

Master Class Ep. 144 || "Pharma Supply Chain Management: Trends, Challenges & Innovations" || Friday, December 12, 2025, 10.00 AM – 01:00 PM IST (Offline)

From IIHMRU President Office <presidentoffice@iihmr.edu.in>

Date Tue 09-12-2025 19:00

To Aditya Vyas <adityavyas.pm17@iihmr.in>

Dear Aditya Vyas,

Greetings for the day.

Hope this email finds you in great health.

IIHMR University takes the lead to organize a series of Master Classes specially curated for the students to enlighten and share insights on issues and initiatives of current interest. The University is conducting a session on December 12, 2025– from 10.00 AM – 01:00 PM IST (Offline).

The masterclass will help students to understand “Pharma Supply Chain Management: Trends, Challenges & Innovations”.

Title – “Pharma Supply Chain Management: Trends, Challenges & Innovations”

Guest Speaker: Ms Prajakta Shinde, Manager - Global Supply Chain Operations (GSCO), Lupin, Mumbai, Maharashtra, India

Welcome: Dr. Vinod Kumar SV, Professor & Dean In-Charge, SDGSPH, IIHMR University, Jaipur

Moderator: Dr. Susmit Jain, Associate Professor, IIHMR University, Jaipur

Dr Saurabh Kumar, Dean SPM, IIHMR University, Jaipur

Date: Friday, December 12, 2025

Time: 10.00 AM – 01:00 PM IST

Mode: Offline

The Session will be of Approx 165 minutes followed by 15-minute question-answer session (1 Hour duration). The target audience will be MBA PM 1st Year students along with Faculties and Team Members of Placements & Alumni Relations.

IIHMR UNIVERSITY, JAIPUR
EVENT OUTCOME REPORT
“Master Class Episode 144”

“Master Class Episode 144”
TOPIC: Pharma Supply Chain Management: Trends, Challenges & Innovations
DATE: December 12, 2025– from 10.00 AM – 01:00 PM IST.
VENUE: IIHMR University, Jaipur (Offline Mode)
SPEAKER: <u>Ms. Prajakta Shinde</u> , Manager - Global Supply Chain Operations (GSCO), Lupin, Mumbai, Maharashtra, India
NUMBER OF PARTICIPANTS: 157students
<p>INTRODUCTION: The Master Class 144 session titled “<i>Pharma Supply Chain Management: Trends, Challenges & Innovations</i>” was held on 12th December 2025 at IIHMR University in offline mode. The session was Welcomed by. Dr. Vinod Kumar SV, Professor & Dean In-Charge, SDGSPH, IIHMR University, Jaipur, was moderated by Dr. Susmit Jain, Associate Professor, IIHMR University, Jaipur, Dr Saurabh Kumar, Dean SPM, IIHMR University, Jaipur</p> <p>Ms. Prajakta Shinde is an award-winning supply chain professional, recognized as an Under-30 Supply Chain Superstar 2021. She has rich experience in strategy, analytics, and global demand planning across top pharma companies like Lupin, Cipla, Cadila, Intas, and Ajanta. Currently, she works as Manager – Global Supply Chain Operations at Lupin. .</p>
OBJECTIVE: The objective of master class is to understand the structure and key components of the supply chain, the Agenda, Monthly Demand Planning Activities, S&OP and Pre- S&OP, Long Range Planning
<p>SALIENT NOVEL POINTS COVERED</p> <ol style="list-style-type: none"> History Of Supply Chain Pfizer was the first to develop the global, multi-tier pharma supply chains, especially in vaccines and antibiotics. In India Ranbaxy is considered as first pharmaceutical company to introduce modern supply chain management practices Agenda The agenda basically shows how the whole supply chain works step by step. It starts with forecasting, then moves into planning and S&OP, and finally ends with execution. All these stages are linked, so one step supports the next. It also shows that different teams need to work together for the plan to run smoothly. Overall, the agenda gives a clear flow of how decisions move from planning to actual action. Demand Planning Activities Demand planning starts with preparing the monthly forecast. The teams then discuss and finalize the numbers so everyone is aligned. Clean data is uploaded into the system, and requirements are generated for production. This helps ensure the right products are planned at the right time. S&OP and Pre-S&OP S&OP brings together demand and supply plans to make one common business plan. First, demand and supply teams review the data and fix any gaps. Pre-S&OP checks if the plan is realistic, and the

final S&OP meeting confirms it for execution. This keeps all departments working in the same direction.

5. **Long-Range Planning**

Long-range planning looks at future demand and checks if the company has enough capacity and materials for coming years. It also helps plan new products and long-term supplier needs. This ensures the supply chain is ready for growth and market changes.

6. **Execution**

Execution is where the approved plan is turned into real actions. Production is scheduled, raw materials are tested, and finished goods are released. Dispatch decisions like air or sea shipment are taken based on urgency. This step ensures products reach customers on time.

7. **Decision-Making in Dispatch**

Air vs Sea Based on Service Level & Cost Optimization. A practical and modern point covered was how dispatch mode selection (air/sea) is not only logistical but a strategic service-level decision, balancing cost, speed, and customer expectations.

Q&A and Interactive Session:

The session ended with an interactive Q&A where students asked practical and career-focused questions. One of the main questions was about **how to start a career in Supply Chain Management** and what skills or qualifications are needed. Another key question discussed the **difference between hospital supply chain and pharma supply chain management**. These discussions helped the audience understand real-world applications of the topic. Overall, the Q&A made the session more engaging and informative for everyone.

Conclusion: Overall, the session gave a good understanding of how the supply chain works step by step, from forecasting to final execution. The discussion helped link classroom concepts with real industry examples, making everything easier to follow. The Q&A also added useful insights about careers and the differences in supply chain roles. The session was informative and helped everyone learn the topic in a practical way.

Pharma Supply Chain Management: Trends, Challenges & Innovations

 Friday, December 12, 2025  10:00 AM – 1:00 PM IST  IIHMR University, Jaipur



WELCOME

Dr. Vinod Kumar SV
Professor & Dean In-Charge
SDGSPH, IIHMR University, Jaipur



SPEAKER

Ms Prajakta Shinde
Manager - Global Supply Chain
Operations (GSCO), Lupin, Mumbai, Maharashtra, India



MODERATOR

Dr. Susmit Jain
Associate Professor
IIHMR University, Jaipur



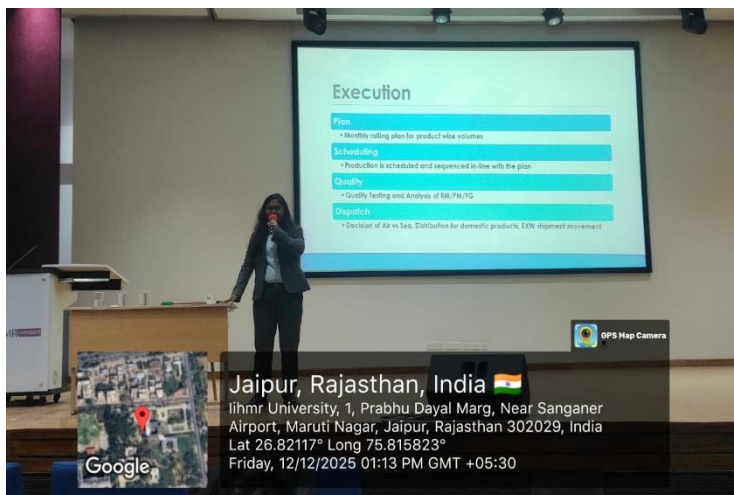
MODERATOR

Dr. Saurabh Kumar
Dean SPM
IIHMR University, Jaipur



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Date: 12/12/2025 (10:00 AM to 01:00PM)

Attendance Sheet

Sr. No.	Students Name	Stream with Batch	Sign
1	TANYA MANI	MBA-PM-17	Tanya Mani
2	SHREYA GHOSH	MBA-PM-17	Shreya
3	VAISHNAVI BHOT	MBA-PM-17	Shreya
4	CHAITANYA PAWAR	MBA-PM-17	Chaitanya
5	TEJAS MORE	MBA-PM-17	Tejas
6	DEEKSHA SINGH	MBA-PM-17	Deeksha
7	Akash Bairagi	MBA-PM-17	Akash
8	Aditya Vyas	MBA PM 17	Aditya
9	Vansh Dawar	MBA PM 17	Vansh
10	Amisha Sharma	MBA PM 17	Amisha
11	Shruti Tomar	MBA PM 17	Shruti
12	Khushi Srivastav	MBA PM 17	Khushi
13	Geetika Potnuru	MBA PM 17	Geetika
14	Sathi Chowdhury	MBA PM 17	Sathi
15	Sagar Verma	MBA PM 17	Sagar
16	Rajendra Rajput	MBA PM 17	Rajendra
17	Rishabh Pathak	MBA PM 17	Rishabh
18	Hansh Dwivedi	MBA PM 17	Hansh
19	Shreya Khare	MBA PM 17	Shreya
20	Manisha Singh	MBA PM 17	Manisha
21	Sejal Manojyadar	MBA PM 17	Sejal
22	Riddhi Umetha	MBA PM 17	Riddhi
23	K. Chetan Kumar	MBA PM 17	K. Chetan Kumar
24	J. Bhargav Ram	MBA PM 17	Bhargav
25	Aditi Gupta	MBA PM 17	Aditi

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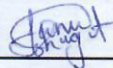
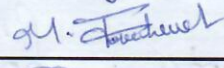
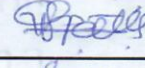
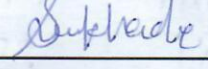
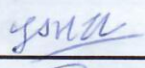
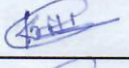

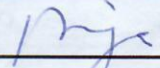
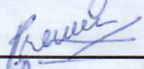
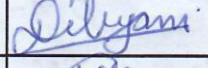
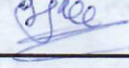

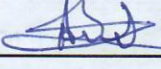
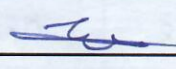
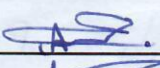

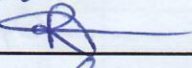
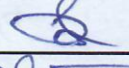
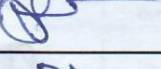

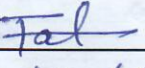
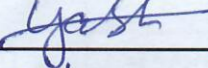
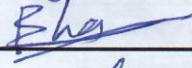
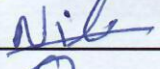

Attendance Sheet

Sr. No.	Students Name	Stream with Batch	Sign
26	Neyana Sahu	MBA PM-17	Neyana
27	Jitish Yadav	MBA PM - 17	Jitish
28	Jaswant Singh Sandhu	MBA PM-17	J
29	Aditi	MBA PM - 17	Aditi
30	Deepanshu Sinema	MBA PM-17	Deepanshu
31	AUM PALAN	MBA PM-17	Aum
32	Aiswariya P. Nair	MBA PM - 17	Aiswariya
33	Ashish Ranjan Mishra	MBA PM - 17	Ashish
34	Sadisha Panda	MBA PM-17	Sadisha
35	Prabhat	MBA PM - 17	Prabhat
36	Mibir Panchal	MBA PM - 17	Mibir
37	Riccha. Singh	MBA PM - 17	Riccha
38	Lopa. Mudra Sena	MBA PM - 17	Lopa
39	Tarunam Patel	MBA PM-17	Tarunam
40	Ritam Paul	MBA PM - 17	Ritam
41	Vikash Balodiya	MBA PM - 17	Vikash
42	Ankush Patvare	MBA PM - 17	Ankush
43	Shruti Rathor	MBA PM - 17	Shruti
44	Anshoo Gadekar	MBA - PM - 17	Anshoo
45	Akshay Shinde	MBA-PM - 17	Akshay
46	Yash Shinde	MBA PM-17	Yash
47	Anand Raj	MBA PM-16	Anand
48	Avinash Panteley	MBA PM-16	Avinash
49	Yuvraj Humble	MBA PM-17	Yuvraj
50			

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Attendance Sheet

Sr. No.	Students Name	Stream with Batch	Sign
51	Tanushree Bhagat	PM-16/17	
52	Joice Gevel	PM-17	
53	peethi Neeibhan	PM-17	
54	Shweta N. Wankhade	PM-17	
55	SAHIL	PM-17	
56	Kriti Hadga	PM-17	
57	Jsha Palan	PM-17	
58	Divya Tyagi	PM-17	
59	Praveen	PM-17	
60	Dibyam Kumar	PM-17	
61	Hrishikesh Mohite	PM-17	
62	Adhishkrishna Hanta	PM-16	
63	ANSHI BULSARA	PM-16	
64	Zunisha Bhatt	PM-16	
65	Aastha Misra	PM-16	
66	Utkash K. Singh	PM-16	
67	Ritik Raj	PM-16	
68	Santosh Das	PM-16	
69	Shashikant Mahajan	PM-16	
70	Devendra Chaudhary	PM-16	
71	Talika Dighe	PM-16	
72	Yash Daga	PM-16	
73	Bharat Devanga	PM-16	
74	Nilesh	PM-16	
75	Gautam Chitkara	PM-16	

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Date: 12/12/2025 (10:00 AM to 01:00PM)

Attendance Sheet

Sr. No.	Students Name	Stream with Batch	Sign
76	Pankaj Yogi	PM-16	<u>Pha</u>
77	Sandeep Patel	PM-16	<u>Sdpal</u>
78	Amita	PM-16	<u>Saply</u>
79	Prishb	PM-16	<u>RSS</u>
80	Manjish Gupta	PM-16	<u>MJB</u>
81	Roshan Lathi	PM-16	<u>Roshan</u>
82	Unmesh Patil	PM-16	<u>Patil</u>
83	Rushikesh Patil	PM-16	<u>Rushikesh</u>
84	Ishank Yadav	PM-16	<u>Ishank</u>
85	Nilush Singh	PM-16	<u>Nilush</u>
86	Divesh Bariskar	PM-16	<u>Divesh</u>
87	Arpan Gosh	PM-16	<u>Arpan</u>
88	Santosh S. Dath	PM-16	<u>Santosh</u>
89	Manzi Mahakalkar	PM-16	<u>Manzi</u>
90	Laxmi Punse	PM-16	<u>Laxmi</u>
91	Sanjana Patil	PM-16	<u>Sanjana</u>
92	Prashant Benke	PM-16	<u>Prashant</u>
93	Yashodeep Deore	PM-16	<u>Yashodeep</u>
94	Jaidip Singh	PM-17	<u>Jaidip</u>
95	Divesh Bariskar	PM-16	<u>Divesh</u>
96	Mohit Rajput	PM-17	<u>Mohit</u>
97	Rahul Raj	PM-17	<u>Rahul</u>
98	Nikhil Sharma	PM-17	<u>Nikhil</u>
99	Samridhi Maheshwari	PM-17	<u>Samridhi</u>
100	Naman Sharma	PM-17	<u>Naman</u>
101	Veinda Menon	PM-17	<u>Veinda</u>
102	Pooja Dhasekhar S.	PM-17	<u>Pooja</u>
103	Jilisha Bhatnagar	PM-17	<u>Jilisha</u>
104	Harsh Sharma	PM-17	<u>Harsh</u>
105	Shrawani Tilakar	PM-17	<u>Shrawani</u>

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
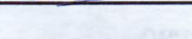
Attendance Sheet

Sr. No.	Students Name	Stream with Batch	Sign
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107	Pooja Chobaniya	PM 17	
108	Milshamul Gupta	PM 17	
109	Anjali Lakhera	PM 17	
110	Prashansa	PM 17	
111	Aparv kumar	PM 17	
112	Prathamesh Sonaw	PM 17	
113	Prathamesh Bankar	PM 17	
114	Mahantesh S kagale	PM 17	
115	Ritam Paul	PM 17	
116	Ritik Gupta	PM 17	
117	Yash sonune	PM 17	
118	Vipul yadav	PM 17	
119	Vipin pal	PM 17	
120	Sourabh Basakagaon	PM 17	
121	Pankaj Prajapati	PM 17	
122	Saur Sulegna Dora	PM 17	
123	Purwa Bore	PM 17	
124	Yash Rohil	PM 17	
125	Mathurkumalli Saimaviteya	PM-17	
126	Yash Sonune	PM-17	
127	Shahk Waseem	PM-17	
128	KOTHA VEKS VARSHITH	PM-17	
129	Chalapathi Siva Krishna	PM-17	
130	Ved Vija chandhori	PM 17	
131	Lokesh Ranjan Mahbo	PM 17	
132	Shruti Bhosmick	PM 17	
133	Kriti HADD	PM 17	
134	Anisha Aaliya	PM 17	
135	Isha palan	PM 17	
136	Kasturi sawantkar	PM-16	
137	Archi shukla	PM-16	
138	Sakshi Seini	PM-16	
139	VISHAL KUMAR	PM-17	
140	SANKHARIL PANDIT	PM-17	
141	Yogeshbhat Tiwari	PM 17	
142	Sonali Tomar	PM 16	
143	Ganharvi Ramteke	PM 16	
144	Upriyanka Singh	PM 16	
145	Aditi Tripathi	PM 16	
146	Arpan Gosh	PM 16	
147	Amrisha mahadule	PM-16	
148	Sanay Kaph	PM-16	
149	Dinyanup Das	PM-16	

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Sr. No.	Students Name	Stream with Batch	Sign
150	Pooja Gupta	PM-16	
151	Priyanka Nandori	PM-16	
152	Aishwarya	PM-16	
153	Bhuvika Patidar	PM-16	
154	Ajeet Kumar Pareek	PM-16	
155	Anshula	PM-16	
156	Abhishek R	PM-17	
157	Gaurik Raghav Saha	PM-17	
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