

**|| Know Your Alumni 75 || Operations and
Product Management || Monday 22nd
Dec. 2025 – 03:00 PM- 04:00 PM ||**

From: IIHMRU President Office

presidentoffice@iihmr.edu.in

To: Bari Harshal bari.pm16@iihmr.in

Sent: Friday, 19 December at 4:35 pm

Dear Harshal Samadhan Bari,

Greetings for the day!!!

Hope this email finds you in great health.

IIHMR University takes the lead to organize a series of **Know Your Alumni Series** specially curated for the students to orient them with the current developments going in the industry and to enhance their skills for comprehending the challenges in the professional arena, as well as to build a strong connection between current and former students. The University is conducting a session on **Monday 22nd December 2025 – 03:00 PM- 04:00 PM IST.**

The session will help students to understand “Operations and Product Management”.

Guest Speaker: Dr Apoorva Garg , Director- Revenue & Strategy at BeatO

Title: “Operations and Product Management”.

Welcome: Mr. N Satheeshkanna, Senior Manager- Placements, IIHMR University, Jaipur

Student Coordinator: Ms. Aditi Singh, MBA HM - 30, First year, IIHMR University, Jaipur

Date: 22nd Dec. 2025

Time: 03:00 PM to 04:00 PM IST

Mode: Offline

The Session will be of Approx 45 minutes followed by 15-minute question-answer session (1 Hour duration). The target audience will be the 1st Year & 2nd year students of MBA HM, PM, HA, DM & Master of Public Health First Year. Please reserve your seat before 15 minutes to avoid last minute hassle.



Thanks and Regards



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IIHMR UNIVERSITY, JAIPUR
EVENT OUTCOME REPORT
“Know Your Alumni Episode 75”

EVENT: “Know Your Alumni Episode 75”
TOPIC: “Operations and Product Management”
DATE: 22nd December 2025 from 3:00 pm to 4:00 pm.
VENUE: IIHMR University, Jaipur, India
SPEAKER: Dr. Apoorva Garg, Director- Revenue and Strategy at BeatO (Alumnus, MBA Hospital & Health Management Batch 2015-17)
NUMBER OF PARTICIPANTS: 134
INTRODUCTION: IIHMR University, Jaipur, hosted an insightful "Know Your Alumni" session featuring a distinguished alumni working with BeatO, Dr. Apoorva Garg. The session focused on the critical topic of "Operations and Product Management". The expert shared insights on how operations and product management drive efficiency, revenue, and patient experience in modern healthcare organizations.
OBJECTIVE: The primary objectives of the session were: • To explain core concepts of healthcare operations and product management in hospitals, telemedicine, and home-health setups. • To familiarise students with data-driven decision-making, including use of Excel and analytics in front-end and back-end operations. • To highlight job profiles suitable for medical and non-medical graduates in operations, customer support, data management, and telemedicine coordination. • To create awareness of outcome measurement, retention strategies, and feedback loops as key performance indicators in healthcare operations. • To motivate students to set clear career goals and align their personal development plans with the skills demanded by the healthcare industry.

Salient Novel Points Covered:

ROLE

- Dr. Apoorva Garg, Director- Revenue and Strategy at BeatO

KEY TAKEAWAY POINTS FROM THE SESSION:

- The session clarified how operations and product management roles in healthcare directly influence revenue generation, service quality, and patient satisfaction across hospitals, telemedicine, and home-health setups.
- The speaker emphasised that Excel fluency and comfort with both front-end and back-end data are mandatory skills for analytics and operations positions, not optional add-ons.
- The session highlighted that recruiters value calmness under pressure; mock interviews and personal practice plans were recommended to build this confidence.
- Students were advised to thoroughly study the background of target companies, their products, business models, and key challenges in the healthcare industry before appearing for interviews.
- Finally, students were reminded to continuously upgrade skills through training in Excel, communication, and sector-specific knowledge to remain competitive in the evolving healthcare job market.

Q&A and Interactive Session:

Students asked about ideal roles for non-medical vs medical backgrounds, and the speaker explained suitable options in customer support, operations, telemedicine coordination, and data management.

Queries on interview preparation covered how to present strengths, handle “Tell me about yourself,” and demonstrate calmness and confidence under pressure. Participants also sought guidance on skills to prioritise (Excel, communication, sector knowledge), and the speaker advised researching target companies and job profiles in detail before interviews.

Appropriate caption for the webinar: “Alumni Insights: Career Pathways in Healthcare Operations and Product Management”

KNOW YOUR ALUMNI SERIES

To build strong connections
between current and former
students

A Discussion on:

Operations and Product Management

 Monday 22nd Dec 2025

 03.00 PM-04.00 PM (IST) 

 IIHMR University, Jaipur



WELCOME

Mr. N Satheeshkanna
Senior Manager-Placements
IIHMR University, Jaipur



OUR ALUMNA

Dr. Apoorva Garg

MBA HM - 20 (2015-17)

Director

Revenue & Strategy at BeatO



Student Coordinator

Ms. Aditi Singh

MBA HM - 30

First year

IIHMR University, Jaipur

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EPISODE

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EPISODE



Jaipur, Rajasthan, India 🇮🇳
IOC Road, Budhsinghpura, Jaipur, Rajasthan 302029, India
Lat 26.821026, Long 75.815931
Monday, 22/12/2025 04:23 PM GMT+05:30
Note : Captured by GPS Map Camera

GPS Map Camera



HM SECTION A

Ist Year.

Know Your Alumni Session - 75

Date : 22nd December 2025

Sno.	Roll No.	Name of the Student	Stream/Specialization	1st/ 2nd Year	Signature
1	2210	Hiteshi Gowda MG	HM	1st	[Signature]
2	2186	Dinakar Kartheek	HM	1st	[Signature]
3	2104	Gurpreet	HM	1st	[Signature]
4	2158	Atal Ankur	HM	1st	[Signature]
5	2217	Ankita Jadhav	HM	1st	[Signature]
6	2131	Agarwal Prashanti Ritesh	HM	1st	[Signature]
7	2148	Arboushka Sachdeva	HM	1st	[Signature]
8	2192	Amisha Khan	HM	1st	Akhan
9	2132	Aishwarya Raikwar	HM	2nd	[Signature]
10	2166	Bajaj Baloni Hemant	HM	1st	[Signature]
11	2172	Bhauwara Sai	HM	1st	[Signature]
12	2177	Charanjit	HM	1st	[Signature]
13	2229	Khush Sahu	HM	2nd	[Signature]
14	2227	Kaustav Paul	HM	1st	[Signature]
15	2231	Khushi Boodia	HM	1st	[Signature]
16	2184	Shruti Yadav	HM	1st	[Signature]
17	2123	Adarsh deivied	HM	1st	[Signature]
18	2182	Debmukha Rao	HM	1st	[Signature]
19	2225	Kavishma Singh	HM	1st	[Signature]
20	2199	Sanchita Garg	HM	1st	[Signature]
21	2224	Rashmi Kamble	HM	1st	[Signature]
22	2169	Mangesh Bhatnagar	HM	1st	[Signature]
23	2163	Ayushi Sharma	HM	1st	[Signature]
24	2173	Rhumi	HM A	1st	[Signature]
25	2218	Jaivardhini	HM A	1st	[Signature]
26	2134	Amr Deep	HM A	1st	[Signature]
27	2137	Amrita Tondkar	HMA	1st	[Signature]

Know Your Alumni Session - 75

Date : 22nd December 2025

no.	Roll No.	Name of the Student	Stream/Specialization	1st/ 2nd Year	Signature
28	2138	Aranya Singh	HM-A	1st	[Signature]
29	2117	Aayushi Jain	HM-A	1st	[Signature]
26	211712	Elijah Kalkumbe	HM-A	1	Elijah K.
27	217442	Nishigandha Bhosle	HM-A	1	Nishu
28	2200	Siddhi Garota	HM-A	4th	[Signature]
29	2155	Kaishika Parind	HM-A	4th	[Signature]
30	2139	Animesh Mishra	HM-A	1st	[Signature]
31	2233	Kirti Khandal	HM-A	1st	Kirti
32	2190	Divyanshi Sharma	HM-A	1st	[Signature]
33	2191	Simarchna Rath	HM-A	2nd	[Signature]
34	2212	Indra Shamol	HM-A	1st	Indra
35	2201	Garima Singh	HM-A	1st	[Signature]
36	2140	Anisha Agarwal	HM-A	1st	[Signature]
37	2298	Saloni Tak	HM-A	1st	[Signature]
38	2209	Mimanshi Agarwal	HM-A	1st	[Signature]
39	2208	Himanshi Lardam	HM-A	1st	Himanshi
40	2162	Ayushi Pandey	HM-A	1st	[Signature]
41	2213	Ishtika Gupta	HM-A	1st	[Signature]
42	2151	Anubhav Das	HM-A	1st	[Signature]
43	2167	Balazs Brammer	HM-A	1st	[Signature]
44	0728	Aditya Vyas	PM-17	1st	[Signature]
45	2205	Geethika Sharma	HM-A	1st	[Signature]
46	2157	Ashish	HM-A	1st	[Signature]
47	0857	YASH	PM	1st	[Signature]
48	0067	Shubhesh Bijaria	DM	1st	[Signature]
49	2147	Ankur	HM-30	1st	[Signature]
50	2189	Alanya Yadav	HM-A	1st	[Signature]
51	2185	Deeksha Bansal	HM-A	1st	[Signature]
52	2196	Eram Fatima	HM-A	1st	[Signature]
53	2120	Abhinav	HM-A	1st	[Signature]
54	2118	Abhijeet Pathak	HM-A	1st	[Signature]

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Section B

Know Your Alumni Session - 75

Date : 22nd December 2025

no.	Roll No.	Name of the Student	Stream/Specialization	1st/ 2nd Year	Signature
1		Shreya Sam	HM	1st	
2	2275	Patkar Meera S.	HM	1st	
3	2251	Muskan Mulani	HM	1st	
4		Aditya Sathase	HM	1st	
5	2240	Mianjankumar	HM	1st	
6	2302	Saptak Banerjee	HM	1st	
7	2297	Saloni Jain	HM	1st	
8	2332	Tisree Dave	HM	1st	
9		Vansha Dhas	HM	1st	
10	2291	Rashmita	HM	1st	
11	2292	Priyanka Katiad	HM	1st	
12		Prachi Jain	HM	1st	
13	2304	Nathomesh S	HM	1st	
14	2264	Om Jainwal	HM	1st	
15	2311	Pankaj	HM	1st	
16	2252	Muskan V.	HM	1st	
17	2272	Pankhuri	HM	1st	
18	2259	Neha Kunsari	HM	1st	
19	2303	Saransh Dahiya	HM	1st	
20		Lakshi Shukla	HM	1st	
21	2290	Rashika Garg	HM	1st	
22		Nidhi Ganesh	HM	1st	
23		Shipra Sharma	HM	1st	
24		Saloni Jain	HM	1st	
24		Saptak Banerji			
24	2237	Koulak Debnath	HM	1st	
25		Navya Jain	HM	1st	

26.		Roofa yadav	HM	1st	
27.		Preeti Maan	HM	1st	
28.		Pracheta	HM	1st	
29.		Souvik Banerjee	HM	1st	
30.		Abhijeet Bir	HM	1st	
31		Nikil Malakar	HM	1st	
32	2335	Utkarsh Rajnish	HM	1st	
33.	2351	Yashika Kapoor	HM	1st	
34.	2298	Saloni Tak	HM	1st	
35.	2270	Pancholi Dhriti	HM	1st	
36.	2300	Samridhi Shewma	HM	1st	
37	2317	Saakshi Shukla	HM B	1st	

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MBA - Health Care Analytic

Know Your Alumni Session - 75

Date : 22nd December 2025

Sl. No.	Roll No.	Name of the Student	Stream/Specialization	1st/ 2nd Year	Signature
(1)	0080	Shreyanshu	MBA - HA 02	1 st year	
(2)	0042	Aashutosh	MBA - HA 02	1 st year	
(3)	0071	Raghuvendra	MBA - HA 02	1 st year	
(4)		Aartha	MBA - HA 02	1 st yr	
(5)		Annab	MBA - HA 02	1 st year	
(6)		Tanya	MBA HA 02	1 st year	
(7)		Ayushi	MBA HA 02	1 st year	
(8)		Saniya	MBA HA 02	1 st yr	
(9)	0062	Yuva	MBA HA 02	1 st year	
(10)	0090	Haresha	MBA HA 02	1 st year	
(11)	0060	Hari	MBA HA 02	1 st year	
(12)	0091	Yunika	MBA HA 02	1 st year	
(13)		Arpita	MBA HA 02	1 st year	
(14)		Rajita	MBA HA 02	1 st year	
(15)		Rauhika	MBA - HA 02	1 st year	
(16)	0066	Lokesh	MBA - HA - 02	1 st year	
(17)		Jagran	MBA HA 02	1 st year	
(18)		chirag	MBA - HA - 02	1 st year	
(19)		Hemant	MBA - HA - 02	1 st year	
(20)		Krishnapal	MBA - HA - 02	1 st year	
(21)		Daksha	MBA - HA - 02	1 st year	
(22)		Utsav	MBA HA 02	1 st year	
(23)		Adwait	MBA HA 02	1 st year	
(24)		Olvi	MBA HA 02	1 st year	
(25)		Ravi	MBA - HA - 02	1 st yr.	
(26)		Divya	MBA HA 02	1 st year	
(27)	0079	Sufiya	MBA HA 02	1 st year	

(28)	0046	Bhumika	MBA HA 02	1 st year	
(29)	0044	Saurabh	MBA HA 02	1 st year	
(30)		Apoorva	MBA - HA 02	1 st year	
(31)		Aniket	MBA - HA 02	1 st year	
(32)		Jagran			
(33)		Anjali	MBA - HA 02	1 st yr.	
(34)		Aartha Tiwari	MBA - HA 02	1 st year	
(35)		Indu	MBA - HA - 02	1 st year	
(36)		Akshita	MBA - HA - 02	1 st year	
(37)	0067	Neha	MBA - HA - 02	1 st year	
(38)	0082	Shubhi	MBA - HA - 02	1 st year	
(39)	0085	Tajendra	MBA - HA - 02	1 st year	
(40)	0070	Pawan	MBA - HA - 02	1 st year	
(41)		Ratika	MBA HA 02	1 st year	
(42)			MBA HA 02	1 st year	

(41)	Apeksha Sable (0075)	MBA - HA02	1 st year	Kable
(42)	Abhijeet	MBA - HA02	1 st year	Ab
(43)	0081 Shubham Somani	MBA - HA02	1 st year	Sh
(44)	Siddhant Mishra	MBA - HA02	1st year	Sh
(45)	Siddhant Mishra	MBA - HA02	1st year	Sh
(46)	0088 - Greta Usendi	MBA - HA02	1 st year	gk

Total 134