

About the MoU

YUGMA (VMENTOR.ai)

IIHMR University, Jaipur, entered a Memorandum of Understanding (MoU) with YUGMA – Ozone (VMENTOR.ai, formerly VANS Skilling & Advisory Private Limited) to strengthen industry-academia engagement and enhance employability and career readiness of MBA students. The collaboration focused on applied skill development, mentoring, internship support, interview readiness, personality development, and sector exposure through structured interventions delivered by industry mentors.

1. MoU Details

- **Parties:** IIHMR University, Jaipur and YUGMA – Ozone (VMENTOR.ai).
- **MoU Signing Date:** 20 March 2022
- **MoU End Date:** 28 February 2023
- **Target Group:** MBA Batch 2021–23 students of IIHMR University, Jaipur (approx. 300+ students).
- **Nature of MoU:** Industry-academia collaboration for student skill development and employability.

2. Activities Conducted under the MoU

Under the MoU, YUGMA conducted a comprehensive set of interventions for MBA students of IIHMR University across multiple semesters. These interventions aimed to improve career clarity, internship performance, communication skills, and placement readiness.

- Discovery Interviews and Psychometric Assessments to help students identify strengths, interests, and career direction.
- Pre-Summer Internship Programme (Pre-SIP) workshops focusing on internship planning and expectations.
- Summer Internship Support sessions including Dial-a-Mentor and internship review & articulation.
- Personality Development modules covering interpersonal skills, communication skills, and email writing.
- Case Study workshops and mock case discussions for problem-solving and analytical skills.
- Interview Readiness Program, including CV writing, mock personal interviews, and feedback sessions.
- Group Discussion (GD) demonstrations and mock GD sessions.

Session Report & Next Steps

Date: 17th October, 2022 to 19th October, 2022
Time: 90 minutes each group (15 groups of 20 students each)
Venue: Microsoft Teams
Title: Mock Group Discussions, feedback on Group Discussion Skills and Areas of Improvement.

Mentors for the Session:

Sr. No	Mentor's Name	Mentor's Designation
1	Sangeetha Kini	Vice President – Homogenomics <i>Senior Healthcare Professional with over 25+ years of experience</i>
2	Trupti Kapadia	Co-Founder – Enriching Lives <i>16+ years of experience including senior leadership roles</i>
3	Nitesh Rajdeo	Founder - Spoonbell Food Solutions Pvt Ltd <i>12+ years of experience across diverse sectors and MNCs</i>
4	Prateeksha Khare	Founder - Spoonbell Food Solutions Pvt Ltd <i>12+ years of experience across diverse sectors and MNCs</i>

Areas covered in the session:

- Mock Group Discussions conducted with 264 students in group of 20 each, wherein students played a role of observer and a participant(speaker) during the Group Discussion.
- Feedback on Group Discussion Skills and Recommendation on Areas of Improvement
- Sector Overview and Business News Analysis sessions led by industry mentors.
- Last Mile Placement Support sessions aligned with live recruitment opportunities.

RE: Last Mile Support - Hospitals (Interview Content Preparation) || YUGMA - IIHMR Sessions



N Satheeshkanna

To: MBAHM26; MBAPM13

Cc: Priyanka Peter; Anita Thapa; Avinash Paul Yangcho Kuchipudi

Wed 11/30/2022 11:24 AM

Dear Students,

Greetings!!!

With reference to the trail mail, herewith I have mentioned the meeting link of the session for your reference.

Microsoft Teams meeting

Join on your computer or mobile app

[Click here to join the meeting](#)

Meeting ID: 418 333 011 647

Passcode: CjnqgR

[Download Teams](#) | [Join on the web](#)

[Learn more](#) | [Meeting options](#)

We request you to please attend the session at the prescribed timeslot.

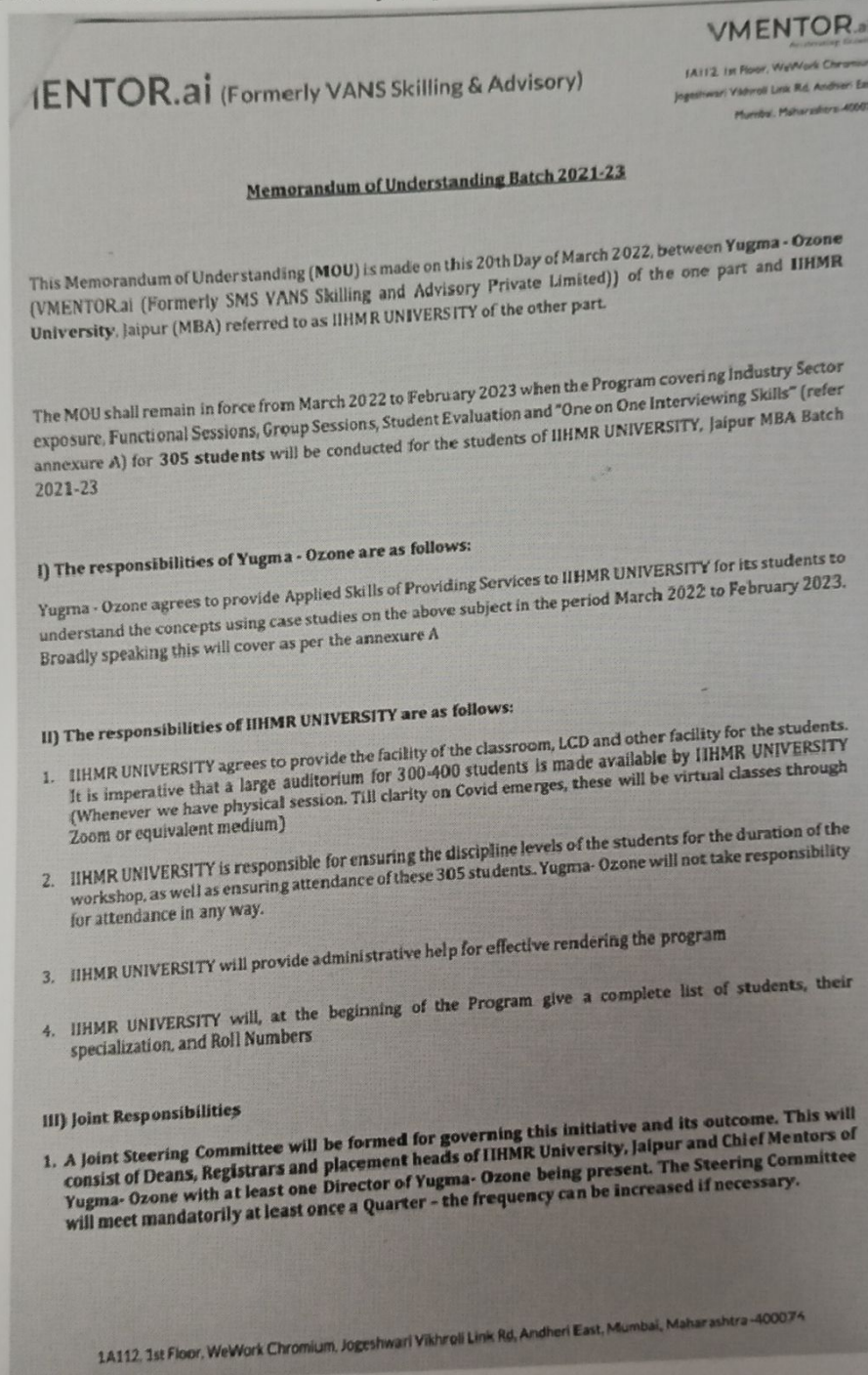
@Avinash Paul Yangcho Kuchipudi Please coordinate the session.

3. Participation and Evidence

The YUGMA interventions witnessed active participation from students across Hospital Management, Health Management, Pharmaceutical Management, and Development Management streams. Attendance was maintained for all major sessions and detailed

intervention reports, mentor feedback, and student feedback were shared post completion of each activity.

- Signed MoU between IIHMR University, Jaipur and YUGMA - Ozone (VMENTOR.ai).



VMENTOR.ai (Formerly VANS Skilling & Advisory)

VMENTOR.ai
Academy of Skills

1A112, 1st Floor, WeWork Chromium,
Jogeshwari Vikhroli Link Rd, Andheri E,
Mumbai, Maharashtra-400076

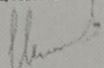
ADD ON and OPTIONAL SESSION RATES (In case over and above what has been listed in the annexure, should IIHMR University wish to have additional sessions for students or faculty):

Full Day session: INR 17,325 (6 hours including breaks)

Half-Day session: INR 9,870 (3 hours including breaks)

Signatures: In witness thereof, the parties to this MOU through their duly authorized representatives have executed this MOU on the days and dates set out below, and certify that they have read, understood, and agreed to the terms and conditions of this MOU as set forth herein. This MOU shall be effective when executed by or on behalf of both the parties.

Yugma- Ozone, Mumbai

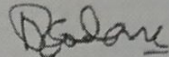
Signature: 

Name: Dr. Srinivas Chunduru

Title: Director

Date: 20th March 2022

IIHMR University, Jaipur

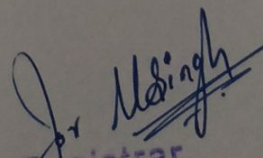
Signature: 

Name: Dr. P. R. Sodani

Title: President

Date: 20th March 2022

1A112, 1st Floor, WeWork Chromium, Jogeshwari Vikhroli Link Rd, Andheri East, Mumbai, Maharashtra-400076


Registrar
The IIHMR University
1, Prabhu Dayal Marg
Near Sanganer Airport, Jaipur-302029

YUGMA SESSIONS				09-10th April 2022
Sr. No	Roll No.	Name of the Students	Stream	Summer Internship program review & articulation
30	1294	Gyanu Dev	Hospital Management	Present
37	1307	Kongkita Buragohain	Hospital Management	Present
55	1335	Neha Gupta	Hospital Management	Present
62	1347	Pooja Khanna	Hospital Management	Present
77	1386	Sakoni Sethi	Hospital Management	Present
78	1390	Sanwamal Jaiswal	Hospital Management	Present
82	1397	Shivangi Srivastava	Hospital Management	Present
93	1419	Suchismita Das	Hospital Management	Present
102	1433	Tropati Bhargava	Hospital Management	Present
109	1243	Akanksha Sharma	Health Management	Present
111	1246	Aliya Sharfuddin	Health Management	Present
118	1259	Ansika Sharma	Health Management	Present
133	1290	Gauri Rane	Health Management	Present
136	1297	Himadri Mangal	Health Management	Absent
139	1303	Jayeeeti Das	Health Management	Present
140	1304	Jewel Jenifer Noronha	Health Management	Absent
141	1314	Madhika Bhardwaj	Health Management	Present
142	1315	Maitri Atul Atre	Health Management	Present
145	1321	Maya Kubal	Health Management	Present
148	1330	Nakul Kulshrestha	Health Management	Absent
149	1332	Nandini	Health Management	Present
150	1334	Navneet patkar	Health Management	Present
151	1337	Nidhish Ojha	Health Management	Present
152	1339	Niharika Parsal	Health Management	Present
153	1343	Pankaj Kumar	Health Management	Present
154	1345	Parv Agarwal	Health Management	Present
155	1346	Payal Kalra	Health Management	Present
156	1348	Prabha Nishad	Health Management	Present
158	1351	Prasanna Naik	Health Management	Present
163	1358	Priyanka Srivastava	Health Management	Absent
170	1370	Ritika Saini	Health Management	Absent
171	1371	Ritu Raj	Health Management	Present
172	1372	Riya Ranjan	Health Management	Present
173	1374	Rohit Das	Health Management	Present
175	1381	Saahil Khandelwal	Health Management	Absent
181	1389	Sanskriti Dubey	Health Management	Absent
184	1395	Shikha Sharma	Health Management	Present
191	1415	Spoorthi V	Health Management	Present
196	1431	Tejashree Kanarkar	Health Management	Present
200	1434	Tripti Hajare	Health Management	Present
203	283	Aakash Mahajan	Pharmaceutical Management	Present
230	310	Komal Bhauso Bhintade	Pharmaceutical Management	Absent
232	312	Kundan Kumar	Pharmaceutical Management	Absent
251	331	Ritik Talia	Pharmaceutical Management	Present
259	339	Satyam Gupta	Pharmaceutical Management	Present
270	350	Sri Krishna	Pharmaceutical Management	Present
274	354	Sudeepi Naga sai	Pharmaceutical Management	Present
283	3	Bhupen Kumar sahu	Development Management	Absent
285	5	Gilil Tiriyi	Development Management	Present
288	8	Kiran Kumari	Development Management	Present
289	9	Kushal Das	Development Management	Absent
290	10	Loknath Majhi	Development Management	Present
292	12	Ojaswi bdsar	Development Management	Absent
295	15	Puja Sundi	Development Management	Present
301	21	Vijay Nourangi	Development Management	Present

The MoU between IIHMR University, Jaipur and YUGMA (VMentor.ai) was effectively utilised to provide structured, industry-relevant mentoring and skill development interventions for MBA students. The activities conducted under this collaboration significantly enhanced students' career readiness, internship performance, and placement preparedness, thereby strengthening industry-academia linkage.