)	Remark
20	Management Training of Administrative Nursing Cadre (Batch-1)	6,90,000	



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MDP22 : ADMIN. NURSING CADRE (M.P.) 22-26/02

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		
		OP. BALANCE B/F :		0.00
25-Feb-2021	MDP/IIHMRU/26			690000.00
Proj : MDP22 : ADMIN. NURSI CC : COMMON Budget : COMMON				
DIRECTORATE OF HEALTH SERVICES (FEBRUARY 22-26, 2021) : BEING INVOICE RAISED				
UNDER ADMINISTRATIVE NURSING CADRE FROM FEBRUARY 22 TO 26, 2021 ,PARTICIPANTS				
23 @ RS. 37,500 PER PARTICIPANT, TOTAL AMOUNT OF				
RS. 6,90,000 ADD: GST @ 18% OF				
RS. 1,24,200, TOTAL AMOUNT OF RS. 8,14,200				
ADJUSTED IN THE A/C.				
		TOTAL	0.00	690000.00
		CLOSING BALANCE		690000.00 Cr




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Management Training for Administrative Nursing Cadre of Government of Madhya Pradesh

February 22-26, 2021



#	Programme Title	Revenue (In Rs.)	Remark
21	Management Training of Administrative Nursing Cadre (Batch-2)	6,60,000	



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MDP23 : ADMIN. NURSING CADRE (M.P.) 01-05/03

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		
04-Mar-2021	MDP/IIHMRU/28			660000.00
Proj : MDP23 : ADMIN. NURSI CC : COMMON Budget : COMMON				
DIRECTORATE OF HEALTH SERVICES (MARCH 01-05, 2021) : BEING INVOICE RAISED UNDER ADMINISTRATIVE NURSING CADRE FROM MARCH 01 TO 05, 2021 ,PARTICIPANTS 23 @ RS. 30,000 PER PARTICIPANT, TOTAL AMOUNT OF RS. 6,60,000 ADD: GST @ 18% OF RS. 1,18,800, TOTAL AMOUNT OF RS. 7,78,800 ADJUSTED IN THE A/C.				
		TOTAL	0.00	660000.00
		CLOSING BALANCE		660000.00 Cr



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Management Training for Administrative Nursing Cadre of Government of Madhya Pradesh

March 1-5, 2021



#	Programme Title	Revenue (In Rs.)	Remark
22	Management Training of Administrative Nursing Cadre (Batch-3)	7,50,000	



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MDP24 : ADMIN. NURSING CADRE (M.P.) 08-12/03

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
09-Mar-2021	MDP/IIHMRU/29			750000.00
Proj : MDP24 : ADMIN. NURSI CC : COMMON Budget : COMMON				
DIRECTORATE OF HEALTH SERVICES (MARCH 08-12, 2021) : BEING INVOICE RAISED UNDER ADMINISTRATIVE NURSING CADRE FROM MARCH 08 TO 12, 2021 ,PARTICIPANTS 25 @ RS. 30,000 PER PARTICIPANT, TOTAL AMOUNT OF RS. 7,50,000 ADD: GST @ 18% OF RS. 1,35,000, TOTAL AMOUNT OF RS. 8,85,000 ADJUSTED IN THE A/C.				
		TOTAL	0.00	750000.00
		CLOSING BALANCE		750000.00 Cr



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**Management Training for Administrative Nursing Cadre
of
Government of Madhya Pradesh**

March 8-12, 2021



#	Programme Title	Revenue (In Rs.)	Remark
23	Management Training of Administrative Nursing Cadre (Batch-4)	3,60,000	



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MDP25 : ADMIN. NURSING CADRE (M.P.) 22-26/03

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		OP. BALANCE B/F : 0.00
23-Mar-2021	MDP/IIHMRU/32			360000.00
Proj : MDP25 : ADMIN. NURSI CC : COMMON Budget : COMMON				
DIRECTORATE OF HEALTH SERVICES (MARCH 22-26, 2021) : BEING INVOICE RAISED UNDER ADMINISTRATIVE NURSING CADRE FROM MARCH 22 TO 26, 2021 ,PARTICIPANTS 12 @ RS. 30,000/- PER PARTICIPANT, TOTAL AMOUNT OF RS. 3,60,000/- ADD: GST @ 18% OF RS. 64,800/-, TOTAL AMOUNT OF RS. 4,24 800/- ADJUSTED IN THE A/C.				
		TOTAL	0.00	360000.00
		CLOSING BALANCE		360000.00 Cr




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Management Training for Administrative Nursing Cadre of Government of Madhya Pradesh

March 22-26, 2021



#	Title of the Project	Revenue (In Rs.)	Remark
24	CHO Leadership Training Programme	3,05,550	

CHO Leadership Training Programme			
Particular	Total Sanctioned amount as per MOU	GST	Total Amount
Total Sanctioned amount as per Initial Contract	20,37,000	3,66,660	24,03,660
Total Sanctioned amount as per Initial Contract Modification-1	24,99,419	4,49,895	29,49,314
Total	45,36,419	8,16,555	53,52,974

Billing in F.Y. 2020-21	3,05,550	54,999	3,60,549
Billing in F.Y. 2021-22	9,16,650	1,64,997	10,81,647
Billing in F.Y. 2022-23	14,07,168	2,53,290	16,60,458
Billing in F.Y. 2023-24	19,07,052	3,43,269	22,50,321
Total	45,36,420	8,16,556	53,52,976


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CHO LEADERSHIP TRAINING PROGRAMME 21/01-31/03/22

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
23-Mar-2021	MDP/IIHMRU/31			305550.00
Proj : CHO LEADERSHIP TRAIN CC : COMMON Budget : COMMON				
USAID COOPERATIVE AGREEMENT NO. 72038620CA00001 :				
BEING INVOICE RAISED				
UNDER 15% OF CONTRACT AMOUNT OF RS. 24,03,660/-				
ON CONTRACT SIGNING AND				
SHARING OF FINAL OUTLINE OF THE LEADERSHIP				
CURRICULUM WORTH RS. 3,60,549				
(INCL. GST), TOTAL AMOUNT OF RS. 3,05,550/- ADD:				
GST @ 18% OF RS. 54,999,				
TOTAL AMOUNT OF RS. 3,60,549/- ADJUSTED IN THE				
A/C.				
TOTAL			0.00	305550.00
CLOSING BALANCE				305550.00 Cr




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1, Prabhu Dayal Marg
Near Sanganer Airport, Jaipur-302029

TECHNICAL SERVICES CONTRACT

BETWEEN

Jhpiego Corporation

AND

IIHMR University

CONTRACT NO. 21-TSC-085

This Technical Services Contract ("Contract") is made and entered into as of **December 03, 2020**, between Jhpiego Corporation, having its principal place of business at 1615 Thames Street, Baltimore, Maryland 21231 USA (hereinafter called "Jhpiego"), and IIHMR University having its principal place of business at 1, IIHMR University Campus, Prabhu Dayal Marg, Sanganer Airport, Jaipur, Rajasthan - 302029, India (hereinafter called "Contractor"), and

Witnesseth That:

WHEREAS, Jhpiego desires to employ the services of Contractor to perform certain tasks as set forth herein; and

WHEREAS, Contractor desires to perform such tasks for Jhpiego;

NOW, THEREFORE, for and in consideration of the premises, and other good and valuable considerations, Jhpiego and Contractor hereby covenant and agree as follows:

ARTICLE 1. SCOPE OF WORK

Contractor shall furnish all personnel, materials, equipment and facilities necessary to provide the services identified in **Attachment A** hereto and made a part hereof, entitled "Scope of Work" (hereinafter "SOW").

All work performed hereunder is to be entirely under Contractor's supervision, direction and control.

All such work, however, is to be done in accordance with Jhpiego's specifications, in a thorough, workmanlike manner and subject to acceptance by Jhpiego's authorized representative. Nonacceptance by Jhpiego's authorized representative shall be construed as a failure of Contractor to perform hereunder.

ARTICLE 2. PERIOD OF PERFORMANCE

Jhpiego hereby retains the Contractor on a nonexclusive basis to render services commencing on **December 05, 2020**. This Contract shall expire on **December 04, 2022**, unless said term is extended by mutual agreement of the parties, or is terminated in accordance with the terms hereof prior thereto.

ARTICLE 3. TYPE OF CONTRACT AND METHOD OF PAYMENT



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Jhpiego shall pay the Contractor for the services and/or materials hereunder a **firm fixed price** in the amount of **USD 32499.46** (including of all taxes). (**INR 24,03,660.00 at November 23, 2020 exchange rate of 1 USD to INR 73.96**) Contractor shall invoice Jhpiego at the completion of the Contract SOW. Such invoice shall indicate this Contract number, and any applicable Contract modification number. Unless otherwise specified herein, no payment shall be due from Jhpiego until, in Jhpiego's sole determination, all of the work required by the SOW has been completed, and an authorized representative of Jhpiego has accepted the work and/or materials.

All invoices should be submitted to:

Attn: Dr. Swati Mahajan, Chief Of Party
Jhpiego Corporation
29, Okhla Phase III
New Delhi -110020

Jhpiego has been advised by the Contractor to forward all payments due hereunder to the Contractor from Jhpiego as follows:

Name of Account	: IHMR University.
Bank Name	: HDFC Bank Limited
City	: Jaipur
Branch Address	: Shop 13-15, Opp Sanganer Police Station, Airport, Jaipur
Bank Account Number	: 50100194225703
IFSC Code	: HDFC0004722

ARTICLE 4. TRAVEL

Unless included in the SOW, the Contractor shall obtain prior written approval from Jhpiego before incurring any expenses for international or domestic (within the same country) travel in support of the SOW of this Contract. The Contractor shall provide a written travel request to Jhpiego at least two (2) weeks prior to any proposed international travel, and one (1) week prior to any proposed domestic travel, which request shall include the purpose of the trip, a detailed travel itinerary, and estimated transportation and per diem costs. For all such travel approved by Jhpiego, or included in the SOW and the attached Budget, the Contractor shall be reimbursed by Jhpiego for transportation, lodging and miscellaneous expenses in accordance with Jhpiego's official travel policies and, when applicable, any travel policies specified by the sponsor providing the funding to Jhpiego for this Contract.

ARTICLE 5. STANDARD PROVISIONS

The Standard Provisions for Technical Services Contracts provided in **Attachment C** hereto hereby are incorporated into, and made a part of, this Contract.

ARTICLE 6. INDEMNIFICATION

Each party hereto agrees to be responsible and assume liability for its own wrongful or negligent acts or omissions and those of its officers, agents or employees, to the full extent required by law, and each party shall indemnify and hold the other party harmless from any such liability. Each party shall maintain reasonable insurance coverage for such liabilities either through commercial insurance or a reasonable self-insurance mechanism, and evidence of such insurance coverage or self-insurance mechanism shall be provided to any of the parties upon request. The Contractor certifies that neither it nor any of its principals, owners, officers, directors, trustees or other employees, as of the date of this Contract, is or has been suspended, debarred, excluded or otherwise disqualified from entering into this Contract by any agency of the United States Government.

ARTICLE 7. TERMINATION FOR CONVENIENCE

Jhpiego at any time, by written order to Contractor, may order Contractor to stop all or any part of the work called for by this Contract. Such Order shall be identified as a Stop Work Order. Upon receipt of such Order, Contractor immediately shall stop all work described in the Stop Work Order, including, but not by way of limitation, the payment of all salaries and other similar remuneration. Within not more than ninety (90) days after a Stop Work Order is delivered to Contractor, Jhpiego shall either cancel the Stop Work Order or terminate the work covered by such Order. Work may be resumed by Contractor only with the specific authorization of Jhpiego. If the work is terminated pursuant to a Stop Work Order, Jhpiego shall pay Contractor its actual, necessary, reasonable and verifiable expenses as determined by Jhpiego as a direct consequence of such suspension or termination up to the date on which the Contractor receives such notice; provided, however, Jhpiego shall be entitled to ownership of all the work paid for by it, or, at Jhpiego's sole option, Contractor shall attempt to salvage the same, whereupon Jhpiego shall be entitled to the benefits of any value received. Contractor shall furnish all necessary documentation to substantiate its expenses to Jhpiego's satisfaction. Contractor shall make every reasonable effort to mitigate costs. In no event shall Jhpiego be liable for lost or anticipated profit or unabsorbed indirect costs or overheads, nor shall Jhpiego's liability for such termination expenses exceed the then unpaid balance of this Contract. This right of reimbursement shall be Contractor's exclusive remedy in the event of any Stop Work Order.

ARTICLE 8. TERMINATION FOR DEFAULT

In addition to the provisions of Article 7 above, this Contract may be terminated by Jhpiego upon a determination by Jhpiego of Contractor's inability to efficiently perform the terms of the SOW, or upon Contractor's breach of any of the requirements contained herein. In the event of such termination, Jhpiego's obligation hereunder and otherwise shall be limited solely to payment by Jhpiego for the services satisfactorily performed prior to such termination. No other amounts shall be payable in connection with any termination. In the event of termination pursuant to this Article, Jhpiego, after three (3) days written notice to the Contractor, may take over the work and have the same completed. The Contractor shall be responsible for any expenses incurred by Jhpiego in connection with a termination hereunder.

ARTICLE 9. JHPIEGO'S REMEDY FOR DEFECTIVE WORK BY CONTRACTOR

If, after completion and acceptance of the materials and/or workmanship to be provided and/or performed hereunder by Contractor any such materials or workmanship furnished or performed hereunder by Contractor, in Jhpiego's sole opinion, shall prove defective or otherwise unacceptable, Contractor shall,



upon receipt of written notification from Jhpiego, replace or repair the same to Jhpiego's satisfaction and without cost to Jhpiego. Defective workmanship shall include, but not be limited to, such matters as incorrectly bound or assembled materials and inaccuracies or defects in publications or software that are caused by error or omission. If Contractor fails to begin remedial work within ten (10) days after written demand from Jhpiego to correct such defective materials and/or workmanship, Jhpiego shall have the right to engage the services of another contractor to perform such work, and Contractor shall reimburse Jhpiego for the cost of such work, and for all costs of engaging another contractor. Contractor warrants that at the time of entering into this Contract it is not bound by any obligations limiting its right to enter into and to perform this Contract.

ARTICLE 10. CONTRACTOR'S OBLIGATION TO REPAY UNEARNED PORTION OF AN ADVANCE

In the event that Jhpiego shall make an advance payment of any kind to Contractor hereunder, and thereafter, for any reason, this Contract shall be terminated prior to such time as any portion of said advance remains unearned by Contractor, as evidenced by acceptable invoices rendered to Jhpiego by Contractor and as determined solely by Jhpiego, promptly upon such termination Contractor shall repay to Jhpiego all of such unearned advance payment.

ARTICLE 11. FORCE MAJEURE

Any delays in or failure of performance attributable to either party shall not constitute default or give rise to any claim for damages if and to the extent caused by or resulting from acts of God, earthquake, fire, explosion, flood, the elements, strikes, lockouts, boycotts, picketing, labor disturbances or differences with workmen, acts of the public enemy, war, rebellion, riots, acts of any government or any other cause whatsoever beyond the control of the party in default, but performance hereunder shall be resumed with all dispatch as soon as the cause preventing performance has ceased to exist.

ARTICLE 12. ASSIGNMENT

No rights under this Contract may be assigned by or on behalf of Contractor, and no obligations of Contractor hereunder may be assumed by any entity other than Contractor, without prior written approval of Jhpiego.

ARTICLE 13. SUBSEQUENT WORK

The execution of this Contract does not constitute any commitment on the part of Jhpiego, express or implied, that the Contractor shall be awarded any subsequent work by, for or otherwise on behalf of Jhpiego.


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ARTICLE 14. INTELLECTUAL PROPERTY RIGHTS

Any and all ideas, improvements, concepts, developments, information, software, data, inventions or other intellectual property, however characterized or evidenced, conceived or developed in the performance of work hereunder shall become the exclusive property of Jhpiego, and may be dealt with by Jhpiego as such without payment of further consideration than is hereinabove specified. Contractor shall execute and deliver, or cause to be executed and delivered, as directed by Jhpiego or its designee, all papers and documents necessary to vest title to such ideas, improvements, concepts, developments, information, software, data, inventions or other intellectual property in Jhpiego, and will enable Jhpiego to apply for and obtain copyright, trademark, patent and similar protection for the same in any and all countries and shall assign to Jhpiego all of Contractor's right, title and interest thereto, it being the intention hereof that any and all intellectual property, however characterized, displayed or evidenced, relating to the SOW shall be and remain the sole property of Jhpiego.

ARTICLE 15. PROPRIETARY INFORMATION

Jhpiego anticipates that it may be necessary to provide access to information of a proprietary nature to the Contractor. Information that is proprietary or copyrighted shall be identified and labeled as such by Jhpiego at the time of disclosure. The Contractor agrees to hold and protect all such proprietary information confidential in the same manner as it holds its own proprietary information of like kind.

ARTICLE 16. CHOICE OF LAW

This Contract shall be deemed made in, and in all respects interpreted, construed and governed by, the laws of the State of Maryland in the U.S.A. All disputes arising hereunder are to be resolved in the state and federal courts having jurisdiction in the State of Maryland for the purpose of this Contract. The parties shall accept service of process by registered mail.

ARTICLE 17. U.S. EXECUTIVE ORDER

The Contractor acknowledges that U.S. Executive Order 13224 and U.S. law prohibit transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Contractor to ensure compliance with this Executive Order and all applicable law. This provision must be included in all contracts and subawards issued by the Contractor under this Contract. This Contract is null and void if it is determined that the Contractor has in the past failed, or in the future fails, to comply with the Executive Order, or if it is determined that the Contractor and/or its agents, owners or partners are listed on the Office of Foreign Assets Control (OFAC) Specially Designated Nationals and Blocked Persons (SDN) list.

ARTICLE 18. FOREIGN CORRUPT PRACTICES ACT

Contractor represents and warrants that it is aware of the requirements of the United States Foreign Corrupt Practices Act (the "FCPA") and will not take any action that could violate the FCPA or expose Jhpiego to liability under the FCPA. Specifically, Contractor represents and warrants that, in connection with this Contract, Contractor, and its owners, officers, directors, employees, representatives or agents, have not provided and will not provide, offer or promise to provide or authorize the provision, directly or indirectly of, any money, gift, loan, service or anything of value to any government official (or agent, employee or family member thereof), any political party or candidate for political office or position, or any third party, for the purpose of influencing or inducing any act, omission or decision of such

government official or candidate, or of the government to obtain or retain business, or direct business to any person, or to secure any improper advantage.

ARTICLE 19. MODIFICATIONS

This Contract may not be released, discharged, supplemented, interrupted, amended, changed or modified in any manner except by an instrument in writing signed by a duly authorized officer or representative of each of the parties hereto.

ARTICLE 20. NO USE OF NAME

This Contractor shall not use the name of Jhpiego, the Johns Hopkins University, their respective logos or marks or any contraction or derivative thereof in any advertising, promotional or sales literature or other similar publicity materials, in whatever form or medium, without the prior written approval of Jhpiego.

ARTICLE 21. NO THIRD-PARTY BENEFICIARIES

Nothing in this Contract shall be construed as giving any person or entity, other than the parties hereto and their respective successors and permitted assigns, any right, remedy or claim under or in respect of this Contract or any provision hereof, except as expressly provided in this Contract.

ARTICLE 22. COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS

In performing its obligations under this Contract, Contractor agrees to operate in a fair and ethical manner fully consistent with all applicable laws, regulations and standards of ethical business conduct including but not limited to all national and local laws and regulations relating to individual privacy. Contractor shall be solely responsible for acquiring all necessary permissions, permits and authorizations necessary to perform all work and services under this Contract.

ARTICLE 23. DISPUTE RESOLUTION

The parties shall attempt to resolve all disputes under this Contract through informal means. This may include arbitration, mediation or any other procedures upon which the parties agree. Each party agrees that prior to resorting to any available judicial remedies it shall confer with the other party to determine whether alternative dispute procedures that are less expensive or less time-consuming can be adopted to resolve the dispute.

ARTICLE 24. ENTIRE CONTRACT

This Contract contains the final and entire agreement between the parties, and neither they nor their agents shall be bound by any terms, conditions, negotiations, statements, warranties or representations, either oral or written, not herein contained.

IN WITNESS WHEREOF, the parties hereto have executed and delivered this Contract as of the day and year first above written, any other date hereinbelow to the contrary notwithstanding, by their officers and officials thereunto duly authorized and empowered.

Jhpiego Corporation

Signature By: Samuel Mariam

Name: Sam Mariam

Title: Sr. Director Contracts and Grants

Date: 07-Jan-2021

IIHMR University.

Signature By: Dr. P R Sodani

Name: Dr. P R Sodani

Title: President (Officiating)

Date: 21/1/2021

ATTACHMENT A

Scope of Work

SOW: Developing Leadership and Mentoring Curriculum for the Community Health Officers (CHOs)

Background and Objective

Jhpiego is an international non-profit organization (www.jhpiego.org). Jhpiego works in India across various health areas such as maternal child health, family planning, comprehensive primary health care (CPHC) in collaboration with Government of India (GOI).

NISHTHA is a flagship health systems strengthening project supported by USAID and being implemented by Jhpiego. NISHTHA aims to transform, redesign and re-engineer primary healthcare in India to meet the goals of provisioning equitable, comprehensive and client-centred primary health care that contributes to improved health outcomes for India's marginalized and vulnerable populations, especially women and girls. NISHTHA is working closely with National and State Governments to strengthen the Ayushman Bharat-Health and Wellness Centres (AB-HWCs) platform to achieve the goal of strengthening comprehensive primary healthcare. The project is providing technical support to MoHFW at national level and state governments across 12 states, Madhya Pradesh, Chhattisgarh, Odisha, Assam, Jharkhand and seven north eastern states (Meghalaya, Manipur, Sikkim, Tripura, Nagaland, Mizoram and Arunachal). Apart from strengthening the primary healthcare service delivery system, as part of USAID's COVID-19 emergency response funding (ERF), NISHTHA is also supporting Government of India (GOI) and state governments for putting a comprehensive response to COVID -19 at primary care and community level.

Leadership Curriculum for CHOs:

Profile of CHOs: The National Health Policy, 2017 recommended strengthening the delivery of primary health care, through establishment of HWCs as the platform to deliver CPHC. HWCs mark a paradigm shift in GoI's vision - from curative to preventive and promotive healthcare, with a strong focus on wellness of targeted communities through effective primary healthcare teams led by a Community Health Officer (CHO). A CHO can be a staff nurse or an Ayurveda practitioner trained in a six months Certificate Course in Community Health (CCCH) through Indira Gandhi National Open University (IGNOU) or any state led university. Under Ayushman Bharat, it is envisaged that CHOs will lead the primary healthcare teams for ensuring effective delivery of quality CPHC closer to the homes of people.

Rationale for a Leadership Curriculum for CHOs: Being a newly introduced cadre at the HWCs, there is strong need to empower the CHOs to perform effectively and efficiently for delivering respectful and quality care. A CHO not only provides basic health services but also has to manage and lead a primary healthcare team at a



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HWC. The HWCs, staffed with multi-purpose workers (male and female) and Accredited Social Health Activists (ASHAs) are led by a CHO. There is a possibility that the more experienced staff at HWCs may resent being led by relatively less experienced CHOs leading to conflicts within the team. CHOs need to be prepared in such a way that they get ingrained into the system as a strong leader who can motivate the primary healthcare team, communicate effectively, lead by example, be supportive, and build a good rapport with the beneficiaries and community. However, implementation experience so far reveals that the quality of CHOs varies across different states – while some CHOs are highly driven and self-motivated, others need constant handholding to achieve the desired results. There are reported instances of conflicts within the primary healthcare team due to lack of role clarity, and other systemic issues. In the initial need assessment done by NISHTHA project in NISHTHA implemented states, majority of the CHOs have expressed the need for mentoring and supportive supervision, to help them in effective delivery of their duties.

While a few topics on leadership and management are a part of the IGNOU curriculum, mere theoretical knowledge is insufficient to overcome most field challenges. There is a need to harness the mentoring and leadership skills of CHOs and address this challenge using a more structured approach. Hence, this incubation model envisages to develop a Leadership Curriculum for CHOs in order to prepare them for a leadership role and position them as one of the key pillars of the CPHC team of in HWCs. Moreover, the current year being the International year of Nurses and Midwives, the leadership curriculum for strengthening the CHO cadre, of which majority are nurses, comes at the most opportune time wherein there is a global momentum to invest in nursing and midwifery workforce.

Proposed Model: NISHTHA will roll out the Leadership and mentoring Curriculum for good performing CHOs in collaboration with State Governments of its intervention states. The CHOs undergoing this training will be certified as '**CHO Leaders**' which will enable them to function as 'agents of change' for delivery of CPHC services. It is envisaged that the CHO Leadership Curriculum will equip the trained CHO Leaders with newer skills such as leadership, management, conflict resolution, interpersonal communication, critical thinking etc. and help them achieve the desired results through a team based approach. The trained CHO Leaders will also be assigned as mentors to the newly inducted CHOs for enhancing their confidence and performance. This training will aim to inculcate the concept of leadership among the CHOs from the beginning of training. Further, a mechanism of CHO peer mentoring will also be established as one of the probable avenues of career progression for better performing CHOs, similar to the ASHA Facilitator/ ASHA Sahyogini model.

Goal

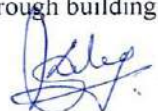
CHO Leadership and Mentoring Curriculum aims to transform selected good performing CHOs into competent and confident leaders of the primary health care teams for provision of quality health care to the targeted communities, through well-functioning HWCs.

Objectives

1. To develop and enhance leadership skills of the CHOs
2. To recognize and reward well performing CHOs through building their leadership skills

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3. To develop a peer mentoring model for CHOs and thereby, explore possible opportunities of career progression for CHOs

NISHTHA will like to invite applications from the Academic Institutions, Public Health Academic Institutions, schools of public health and Agencies experienced in designing and developing training materials for public health cadres in India with affiliation to academic institutions, to develop Learning Resource Package (LRP) on Mentoring and Leadership Curriculum for the Community Health Officers (CHOs) for strengthening the capacities of CHOs for providing mentoring and leadership to peer CHOs.

Scope of work: The overall scope of work for the partner agency will consist of design, development of content for Learning Resource Package (LRP) on Mentoring and Leadership for strengthening the capacities of CHOs for providing mentoring and leadership to peer CHOs. Train the master trainers (around 100) on imparting the training to CHOs selected for the training in future. Develop assessment mechanism for participating CHOs and certification for the CHO Leaders upon successful training

1. Development of content for the LRP (content with Facilitator's guide, training modules, slide decks, handouts and training tools)

- The content needs to be developed as per the broad outline proposed
- The broad topics list for LRP is provided in Annexure -1 along with this SOW
- The agency can suggest additional topics as per their experience.
- The agency can suggest innovative methods for imparting training both for the face to face training and virtual online training in view of COVID-19 pandemic situation
- The content needs to be easy to understand and comprehend and in line with the profile of CHOs
- The content needs to be in English and in simple/ lucid language.
- The contents need to be developed in the form of Training Modules, Facilitators Guide, Presentations slide deck and any other resource materials such as handouts, as required
- Along with training content, relevant training tools/ aids such as drills, simulation scenarios, case studies, role plays, group activities, assignments etc. for making training interactive and engaging
- The content needs to be in a way which can be adopted for face to face training, virtual trainings etc. considering the current pandemic situation in the country
- The content needs to be developed in close collaboration with NISHTHA team
- The contents would be reviewed and approved by NISHTHA-Jhpiego to begin with and then by USAID/Government. NISHTHA will be responsible for getting review and inputs done through USAID and Government.

2. Training of Master Trainers (around 100) basis the approved LRP

- Selected agency/institution would be responsible for training of Master Trainers basis the approved LRP
- Three batches of ToTs would be organized (around 30-35 participants in each batch)
- The training would be through face to face training or virtual platform depending on the prevailing COVID-19 pandemic situation. However, the agency may only budget the cost of resource persons for conducting the trainings and not for organization of the ToTs. In case of face to face trainings, the cost of conducting and organizing the ToTs will be directly borne by NISHTHA.

3. Training completion assessment (mechanism and tools)

- The agency would be responsible for developing the mechanism of immediate assessing and evaluating the participants CHOs basis the LRP
- The agency would also be responsible for developing mechanism for periodic assessment of the skills acquired by participants CHOs after the training
- The agency should propose the tools for the assessment. NISHTHA team will review and approve the tools
- The assessment methodology, mechanism, tools would be finalized in consultation with NISHTHA team

4. Certification of graduating candidates (CHO Leaders)

- The agency should develop the mechanism of certification for graduating CHOs after the successful passing of training assessment.
- The certificate should be from a reputed institution
- The agencies applying can tie up with the reputed institutions for the certifications during project period
- The agency should get the design of certificate reviewed and approved from NISHTHA
- The agency would need to support for the mechanism of certification for two years and suggest a transition mechanism to the Government at the end of two years

Deliverables/Milestones

- Modular Learning Resource Package (LRP)
 - Facilitators guide
 - Presentation slide decks
 - Handouts, reference materials for trainee
 - Training tools and aids such as drills, simulation scenarios, case studies, role plays, group activities, assignments etc. for making training interactive and engaging
- Training of master trainers
- Mechanisms and tools developed for assessment/evaluation of participants CHOs
- Mechanism for Certification of graduating candidates (CHO Leaders) developed and implemented

Financial requirements:

Please provide following while providing financial proposal

- Separate cost for each of the following
 - Content development as per the outline of LRP
 - Training of Master Trainers
 - Certification of graduating candidates for two years

Proposal: The technical proposal should include

- Contact information: i) name of the vendor; ii) postal address; iii) telephone/Fax; iv) email address
- Copy of registration certificate, GST, PAN Card, etc.
- The contact information of a representative of your firm with whom Jhpiego can contact on a daily basis
- ITR or Audited financial report for last two financial years

- Brief note on relevant past experience of your firm in the required area as per SOW along with clientele.

Only Academic Institutions, Public Health Academic Institutions, schools of public health, agencies experienced in designing and developing training materials for public health cadres in India having affiliations to academic institution which can provide certificates to CHOs can apply.

Annexure 1:

Broad indicative list of Domains of Mentoring and Leadership (Duration of Training: Around 12-15 hrs)

1. Roles and responsibilities of CHO mentors
2. Mentorship
 - Goal setting and performance management
 - Use of e-LMS
 - Guidance on work planning
 - Giving constructive feedback
 - Ensuring mental and emotional wellbeing of mentees
 - Planning and Conducting supportive supervision visits
 - Tools of mentorship visits
3. Management and leadership skills
 - Leadership styles
 - Time management
 - Stress management
 - Task delegation
 - Team building
 - Conflict resolution
 - Data management and evidence based decision making
 - Inventory management
4. Soft skills
 - Inter-personal communication skills
 - Problem-solving
 - Innovation and creativity
 - Analytical skills
 - Work ethics
 - Empathy
 - Negotiation skills
 - Handling difficult situations
5. Public health planning
 - Demographics – knowing your population
 - Disease burden
 - Epidemiology

- Outbreaks, disaster and emergency response
- Surveillance systems
- Community mobilization and engagement
- Social Behaviour Change Communication
- Determinants of Health (social and environmental)
- NQAS/ standards of facility management including infection prevention for sub-centre HWCs

6. Wellness activities

- Ensuring Physical, mental and emotional wellness of communities as well as mentees
- Kinds of activities that can be planned at HWCs
- How to plan and organize wellness sessions
- Contextualization to local settings, local resources and local disease burden

ATTACHMENT B

Budget

Jhpiego shall pay the Contractor for the services and/or materials hereunder a **firm fixed price** in the amount of **USD 32499.46** (including of all taxes). (**INR 24,03,660.00 at November 23, 2020 exchange rate of 1 USD to INR 73.96**). Contractor shall invoice Jhpiego at the completion of the Contract SOW. Such invoice shall indicate this Contract number, and any applicable Contract modification number.

For payment towards development of delivering services as specified in scope of work, contractor shall invoice Jhpiego based on the following

- 1) 15% on contract signing and sharing of final outline of the Leadership curriculum which is USD 4874.92 (INR 3,60,549/- at November 23, 2020 exchange rate of 1 USD to INR 73.96)
- 2) 25% on submission of final Modular Learning Resource Package (LRP) as per the agreed outline and timelines which is USD 8124.86 (INR 6,00,915/- at November 23, 2020 exchange rate of 1 USD to INR 73.96)
- 3) 10% on sharing of the competency tracking pathway for CHOs and tools for assessment/evaluation of participants CHOs which is USD 3249.95 (INR 2,40,366/- at November 23, 2020 exchange rate of 1 USD to INR 73.96)
- 4) 10% on completion of the Training of master trainers as per the agreed timelines (all proposed 100 MTs trained and certified) which is USD 3249.95 (INR 2,40,366/- at November 23, 2020 exchange rate of 1 USD to INR 73.96)
- 5) 20% on completion of training (including facilitated sessions by IIHMR faculty) and certification of half of the participants CHOs which is USD 6499.89 (INR 4,80,732/- at November 23, 2020 exchange rate of 1 USD to INR 73.96)- Can be claimed after completing training of first 450-500 CHOs – number of batches/ cohorts will be decided mutually
- 6) 20% on completion of training (including facilitated sessions by IIHMR faculty) and certification of the remaining participant CHOs which is USD 6499.89 (INR 4,80,732/- at November 23, 2020 exchange rate of 1 USD to INR 73.96)- Can be claimed after completing training of remaining 450-500 CHOs – number of batches/ cohorts will be decided mutually



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ATTACHMENT C

Standard Provisions for Technical Services Contracts

A) ACCOUNTING, RECORDS, AND AUDIT

- 1) The Contractor shall maintain books, records, documents, and other evidence in accordance with the Contractor's usual accounting procedures to sufficiently substantiate charges to the Contract. The Contractor's financial management system shall provide for the following:
 - a) The Contractor shall not be required to establish an accrual accounting system but shall develop such accrual data for its reports on the basis of an analysis of the documentation on hand.
 - b) Records that identify adequately the source and expenditure of funds for JHPIEGO sponsored activities. These records shall contain information pertaining to JHPIEGO awards, authorizations, obligations, unobligated balances, assets, outlays, and income
 - c) Effective control over and accountability for all funds, property, and other assets. Contractor shall adequately safeguard all such assets and shall ensure that they are used solely for authorized purposes.
 - d) Comparison of actual outlays with budget amounts for each contract. Financial information should be related to performance and unit-cost data whenever appropriate.
 - e) Procedures to minimize the time elapsing between the transfer of funds from JHPIEGO to the Contractor, whenever funds are advanced by JHPIEGO
 - f) Procedures for determining the reasonableness, allowability, and allocability of costs in accordance with the provisions of generally accepted accounting principles and the terms of the contract.
 - g) Accounting records that are supported by documentation that at a minimum shall identify, segregate, accumulate, and record all costs incurred under a Contract and which fully disclose (i) the amount and the disposition by the Contractor of the proceeds of such funds, (ii) the total cost of the project and (iii) such other records as shall facilitate an effective audit.
 - h) A systematic method to ensure timely and appropriate resolution of audit findings and recommendations.
- 2) The Contractor shall require subcontractors to adopt the standards in paragraph 1 above except that portion of subparagraph a) that would require specific financial reporting forms and frequencies in accordance with the payment provisions of this Contract.
- 3) The Contractor shall conduct audits in accordance with Generally Accepted Accounting Principles and shall ensure that subcontractors conduct such audits and submit them to the Contractor.
- 4) The Contractor shall preserve and make available such records for examination and audit by JHPIEGO, the sponsor and the Comptroller General of the United States, or their authorized representatives:

- a) Until the expiration of three (3) years from the date of termination of the grant;
- b) For such longer period, if any, as is required to complete an audit to resolve all questions concerning expenditures unless written approval has been obtained from JHPIEGO to dispose of the records. JHPIEGO follows the Generally Accepted Accounting Practices in determining that there have been proper accounting and use of Contract funds. The Contractor agrees to make available any further information requested by JHPIEGO with respect to any questions arising as a result of the audit; and
- c) If any litigation, claim or audit is started before the expiration of said three-year period, the records shall be retained until all litigation, claims or audit findings involving the records have been resolved.

B) PROCUREMENT OF GOODS AND SERVICES

(This provision is applicable when goods or services are to be procured by the Contractor.)

1) General Requirements:

- a) The Contractor shall maintain a code or standards of conduct that shall govern the performance of its officers, employees or agents engaged in the awarding and administration of subcontracts using funds provided by JHPIEGO. No employee, officer or agent shall participate in the selection, award or administration of a subcontract in which JHPIEGO-provided funds are used, where, to that individual's knowledge, the individual or the individual's immediate family, partners or organization in which the individual or the individual's immediate family or partners has financial interest or with whom that individual is negotiating or has any arrangement concerning prospective employment. The Contractor's officers, employees or agents shall neither solicit nor accept gratuities, favors or anything of monetary value from subcontractors or potential subcontractors. Such standards shall provide for disciplinary actions to be applied for violation of such standards by the Contractors' officers, employees or agents.
- b) All procurement transactions shall be conducted in a manner to provide, to the maximum extent practical, open and free competition. The Contractor should be alert to organizational conflicts of interest or noncompetitive practices among subcontractors that may restrict or eliminate competition or otherwise restrain trade. In order to ensure objective Contractors performance and eliminate unfair competitive advantage, contractors that develop or draft specifications, requirements, statements of work, invitations for bids and/or requests for proposals should be excluded from competing for such procurements. Awards shall be made to the bidder/offeror whose bid/offer is responsive/responsible to the solicitation and is most advantageous to the Contractor, price and other factors considered. Solicitations shall clearly set forth all requirements that the bidder/offeror must fulfill in order to be evaluated by the Contractor. Any and all bids/offers may be rejected when it is the Contractor's interest to do so
- c) All Contractors shall establish procurement procedures that provide for, at a minimum, the following procedural requirements:
 - (1) Proposed procurement actions shall follow a procedure to assure the avoidance of purchasing unnecessary or duplicative items. Where appropriate, an analysis shall be made of lease and purchase alternatives to determine which would be the most economical practical procurement.

- (2) Solicitations of goods and services shall be based on a clear and accurate description of the technical requirements for the material, product or service to be procured. Such a description shall not, in competitive procurements, contain features which unduly restrict competition. "Brand-name or equal" descriptions may be used as a means to define the performance or other salient requirements of a procurement and when so used the specified features of the named brand which must be met by bidder/offers shall be clearly specified.
- (3) The type of procuring instruments used, e.g. fixed price contracts, cost reimbursable contracts, purchase orders, incentive contracts, shall be determined by the Contractor but must be appropriate for the particular procurement and for promoting the best interest of the program involved. The "cost-plus-a-percentage-of-cost" method of contracting shall not be used
- (4) Subcontracts shall be made only with responsible contractors who possess the potential ability to perform successfully under the terms and conditions of a proposed procurement. Consideration shall be given to such matters as contractor integrity, record of past performance, financial and technical resources or accessibility to other necessary resources.
- (5) All proposed sole source subcontractors, or where only one bid or proposal is received in which the aggregate expenditure is expected to exceed \$5,000, shall be subject to prior approval by an appropriate official within the Contractor's organization.
- (6) Some form of price or cost analysis should be made in connection with every procurement action. Price analysis may be accomplished in various ways, including the comparison of price quotations submitted, market prices and similar indicia, together with discounts. Cost analysis is the review and evaluation of each element of cost to determine reasonableness, allocability and allowability.
- (7) Procurement records and files for purchases in excess of \$5,000 shall include the following:
- Basis for subcontractor selection;
 - Justification for lack of competition when competitive bids or offers are not obtained;
 - Basis for award cost or price.
- (8) A system for contract administration shall be maintained to ensure subcontractor conformance with terms, conditions and specifications of the contract, and to ensure adequate and timely follow up of all purchases.
- d) Each subcontract shall contain, in addition to provisions to define a sound and complete contract, the following contract provisions, if applicable, as well as any provision within this Contract which requires such inclusion of that provision. Whenever a provision is required to be inserted in a subcontract under this Contract, the Contractor shall insert a statement in the subcontract that, in all instances where JHPIEGO is mentioned, the Contractor's name shall be substituted.
- (1) Contracts shall contain contractual provisions or conditions that shall allow for administrative, contractual or legal remedies in instances in which contractors violate or breach contract terms, and provide for such remedial actions as may be appropriate.

- (2) All contracts shall contain suitable provisions for termination by the Contractor, including the manner by which termination shall be effected and the basis for the settlement. In addition, such subcontracts shall describe conditions under which the subcontract may be terminated for default as well as conditions where the subcontract may be terminated because of circumstances beyond the control of the subcontractor.
- (3) Subcontracts, the principal purpose of which is to create, develop or improve products, processes or methods; or for exploration into fields that directly concern public health, safety or welfare, shall contain a notice to the effect that matters regarding rights to inventions and materials generated under the contract are subject to the regulations included in these contract provisions. The subcontractor shall be advised as to the source of additional information regarding these matters.
- (4) All negotiated subcontracts awarded by the Contractor shall include a provision to the effect that the Contractor, JHPIEGO, or any of their duly authorized representatives, shall have access to any books, documents, papers and records of the subcontractor which are directly pertinent to the specific program for the purpose of making audits, examinations, excerpts and transcriptions.


Registrar
The IHMR University
1, Prabhu Dayal Marg
Near Sanganer Airport, Jaipur-302029

MEMORANDUM OF UNDERSTANDING

Between

**Jhpiego Corporation, India Country Office
and
IIHMR University, Jaipur**

This Memorandum of Understanding (hereinafter "MoU") is established between the Jhpiego Corporation, a non-profit organization an affiliate of Johns Hopkins University, (hereinafter "Jhpiego") has been registered under company act 1956 for business in India by registrar of companies, New Delhi, having it's India Country Office at 29, Okhla Phase III, New Delhi-110020,

AND

IIHMR University, Jaipur, having its campus at 1, Prabhu Dayal Marg, Sanganer Airport, Jaipur - 302029 (hereinafter referred to as **IIHMR U, Jaipur** which expression shall, unless it is repugnant to the subject or context thereof, include its successors, assignees and /or nominees)

Together, Jhpiego and IIHMR U, Jaipur (hereinafter jointly the "Parties" and individually a "Party") acknowledge that:

Jhpiego is an international, non-profit health organization affiliated with the Johns Hopkins University (JHU). Jhpiego is incorporated under the laws of the State of Maryland, United States of America (USA). Jhpiego has been working in India since the 1980s and is implementing USAID supported NISHTHA project with the aim of strengthening comprehensive primary healthcare in India, in collaboration with national and state governments across 12 states Viz Madhya Pradesh, Chhattisgarh, Jharkhand, Orissa, Assam, Manipur, Meghalaya, Tripura, Mizoram, Arunachal Pradesh, Nagaland and Sikkim.

AND

IIHMR University is a leading knowledge institution of the country engaged in teaching, research and training in the domains of public health, health management, hospital management, pharmaceutical management and Rural/Development Management.

The parties agree that this MoU describes the intention of the parties in relation to the programs described herein below (here in after "the Project") and does not in any way legally or financially obligate either Party.

ARTICLE 1: PURPOSE /SCOPE AND OBJECTIVES

The purpose of this MoU is to describe the general terms under which the Parties will collaborate in order to be learning partners, share learnings, collaborate for research, disseminate learnings. This MoU delineates the roles and responsibilities of the Parties with regard to the collaboration and coordination of program efforts to be learning partner.

1, Prabhu Dayal Marg, Near Sanganer Airport, Jaipur- 302029, Rajasthan, India.
Ph.: 0141- 3924700, 2791431- 32, Fax: 0141 3924738, E-mail: iihmr@iihmr.edu.in, Web.: www.iihmr.edu.in



[Signature]
The IIHMR University
1, Prabhu Dayal Marg
Near Sanganer Airport, Jaipur-302029

ARTICLE 2: PERIOD OF UNDERSTANDING

The period of this MOU will be effective from the period off 1 December, 2020 to 1 November, 2024

ARTICLE 3: BACKGROUND OF ACTIVITIES

Jhpiego and IIHMR U, Jaipur, propose to be learning partners and be part of learning partner network envisaged under NISHTHA project. The objectives of the activity would be:

- To partner, collaborate, share the learnings from each other's experience in the areas of comprehensive primary health care
- Advocate the learnings in the field of CPHC with different stakeholders
- Disseminate the lessons learned from the experiences in CPHC through the work of respective partners
- Collaborate to design, implement any operational research in the context of CPHC

ARTICLE 4: INTENTION OF THE PARTIES

In order to establish a clear understanding of the relationship between the Parties, subject to their respective rules, regulations, practices, procedures and availability of funds, the Parties intend to collaborate as follows

- To partner, collaborate, share the learnings from each other's experience in the areas of comprehensive primary health care.
 - Partners would share the learnings from their work in the areas of comprehensive primary health care for technical support, inputs, suggestions for strengthening the work
 - Partners would duly acknowledge the contribution of another partner
 - Partners may explore feasibilities of collaborations in the work being done as part of CPHC
- Advocate the learnings in the field of CPHC with different stakeholders
 - Partners may collaborate for advocating the lessons learnt from work in CPHC with different stakeholders including Governments at national and state level
 - Partners may explore the advocacy for scaling up work in CPHC and lessons learnt from the CPHC work to different geographies basis the presence of partners in those geographies.
- Disseminate the lessons learned from the experiences in CPHC through the work of respective partners
 - Partners may explore collaborations to disseminate the work to wider stakeholders, audiences, nationally and internationally.
 - Partners may jointly organize dissemination events through various online and offline platforms, or may explore to disseminate their work through their existing platforms.



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- Collaborate to design, implement any operational research in the context of CPHC
 - Partners may collaborate to design, provide inputs in research activities in the context of CPHC.
 - Due acknowledgment of partners to be provided for the inputs provided
 - Partners may collaborate to implement the research activities, is such collaboration is decided for specific research activities the separate agreement/contract can be done for those specific research activities

Miscellaneous

- NISHTHA-Jhpiego will explore offering internship to students of IIHMR university as per the need and requirement under the project.
- It is agreed that data, analytics and publication rights in respect of the program will remain with both the parties.
- Each Party will designate within 7 days after signing of this MOU, a primary Point of Contact (POP) who will be responsible for facilitating communication.
- The collaboration under this MOU described herein above are
 - not for the purpose of promoting any product or services for commercial purpose
 - not intended for personal benefit or use, and
 - intended towards enhanced citizen wellbeing / community care / patient care and/ or benefiting public health.

ARTICLE 5: FINANCIAL UNDERSTANDING

This MoU in no way obligates either Party to any financial commitment. The parties may jointly support the work as defined in MoU: INTENTION OF THE PARTIES.

ARTICLE 6: MATERIALS AND PUBLICATIONS

The parties agree to share both responsibility and credit for the material and publications produced under this MoU. The Parties will mutually agree on and assign responsibility for developing and producing specific materials (hereinafter referred to as "Products"). The Parties will have equal access to the Products and may reproduce them for nonprofit purposes in any form (e.g., Print, electronic, Internet, video).

ARTICLE 7: INFORMATION DISSEMINATION

The Parties agree that the Products produced from activities described in this MoU are intended for distribution to the public subject to article 6 above. The products will carry the endorsement (names and logos) of both parties, and both parties must agree to any revision of the technical content of the Products. Each party reserves the right to disallow the use of its name and logo on products revised by the other. Each Party agrees to acknowledge the other for its contribution of work under this MOU in any advertising, publicity, publications or other information dissemination.



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ARTICLE 8: PROPRIETARY INFORMATION

The Parties agree that any information shared with one another under this MoU will be information, that is currently available within the public domain or which the Parties intend to become used within the public domain unless otherwise exempt from such disclosure under applicable statutes or regulations.

ARTICLE 9: INTELLECTUAL PROPERTY

An intellectual property created prior to the date of this MoU shall remain the exclusive property of the party which created the same, including, but not by way of limitation, any and all variations, adaptations and derivations thereof (hereinafter "background IP"). All intellectual property created or developed in connection with this MOU that is not Background IP may be used in any manner by either party with the concurrence of the other party, provided that neither party shall seek to obtain or perfect exclusive rights in or to any such intellectual property.

ARTICLE 10: NOTICES

Any notice given by either Party shall be sufficient only if in writing and delivered to the respective representatives of each Party listed below:

For Jhpiego

Country Director
Jhpiego
29, Okhla, First Floor, Phase-III
New Delhi-110020, India
Email: Bulbul.Sood@jhpiego.org

For IIHMR University, Jaipur

President (officiating)
IIHMR University
1, Prabhu Dayal Marg
Near Sanganer Airport, Jaipur – 302029
Email: sodani@iihmr.edu.in

ARTICLE 12: FORCE MAJEURE

Any delays in or failure of performance of either Party shall not constitute default or give rise to any claim for damages if and to the extent caused by or resulting from acts of God, earthquake, fire, explosion, flood, the elements, strikes, lockouts, boycotts, picketing, labor disturbances or differences with workmen, acts of the public enemy, war, rebellion, riots, acts of the government (federal, state, municipal or other unit), or any cause whatsoever beyond the control of the Party in default, but performance hereunder may be resumed with all dispatch as soon as the cause preventing performance has been removed.

ARTICLE 13: AMICABLE SETTLEMENT

The Parties shall use their best efforts to settle amicably all disputes arising out of, or in connection with this MOU



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ARTICLE 14: ARBITRATION

- a) If any dispute arises between the Parties in connection with or arise out of the contract, which is not resolved amicably within the period of 30 days, thereafter matter shall be referred to the Arbitration within 2 weeks by either of the Parties under the provision of Arbitration and Conciliation Act, 1996.
- b) The place of Arbitration shall be in Delhi.

ARTICLE 15: MODIFICATION

This MoU may be amended only in a writing signed by a duly authorized officer or representative of each of the Parties hereto.

ARTICLE 16: TERMINATION

Either party may terminate this MoU for convenience at any time upon sixty (60) day advance written notice of termination to the other Party. The Parties agree that in the event of such termination, the Parties may discuss the necessity to comply with their respective responsibilities hereunder in effect at the time of such termination, and, if possible, make efforts to complete such activities or projects.

ARTICLE 17: ENGLISH VERSION

The English language is the only official version of this MoU and shall govern any interpretation of the clauses contained herein in the event that this MoU is translated into any other language.

ARTICLE 18: ENTIRETY OF UNDERSTANDING

This MoU contains the final and entire understanding between the Parties concerning the Project, and all future projects and/or agreements shall be in a separate writing based upon mutual agreement of the Parties, and neither the Parties nor their agents shall be bound by any terms, conditions, statements, warranties or representations, either oral or written, not herein contained.

For
Jhpiego India

Bulbul Sood
Bulbul Sood (Nov 17, 2020 11:30 GMT+5.5)

Dr. Bulbul Sood
Country Director

Witness

Swati Mahajan
Swati Mahajan (Nov 17, 2020 11:12 GMT+5.5)

For
IIHMR University, Jaipur

Dr. P.R. Sodani 6/11/2020
Dr. P.R. Sodani
President (Officiating)

Witness

Krishman Singh 6/11/20
OSD
IIHMR University



#	Programme Title	Revenue (In Rs.)	Remark
1	Health Next - 2021 A Global health & Innovation Conference	21,559	



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IIHMR UNIVERSITY

1, PRABHU DAYAL MARG
SANGANER AIRPORT
JAIPUR, RAJASTHAN

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Project Ledger From : 01-Apr-2020 To : 31-Mar-2021

CONF. ON HLTHNEXT2021 : GLOBAL HLTH&INNOV 11-12/01

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		0.00
22-Jan-2021	MDP/IIHMRU/24			21559.00
Proj : CONF. ON HLTHNEXT202 CC : COMMON Budget : COMMON				
HEALTH NEXT 2021: A GLOBAL HEALTH & INNOVATION				
CONFERENCE (JANUARY 11-12,				
2021) : BEING INVOICE RAISED UNDER HEALTH NEXT				
2021: A GLOBAL HEALTH &				
INNOVATION CONFERENCE FROM JANUARY 11 TO 12, 2021				
, TOTAL AMOUNT OF RS.				
21,559 ADD: GST @ 18% OF RS. 3,881, TOTAL AMOUNT				
OF RS. 25,440 ADJUSTED IN				
THE A/C.				
TOTAL			0.00	21559.00
CLOSING BALANCE				21559.00 Cr



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#	Programme Title	Revenue (In Rs.)	Remark
3	Johnson & Johnson Pvt. Ltd	31,500	



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#	Programme Title	Revenue (In Rs.)	Remark
2	Other Misc. Income	1,731	



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Project Ledger From : 01-Apr-2020 To : 31-Mar-2021

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03 IIHMR-COMMON

Party Name : INCOME FROM TRAINING ACTIVITY

VR.DATE	V.NO.	PARTICULARS	DEBIT	CREDIT
		INCOME FROM TRAINING ACTIVITY		0.00
		OP. BALANCE B/F :		
31-Mar-2021	MDP/IIHMRU/33			31500.00
Proj : 03 IIHMR-COMMON CC : COMMON Budget : COMMON				
JOHNSON & JOHNSON PVT. LTD. : BEING INVOICE RAISED FOR AMOUNT OF RS. 31,500/- ADD : GST @ 18% OF RS. 5,670/-, TOTAL AMOUNT OF RS. 37,170/- ADJUSTED IN THE A/C.				
31-Mar-2021	MDP/IIHMRU/34			1731.00
Proj : 03 IIHMR-COMMON CC : COMMON Budget : COMMON				
UPHSSP LOCKNOW : BEING INVOICE RAISED FOR AMOUNT OF RS. 1,731/-ADD : GST @ 18% OF RS. 312/-, TOTAL AMOUNT OF RS. 2,043/- ADJUSTED IN THE A/C.				
TOTAL			0.00	33231.00
CLOSING BALANCE				33231.00 Cr




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