# Impact Evaluation of Development Programs

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# Why Impact Evaluation?

Enhance Accountability and Lesson Learning

Guide Program Design and Policy Decisions







Determine Budget Allocation (curtailing inefficient programs)



Scale-up interventions that are successful



# Impact Evaluation and Evidence-based Policy Making



To test effectiveness of a given programme (whether a programme is effective compared to absence of the programme?)



To test design innovations (whether a particular design innovation can boost programme effectiveness or lower cost?)



To test effectiveness of program implementation alternatives (which one is most-effective program modality)



To test heterogeneity in program impact across subgroups (whether a program is more effective for one subgroup?)

# **Examples of Impact Evaluation Questions**

Impact of a Program

Impact of a Program Modality

Impact of a Design Innovation

01

02

03

Did a water and sanitation program increase access to safe water and improve health outcomes?

Did a new curricula raise test scores among students?

Was the innovation of including non-cognitive skills as a part of a youth training program successful in fostering entrepreneurship and rising incomes?

# What is Impact Evaluation?



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1

Seeks to answer a specific cause-and-effect question (CAUSALITY)

2

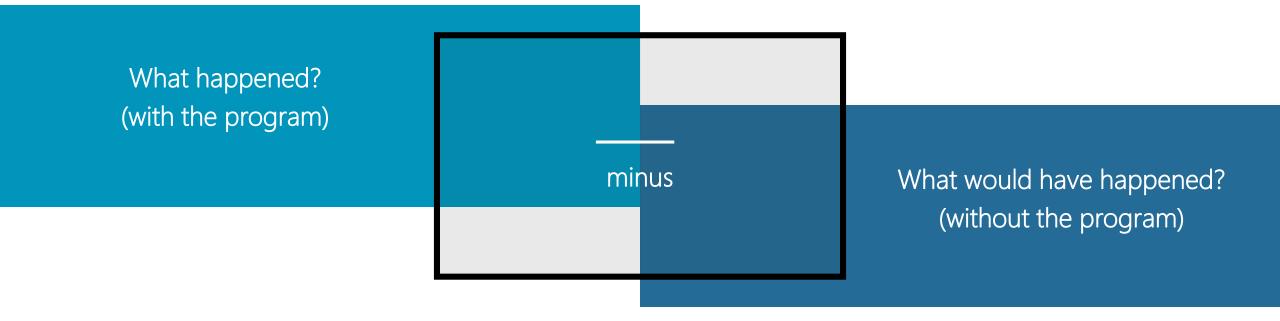
"What is the impact (or causal effect) of a program on an outcome of interest?"

The focus is on impact, and the change directly attributable to a program, program modality, or design innovation (ATTRIBUTION)

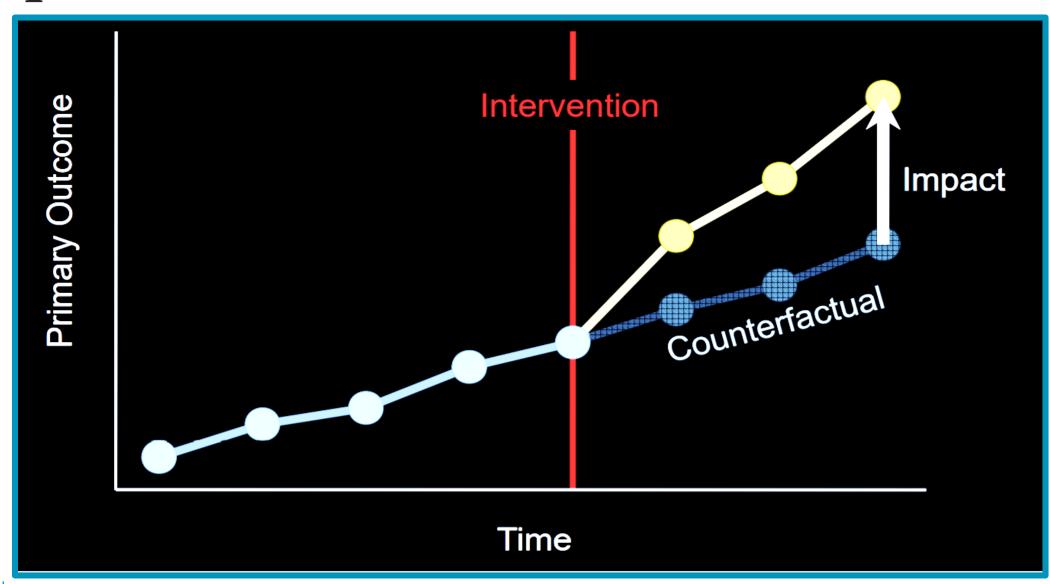
# **How to Measure Impact?**

What would have happened in the absence of the program?

Take the difference between:



# Impact: What is it?



# Impact and the Counterfactual

Counterfactual:
What would have
happened in the absence
of the program?

Since counterfactual is not observable, the key goal of all impact evaluation methods is to construct or "mimic" the counterfactual

Counterfactual can be estimated by selecting- a group not affected by the program: a *comparison* group or *control* group

# **Constructing the Counterfactual**

Counterfactual is often constructed by selecting a group not affected by the program

#### RANDOMISED

Use random assignment of the program to create a control group which mimics the counterfactual

#### NON-RANDOMISED

Argue that a certain excluded group mimics the counterfactual

# **Methodologies in Impact Evaluation**

**EXPERIMENTAL** 

Randomized Evaluations

QUASI-EXPERIMENTAL

- Instrumental Variables
- Regression Discontinuity Design

NON-EXPERIMENTAL

- Pre-post
- Difference in Differences
- Regression
- Matching

# Initial Steps in Setting up an Evaluation



Selecting indicators to assess performance

#### Step 3

Specifying the evaluation question(s)

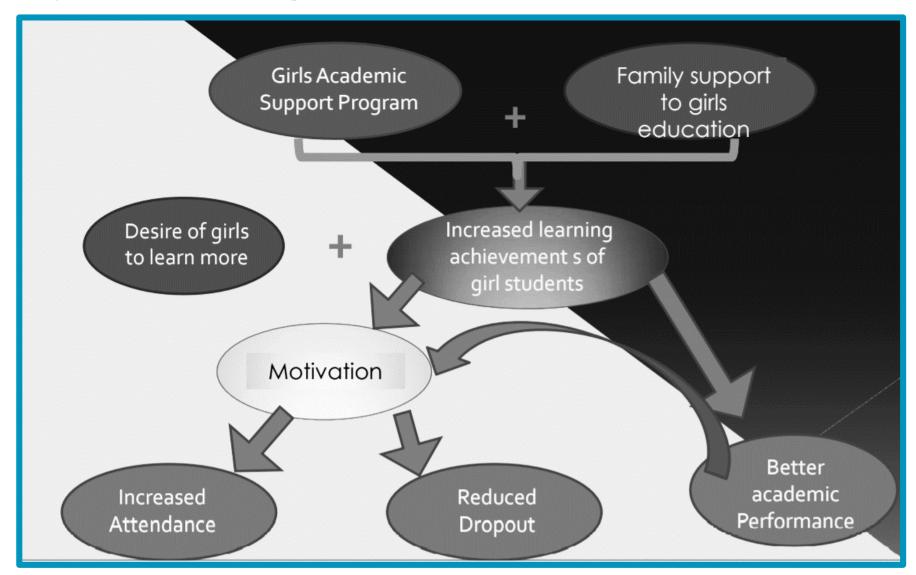
#### Step 2

Developing a "results chain" or "logical framework" for outlining the Theory of Change

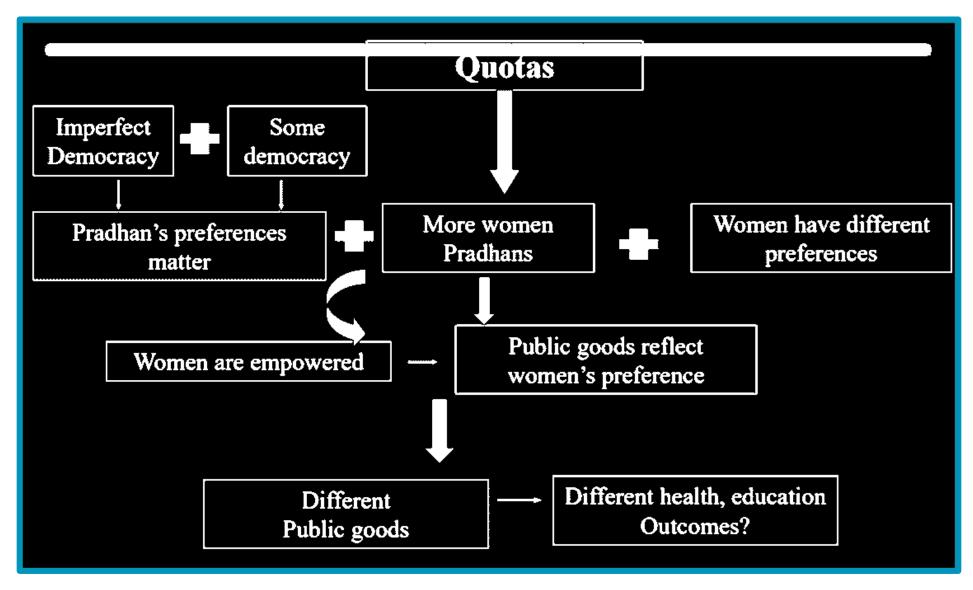
#### Step 1

Constructing a Theory of Change

# Theory of Change (1/2)



# Theory of Change (2/2)



# Logical Framework (Example 1)

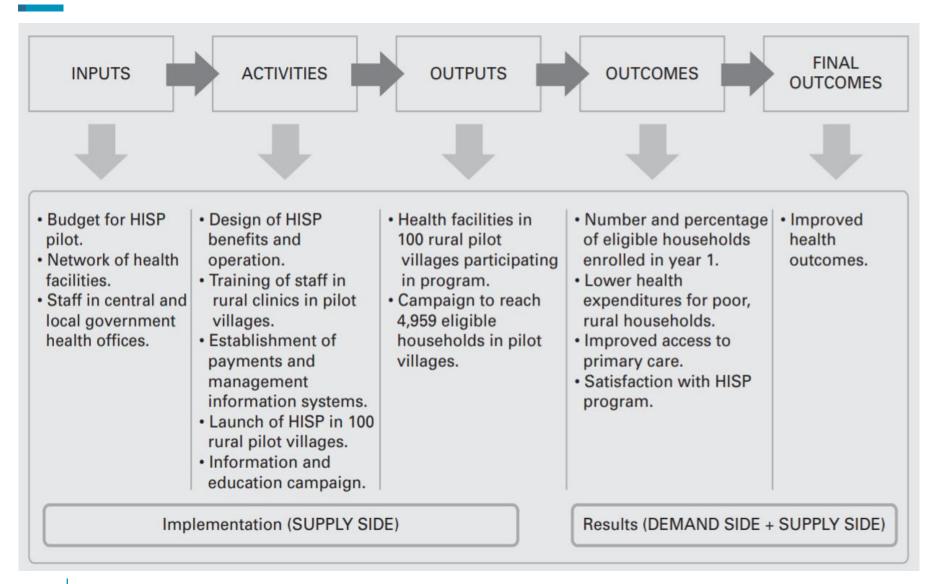
Needs	Input	Output	Outcome	Impact (short-term)	Goal (long-term)
The prevalence of DM and CVD is high; Government is not actively involved in their prevention & management through PHCs. Lack of knowledge	CHW screen for DM, CVD associated risk factors, education and follow up identified cases	At risk and diseased population is identified, given education and followed-up	Improved knowledge about the disease and lifestyle changes required to prevent/ manage them	Behavioral change in diseased and at risk populations. Reduction in risk factors and increased number of well managed cases of DM and CVD	Reduction in the incidence of DM and CVD

# Logical Framework (Example 2)

#### Community Mobilization for Education

Needs	Input	Output	Outcome	Impact (short-term)	Goal (long-term)
Nearly 50% of children in rural India are functionally illiterate, despite being enrolled in school	NGO mobilizes community to monitor teacher attendance and activity	Parents visit schools daily and report teacher absence or failure to teach	Teachers attend school more regularly and teach when in school	Higher rates of literacy among school children	Improved educational outcomes and career opportunities

# Developing a Results Chain



The HISP
Results Chain

# **Specifying the Evaluation Question**

Evaluation question is derived from the Theory of Change and formulated as a well-defined, testable hypothesis

What is the effect of a health insurance scheme on poor households' out-of-pocket health expenditures?

What is the effect of a new mathematics curriculum on students' test scores?

# **Selecting Outcome and Performance Indicators**

A clear evaluation question should be accompanied by Outcome measures.

Outcome indicator is used to judge programme success

Outcome indicator forms the basis for the power calculation, used to determine the sample size

Minimum expected effect sizes determine programme success

Effect sizes are the changes expected as a result of the programme (Changes in Test Scores, Changes in Enrolment)

# **Selecting Outcome and Performance Indicators**

If sample size is not large enough to detect changes, they are "underpowered"

Results Chain or Logical Framework informs the selection of indicators:

Indicators to monitor programme implementation and evaluate results

## **Randomized Controlled Trials**

Also known as randomized assignment method

Represents the strongest method (gold standard) in evaluating impact

It can be verified from the baseline data





Uses fair and transparent rule for allocating scarce resources among equally deserving population

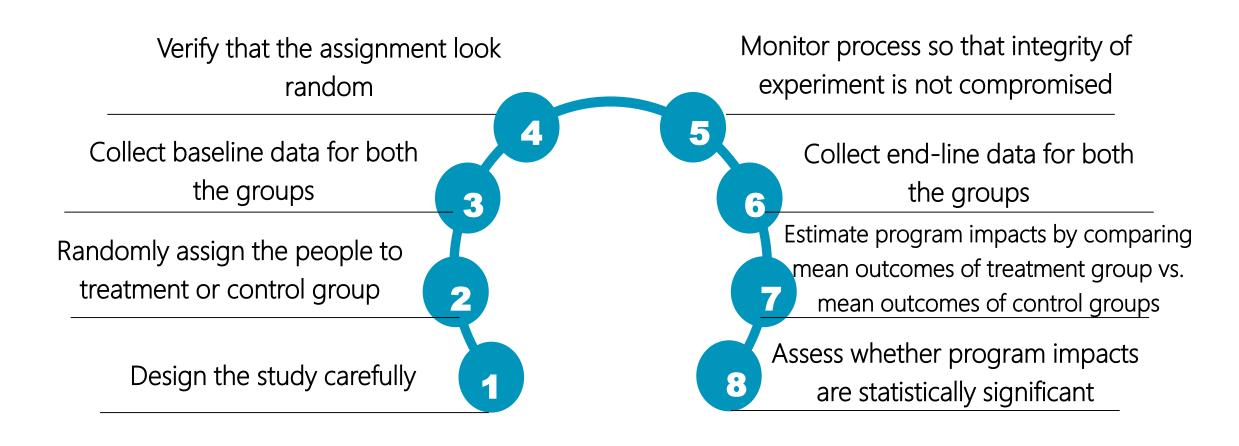


When a program is assigned at random, we can generate a robust estimate of the counterfactual.



Comparison group will be similar to Treatment group (statistically identical)

# Steps in conducting a randomized experiment

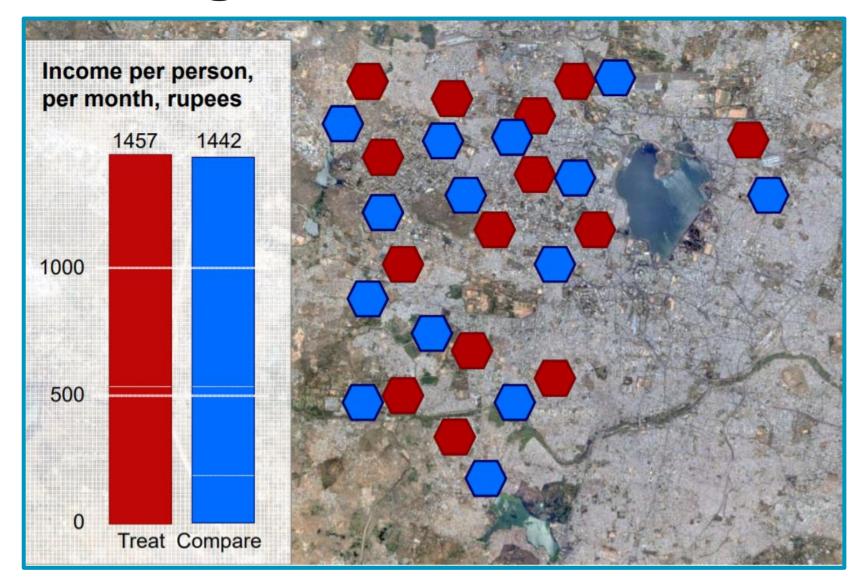


# Impact of Balsakhi Program: Summary Results

Method	Impact Estimate		
Pre-Post	26.42*		
Simple Difference	- 5.05*		
Difference-in-Differences	6.82*		
Regression	1.92		
Randomized Experiment	5.87*		

<sup>\*</sup> Statistically significant at the 5% level

# **Random Assignment**



# **Options for Unit of Randomization**

Which level to randomize?

Individual Level

Group Level (Cluster Randomized Trial)

Considerations:

What level at which the treatment is administered? What is the unit of analysis?

Best to randomize at the level at which the treatment is administered

# Sample size for randomized evaluation

When we use a "95% confidence interval" How frequently we will "detect " effective programme?

That is Statistical Power

## **Power: Main considerations**

Variance – the more 'noisy', the harder it is to measure effects

More precise effect size to be detected – requires larger sample

Sample Size – Larger the sample size, more likely to obtain true difference

## **Standardized Effect Sizes**

How large an effect you can detect with a given sample depends on how variable the outcome is

The standardized effect size is the effect size divided by the standard deviation of the outcome

Modest effect size (0.2), Large (0.5) and very large (0.8)

# What affects effect size?

One variable that can affect effect size is take-up

But only 50% of the people in treatment group participate

The larger the sample, larger the power













A job training program increases income by 20%

We need to adjust impact estimate accordingly (from 20% to 10%)

Common power used – 80%, 90%

# **Clustered Design**

Randomization at cluster level, Unit of analysis at individual level

We call r (rho) the correlation between the units within the same cluster

Value of r (rho\_ must be between 0 and 1

A lower r is more desirable (0, 0.05, 0.08)

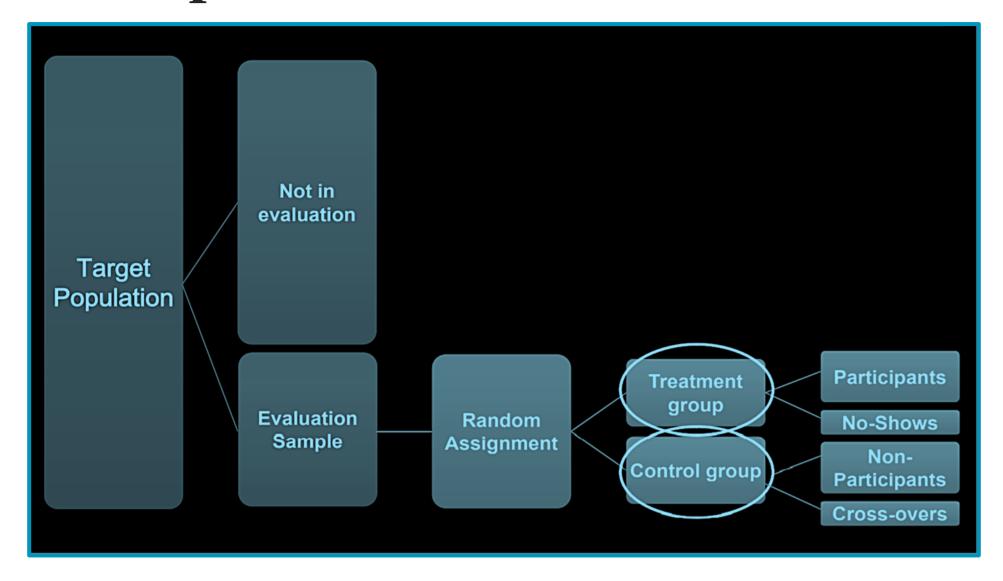
- We need to take clustering into account, when planning sample size
- It is extremely important to randomize adequate number of groups
- Often the number of individuals within groups matter less than the total number of groups

# How to measure program impact in the presence of spillovers?

Design the unit of randomization so that it encompasses the spillovers

If we expect externalities that are all within school, randomization at the level of school allows for estimation of the overall effect.

# Basic set up of a randomized evaluation



# Sample selection bias (1/2)

Sample selection bias could arise if factors other than random assignment program allocation

Individual assigned to comparison group could attempt to move into treatment group

Alternatively, individuals allocated to treatment group may not receive treatment

Some students in treatment school not treated (22%)
Some students in comparison school treated (5%)
What do you do?

# Sample selection bias (2/2)

Use the original assignment

If a child ended up in a treatment school but was from the control, she should be assigned to control when calculating the effect

This gives us the Intention to Treat (ITT)

# **Intention to Treat (ITT)**

What does "intent to treat" measure?

"What happened to the average child who is in a treated school in this population?"

Is this the right number to look for?

Remember: In the deworming case, many children in treatment schools were not treated and some children in comparison schools were.

## When is ITT useful?

May relate more to actual programs

For example, we may not be interested in the medical effect of deworming treatment, but what would happen under an actual deworming program?

If students often miss school and therefore don't get the deworming medicine, the intention to treat estimate may actually be most relevant

## Treatment on the treated (TOT)

The effect of the treatment on those who got the treatment:

- Suppose children who got the treatment had a weight gain of A, irrespective of whether they
  were in a treatment or a control school
- Suppose children who got no treatment had a weight gain of B, again in both kinds of schools
- We want to know A-B, the difference between treated and non-treated students

#### Then:

```
Y(T) = A * Prob [ treated | T] + B (1 - Prob [ treated | T]
Y(C) = A * Prob [ treated | C] + B (1 - Prob [ treated | C]
A - B = (Y(T) - Y(C)) / (Prob [ treated | T] - Prob [ treated | C])
= The "treatment on the treated" effect
```

# **External Validity**

Internal validity is a necessary condition for the results of a randomized experiment to be generalizable

But it's not sufficient

# Threat to External Validity: Behavioral responses to evaluations

One limitation of randomized evaluations is that the evaluation itself may cause the treatment or comparison group to change its behaviour

Treatment group behavior changes: Hawthorne effect

Comparison group behavior changes: John Henry effect

In Addition: a program may generate behavioral responses that would not occur if the program were generalized

# Generalizability of results

Depends on three factors:

1

Program
Implementation:
Can it be replicated at a large (national) scale?

2

Study Sample: Is it representative? 3

Sensitivity of Results: would a similar but slightly different program, have the same impact?

# Thank You