

Placement Dossier 2022-2024



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Message from the President

IIHMR University
Jaipur

The Indian Institute of Health Management Research was founded in 1984 at Jaipur with a vision of providing unique opportunities in the field of Health and Allied sectors. Over the past 39 years, IIHMR University has established as a pioneer in the field of higher learning and offers doctoral and postgraduate degrees in Hospital and Health Care, Pharmacy and Development Management.

IIHMR University's vision is to improve health standards by better managing health care and related programs. It seeks to accomplish this through management research, training, consultation and institutional networking from a national and global perspective. IIHMR University creates highly knowledgeable and skilled professionals for the industry. It empowers them to find sustainable solutions to people's problems, health issues, and health transformation. Our student mix is selected through a rigorous selection process, ensuring that only the very best of the lot get into our campus. The students undergo two years of rigorous theoretical and field-based training with pilot ventures, rural practicum, and dissertation along with strategic thinking and leadership skills.

Our Esteemed Alumni are taking prime and leadership roles in leading global Hospitals, Healthcare organizations, consulting firms, pharmaceutical companies, Development organizations, Think Tanks, NGO's and various State and Central Governments organizations.

It gives me immense pleasure to welcome you to IIHMR University, interact with our committed students of batch 2022- 2024 with deep rooted human values and discover their innovative ideas, commitment, and enthusiasm in contributing and responding to the need of the hour. This selected batch is exposed to a thoroughly updated curriculum that is in sync with the demands of the modern industry scenario. I am confident that our students will contribute immensely to your esteemed organization and become assets to you.



About IIHMR University

The genesis of IIHMR University dates to October 5, 1984, when the Indian Institute of Health Management Research (IIHMR) was established. In 2014, IIHMR University was established and incorporated as a postgraduate research university by the Government of Rajasthan vide the IIHMR University, Jaipur Act, 2014 (Act No. 3, of 2014).

Our multi-disciplinary faculty, representing Public Health, Hospital Management, Health Management, Pharmaceutical Management, Development Management, Economics, Statistics, Demography and Social and Behaviourial Sciences provides an enabling environment for learning and professional growth and development.

Master of Public Health (Executive)

• Master of Hospital Administration (Executive)

IIHMR University offers the following programmes:

- MBA (Hospital and Health Management)
- MBA (Pharmaceutical Management)
- MBA (Development Management)
- Master of Public Health
 Offered by Johns Hopkins Bloomberg School of Public Health,
 Baltimore, USA, in cooperation with IIHMR University
- Master of Public Health (Implementation Science)
 Fully funded WHO-TDR programme
- Ph. D.

Vision

To become a world-class higher education institution by promoting education and research for betterment of the society.

Mission

IIHMR University is dedicated to the improvement in standards of health through better management of health care and related programmes. It seeks to accomplish this through management education, research, training, consultation, and institutional networking in a national and global perspective.





Why IIHMR University

IIHMR University has been established and incorporated as a postgraduate research University by an act of the Government of Rajasthan. IIHMR University is UGC-recognized and NAAC - accredited.



Experienced Faculty Team

The University provides quality education and has highly qualified, experienced, and well-trained faculty members who are dedicated to providing quality learning. They provide students with the best possible guidance and support to help them achieve their goals.



🦍 Strong Alumni Network

Strong alumni network of the University provides valuable opportunities for students. It gives students access to mentors and advice from experienced professionals. Our alumni network is an invaluable resource for building relationships, exchanging ideas, and pursuing professional opportunities.



Industry-oriented courses

The University provides a holistic education experience with strong focus on experiential learning. It has several industry-oriented courses and programs, enabling students to develop their professional academic & personal skills.



Excellent Career Opportunities

The University provides its students with excellent placement & internship opportunities. With its courses, students can explore exceptional career options and gain valuable experience.



International Collaborations

IIHMR University, Jaipur has several collaborations with international universities, enabling its students to get a global perspective. This helps them gain an edge over their peers in the job market.



Strong Academics

IIHMR University Jaipur is one of the leading universities in India in the field of healthcare and hospital management.



World-Class Infrastructure

The University has world-class infrastructure and state-of-the-art facilities. This includes modern classrooms, Computer labs equipped with the latest technology and software, a library with a vast collection of books and journals, sports facilities, an auditorium, a cafeteria, etc.



Opportunities for Entrepreneurs

The University is recognized as a Host Institute by the Ministry of Micro, Small and Medium Enterprises, GOI, for implementing incubation component under the MSME innovative scheme. As a Host Institute, University is eligible to submit new innovative ideas for getting financial support.

Research at IIHMR



16+ Research Areas

3657+ Student Dissertations

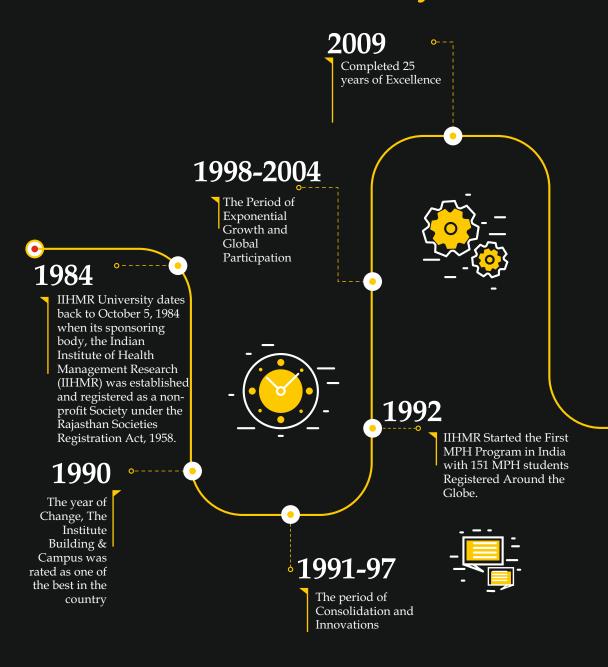


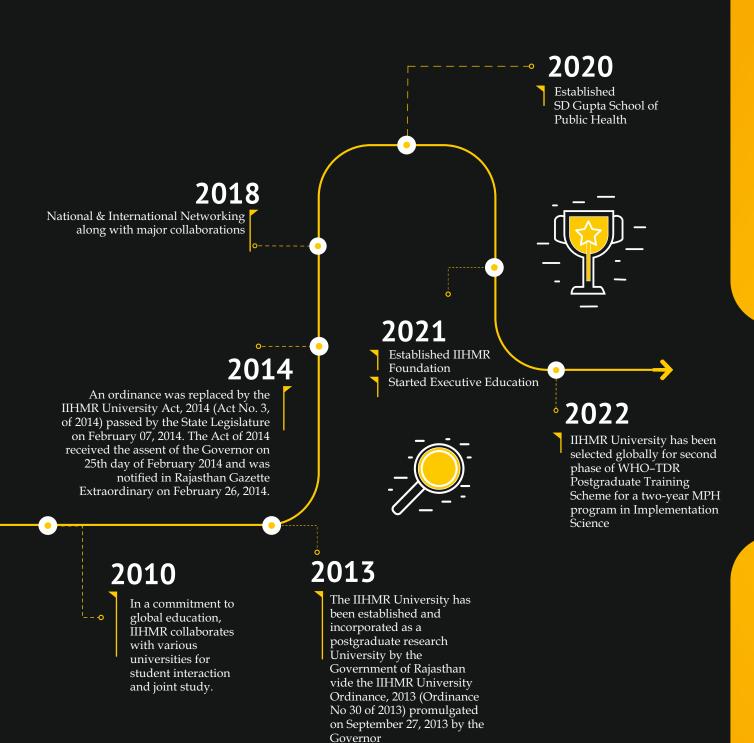


6+ Centres of Excellence



Journey of IIHMR University





IIHMR UNIVERSITY

Green Campus

- Harnessing the Sun
- Rainwater Harvesting
- Reduced Energy Consumption
- Natural Garbage Disposal





Classroom

- Wi-Fi enables at 60 MBPS bandwidth.
- LCD Projectors, Video Recording, Video Conferencing
- Virtual Classroom Studios
- Air-conditioned classrooms, ergonomical seating

Library

- Over 33,425 hard copies of books and 2,32,351 soft copies of books, 12,523 online journals.
- Large collection of subscribed Eresources through RemoteXS.
- Comprehensive information and online database provided in digital library section.



SAGE Business Cases is our robust digital collection of business cases tailored to library needs – providing faculty, students and researchers with unlimited access to more than 5,305 authoritative cases from over 120 countries. SAGE curates interdisciplinary cases on in-demand subjects such as entrepreneurship, accounting, healthcare management, leadership, social enterprise, and more.

DELNET (Developing Library Network) Services, which is very useful for getting information through resource sharing (print & non-print), Inter Library Loan services (books), Document Delivery Services (articles) on demand etc. there are Access Millions of Networked Library Resources through DELNET: 2,50,00,000+ Books available for loan, 40,000+ list of Journals, 5,000+ Full-text E-journals, 1,00,000+ Thesis/Dissertations & more.

In addition to the above we also have learning resources like Embase, EBSCOHost, ProQuest, J-Gate Social & Management Sciences, EPW and many more.



Awards and Accolades

























Global Networking and Collaborations







Curtin University, Australia



University of Montreal, Canada



Executive Education

Management Development Programs

600+
Professionals
Trained Each Year



170+
Participating
Organizations



40+
Participating
Countries



70+
Faculty
engagements
every year



1200+
Training sessions annually





Academic Council

Ex-officio, Chairman-



Dr. P.R. Sodani

President IIHMR University Jaipur

External Members-



Prof. Harsh Dwivedi Professor R.A. Podar Institute of Management Jaipur



Dr. A.K. AgarwalFormer Dean, International
Institute of Health Management
Research (IIHMR), New Delhi

Internal Member—



Dr. Sanjay GuptaDean, Institute of Health
Management Research
IIHMR University
Jaipur



Dr. Saurabh KumarDean- School of Pharmaceutical
Management
IIHMR University, Jaipur



Dr. Himadri SinhaDean, School of Development
Studies
IIHMR University
Jaipur



Dr. Arindam DasProfessor
IIHMR University
Jaipur



Dr. Vinod Kumar SVDean In-charge - SD Gupta
School of Public Health
IIHMR University, Jaipur

Special Invitee ————



Prof. Rohit Kumar, Alumnus Strategic Management IIM Ranchi

Member Secretary———



Mr. Hem K. Bhargava Registrar IIHMR University, Jaipur

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Industry Interface Summits

radanya means "Wisdom." The event has had a long journey of 26 years spreading wisdom amongst young minds and professionals of healthcare, hospital, pharmaceutical and rural development sectors. Every year IIHMR University organizes an international three-day conference, 'Pradanya'. Expert leaders from India and abroad in the fields of healthcare, pharmaceuticals, the development sector, and allied industries address the students for intellectual churning. Pradanya gives an opportunity for engagement with corporate leaders across the industries. It also creates a space for discussion of one-on-one meetings with top corporate leaders.

Pradanya 2023

Innovations in Healthcare and Education: The Decade of Acceleration for the Global Goals



CA Shivangi Sultania Chief Sustainability Officer CDC & Chair Women of Waste ICWM



Marc Tijhuis Managing Director ISWA



Dr. Sudipti AroraEnvironmental Research Scientist
Dr. B Lal Institute of Biotechnolog



Nancy Strand Treasurer,ISWA



Gunilla Carlsson
Organization Member



Georgina Nitzsche WoW! Coordinator ISWA



Ana Loureiro
Corporate Communication Directo
EGF | Mota-Engil Group



Maria Tsakona r Senior Expert, Waste and Marine Litter (Consultant for GRID Arendal, Co-Founder and Lead ISWA Women of Waste Task Force)



Beate Kværnes Langset Counsellor- Climate and Environment Roval Norwegian Embassy in New Delhi



Pratik Bajracharya Research and Knowledge Management Officer CREASION, Nepal



Amogh Bhongale Head Outreach and Communication SWaCH



Bharati Chaturvedi Founder and director Chintan Environmental Research and Action Group



Archana Sharma Chairman Rajasthan Social Welfare Board



Munesh Gurjar Mayor Jaipur Heritage



Master Class Series

IIHMR University takes the lead to organise a series of Master Class sessions specially curated for the students, to help them understand the corporate world along with career opportunities and challenges. The university invites experts from different domains. The objective of the Masterclasses is to orient the students with the current developments going on in the industry and to enhance their skills for comprehending the challenges in the professional arena related to Hospital and Health, Pharmaceuticals and Development Studies.



Ashish Mukherjee VP Market Access Biocon Biologics Ltd. Bangalore



Dinesh SalujaGenral Manager,
Glenmark Pharmaceuticals
Mumbai



Pooja Kumar Founder Director Innove Intellex LLP Ghaziabad



Sheshagiri Madhusudhan Education Specialist, UNICEF India Andhra Pradesh



Barnona Basu Sr. General Manager, Marketing & Therapy Head, Lupin India Mumbai



Neha Bhatt Desai Manager Human Resource, Glenmark Pharmaceutical Ltd Mumbai



Aanchal Chopra
Regional Head & Account Director,
Higher Education, LinkedIn
Gurugram



Prof. Ashish Chandra Professor, University of Houstan Houstan (USA)



Dr. Vibhav GargDirector-Health Economics & Govt Affairs, ASEAN, Boston Scientific Gurugram



Dr. Mike McMullenProfessor of Socialogy,
University of Houston
Houstan, Texas (USA)



Durga P Satapathy Vice President & Head, Intas Pharmaceuticals Ahmedabad



Rajeev Srivastava Regional Manager, Tata Communications Mumbai



Harish Tiwari Senior Marketing Manager, Biocon Biologics Bengaluru



Rashesh Patel
Director,
Kepler Healthcare,
Ahmedabad



Amit Kumar Das Senior Director-HR, Novo Nordisk Bengaluru



Dr. Rajiv DesaiSenior Technical Advisor,
Indian Pharmaceutical Alliance
Mumbai



Dr. Anupama ShettyMission Director,
Biocon Foundation
Bengaluru



Dr. Narayana PrasadTechnical Director,
Brigham and Women's Hospital
Greater Boston

IIIHMRUNIVERSITY



Sanjiv Navangul Managing Director & CEO Bharat Serums and Vaccines Ltd. Mumbai



Prabal ChatterjeeDirector,
Techno Mega IT Solutions Pvt Ltd,
Bengaluru



Dr. A Sreekumar Senior Consultant in ENT Soukhya Foundation Gurugram



Meenakshi Nevatia Managing Director, Stryker India Pvt Ltd Gurugram



Dr. Ashutosh RaghuvanshiManaging Director & CEO,
Fortis Healthcare
Delhi



Dr. Anna Kalbarczyk Assistant Director Johns Hopkins Centre Baltimore



Dr. Denny JohnAdjunct Faculty,
Amrita Institute & Research Centre
Bangaluru



Gauri Chaudhari Co-founder, Brand Innerworld Mumbai



Dr. Gulnoza UsmanovaAssociate Director,
Jhpiego
New Delhi



Sandeep Jha Director, Ernst & Young (EY) New Delhi



Dr. Arbinder SingalCEO & Co founder
Fitterfly
Mumbai



Dr. Rajiv ChhibberVice President,
Sahajanand Medical Technologies
Delhi



Anisha Motwani
Founder & Director,
STORM the NORM Ventures
New Delhi



Dr. Sameer AroraEnvironmental Consultant,
Central Pollution Control Board
Delhi



Omkar Shivaji Patil Specialist-Energy Management, Jhpiego New Delhi



Dr. Kajok EngtipiSenior Programme Officer,
NISHTHA- Jhpiego
New Delhi



Diksha RainaSenior Product Manager
Mankind Pharma Ltd.
New Delhi



Hitesh Khandelwal Senior Product Manager Janssen Pharmaceutical (J&J) Mumbai



Dr. Ranjeet BairwaScientist "E",
Ministry of Science & Technology,
New Delhi



Paritosh Arora
Managing Director,
Translumina Therapeutics
New Delhi



Know Your Alumni Series

Know Your Alumni Series is a unique initiative undertaken by IIHMR University, Jaipur (IIHMRU). Through this session series, students relate to alumni who give an insights into their journey from IIHMRU to becoming excellent professionals in the industry. These sessions help the students understand the ongoing trends and expectations of the industry. Thus, Alumni serve both as a guidance and a source of inspiration for the students. Know Your Alumni Session is launched to keep the alumni connected to their alma mater as well as share their valuable experiences with the current students.



Bishwajit Nayak Senior Vice President Future Generali India Insurance Co.



Dr. Gaurav TripathiVice President
Aditya Birla Health Insurance,
Mumbai



Sadia Adil Epic Consultant Deloitte Bangalore



Mansi Shekhar State Program Representative Nutrition International Madhya Pradesh



Parika Pahwa Quality improvement Consultant Grand River Hospital Ontario



Dr. Arunabh Ray Senior Consultant Asian Development Bank New Delhi



Dr. Nisha Singh Senior Consultant - Public Health PwC Gurugram



Deepak Saxena Manager Insight and Analytics Novartis Hyderabad



Saurabh Gupta Vice President – Operations Medanta Hospital Lucknow



Dr. Bhawna Bakshi State Transformation Manager Piramal Swasthya Lucknow



Dr. Keshav SharmaState Consultant RMNCH+A
UNICEF
Meghalaya



Dr. Vikram Singh Chouhan Chief Operating Officer Eternal Hospital Jaipur



Sidharth Dutta Director Ernst & Young Noida



Ankit Shrimali Sr. Manager Narayana Health Mumbai



Dr. Sheenu Jhawar Director Apex Hospital Jaipur



Neeraj Jain Group Product Manager Corona Remedies Pvt. Ltd. Ahmedabad



Indrajeet Kumar Program Manager Tata Trust Gorakhpur



Rakesh Kumar Sharma Program Officer Centre For Micro-Finance (CmF) Dausa



Kartik Patel Manager Operations, NielsenlQ Pune



Dr. Manoj SojitraDirector
Marie Stopes International
Addis Ababa

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Shilpi Sinha Senior Business Analyst NSH England



Rohit Khera Consultant & Team Lead ZS Associates Gurugram



Deepali Solanki Deputy Manager, Mahindra & Mahindra Ltd. Mumbai



Vrinda Mathur Senior Analyst Ernst & Young Gurugram



Dr. Neeraj Gaur Manager-IT Medanta Hospita Lucknow



Binit Kumar PatelGroup Therapy Manager
Intas Pharmaceuticals Ltd.
Ahmedabad



Sanjeev Ranjan Coordination Officer NHM Lucknow



Kriti Pachauri Senior Manager, Walking Tree Technologies Hyderabad



Dr. Anurag Dadheech Senior Consultant Deloitte Gurgaon



Naveen Koushal Sr. ManagerAxtria Pharma Commercial Analytics Gurugram



Nimesh Nayak AGM - Marketing Kusum Group of Companies Delhi



Vidya ChandranBiostatistician,
The Johns Hopkins University
Baltimore



Rajesh Chauhan Engagement Manager IQVIA Delhi



Dr. Vikas Agarwal Regional Lead - Health Mott MacDonald South Asia



Aarunima Bhatnagar Chief - Social Behaviour Change UNICEF Bagdad



Dr. Neha Nupoor Manager- Market Engagement Novartis Hyderabad



Manish Kalwaniya District Specialist IHAT Kanpur



Himanshu Rao Senior Consultant Infosys Limited Jaipur



Ritika Das AGM - Business Development Akums Drugs & Pharmaceuticals New Delhi



Dora Das Gupta Associate Director AIA Group Hongkong



Indraneel Sinha Marketing Manager Surgical Synergy Medtronic, Mumbai



Urja Pandya Child Survival Officer UNICEF Gujarat



Rahul KhandelwalSr. Manager - Human Resources
Medanta - The Medicity
Gurugram



Swati Chauhan Manager Government engagement (MoHfw)Piramal Swasthya New Delhi



Sakshi SharmaBusiness ManagerTranslumina
Therapeutics
New Delhi



Deepak Sahu Lead Therapy Manager Merck & Co. Inc. MSD Jabalpur



Alumni Mentoring Programme

Alumni Mentoring Programme is a unique initiative undertaken by IIHMR University, Jaipur. Through this programme, students are connected with alumni, who serve both as guides and as sources of inspiration. The Alumni Mentoring Programme has been launched to keep the alumni connected to their alma mater as well as share their valuable experiences with the current students.

Framework of Mentorship Programme

Under this programme, we invite our alumni from across the globe and from different fields to interact with the students and help them build their network and gain a new perspective on the possibilities open to them, after graduation.

With the students facing crossroads at every other turn and unable to choose what's best for them due to a lack of insight into how things would materialize with each road that they choose to take, it becomes crucial that they are guided by people who have faced the same crossroads during their academic life and the competitive world beyond it.

The Alumni with their vast repository of personal experiences can help improve insight among students into diverse aspects of life which include academics, extracurriculars, the professional life after college or the general way of life.

Subhash Khatri

State Consultant UNICEF, Rajasthan

Arpit Saxena

Owner

Medicare Pharma, Bhopal

Saurabh Mishra

Director

Optum, Hyderabad

Sanjeev Ranjan

Coordination Officer

NHM, UP

Vivek N Mahodaya

Product Executive FDC, Mumbai

Dr. Suhasani Jain

Medical Superintendent CK Birla Hospital, Jaipur

Prateek Chhajer

Senior consultant IQVIA, Gurugram

Arkaprabha Bhattacharya

Sr. Manager TRSCH, Delhi Dr. Chhavi Anand

Research Manager Ipsos, Dubai

Munish Mittal

Senior Manager

Max Healthcare, New Delhi

Kshama

Senior analyst

Novartis, Hyderabad

Arun Singh

Team Lead - Public Health

IQVIA, Delhi

Dheeraj sonkhiya

Supply chain specialist IHAT-UPTSU, Lucknow

Dr. Harsh Sood

Assistant Manager

NLGIC, Dubai

Rhit Srivastava

Manager

Novartis, Hyderabad

Ishita Srivastava

Consultant

ZS Associates, Gurugram

Dr. Keerti

Consultant- Public Health

IQVIA, New Delhi

Dr. Samir Karnik

AGM Business Strategy

Emcure, Pune

Ishita Srivastava

Consultant

ZS Associates, Gurugram

Piyali Mitra

Senior Program Manager

Piramal Foundation, NCR

Arkaprabha Bhattacharya

Sr. Manager TRSCH, Delhi

Bhavesh Jain

Chief of Party

Abt Associates, USA

Dr. Samir Karnik

AGM Business Strategy

Emcure, Pune

Piyali Mitra

Senior Program Manager Piramal Foundation, NCR



Monika Kapoor

DGM - People & Culture CK Birla Healthcare New Delhi

Dr. Aneesha Koul

Deputy Manager Narayana Health Bengaluru

Rahul Khandelwal

Senior Manager HR Medanta - The Medicity Gurugram

Arun Vashishtha

State Program Officer, NCD NHM Rajasthan NHM, MoHFW, Jaipur

Thirumalai Narayanan

State Program Lead- M.P. India Health Action Trust Bhopal

Hemant Bhatnagar

Facility Director Narayana Hospitals Ahmedabad

Akanksha Chouhan

Senior consultant Cognizant Solutions Bengaluru

Dr. Kiran Narkhede

Health Nutrition Population The World Bank New Delhi

Dr. Sumit Baghel

Surveillance Medical Officer World Health Organization Lalitpur

Rita Pugalia

Senior Manager Quality Narayana Multispeciality Hospital, Jaipur

Swati Sharma

Director Research Neo Research Pvt. Ltd. New Delhi **Jatin Kumar**

Divisional Head Artemis Hospital Gurugram

Dr. Ashish Agarwal

Director Operations and Strategy AQ Health Care, Jaipur

Debrishi Chatterjee

Assistant Superintendent Deben Mahata Govt. Medical College and Hospital, Purulia

Varun Reddy Thummala

Senior Analyst - Research & Analytics WNS, Delhi

Shilpa Garg

Lead Analyst Prime Healthcare Ontario

Rashmi Sharma

Founder and CEO Tomorrowsmith Foundation, Chennai

Indraneel Sinha

Marketing Manager Medtronic, Mumbai

Prateek Jain

Regional Director Health Care Global Kolkata

Dr. Afaq Amir Ahmad

Surveillance Medical Officer World Health Organization, Bihar

Jobin Thomas

Product Manager Dr. Reddys Laboratory Hyderabad

Dr. Mohammad Farhan

Accreditation and Clinical Quality Manager Almoosa Specialist Hospital Saudi Arabia Nitin Nayyar

Manager - Education & Training (Medical Technology) Nihon Kohden India, Gurugram

Sidhant Jain

Brand Manager HealthKart Gurgaon

Dr. Arunabh Ray

Senior Consultant Asian Development Bank New Delhi

Dr. Akshay Gupta

State Monitoring and Evaluation Officer, PATH Jaipur

Santosh Kumar

Director Administration Ruban Memorial Hospital Patna

Manish Tomer

Chief Operating Officer Samvedna Development Society, Gurugram

Dr. Mayur Trivedi

Associate professor Indian Institute of Public Health Gandhinagar

Indrajeet Kumar

Program Manager Karkinos Healthcare Pvt. Ltd Kolakata

Dr. Anshul Atreja

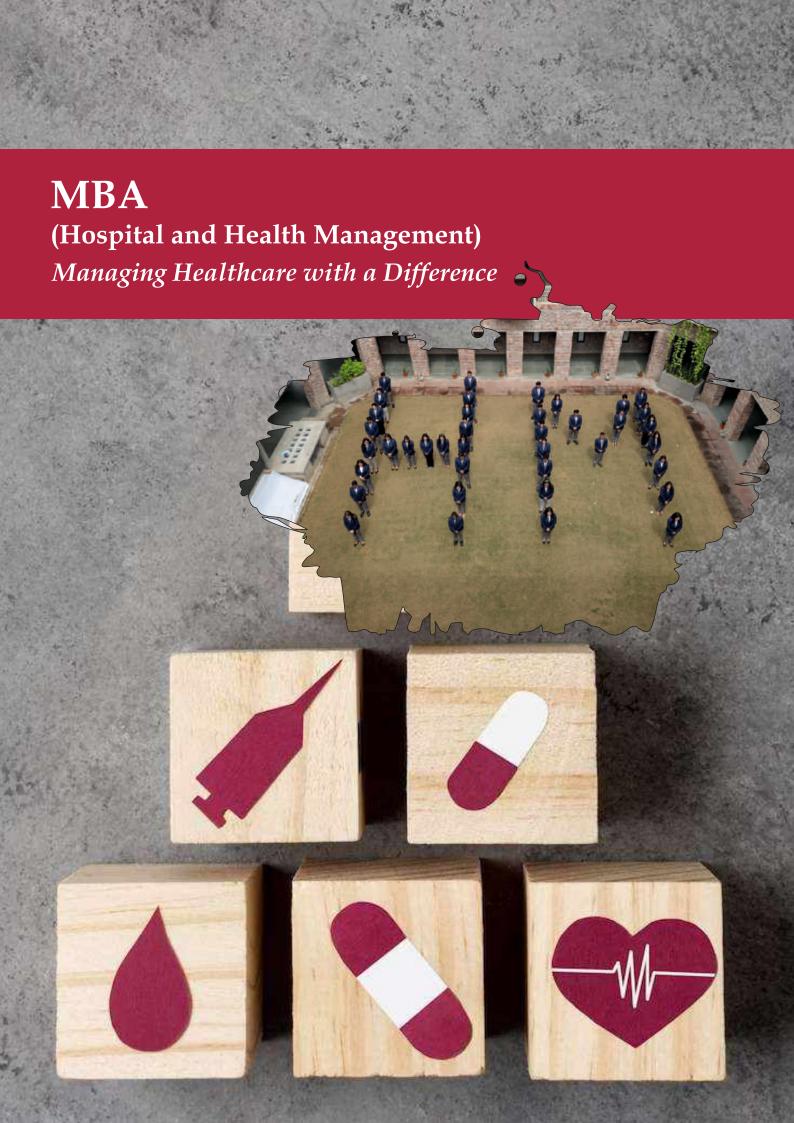
Sr. Manager HR PD Hinduja Hospital Mumbai

Dora Dasgupta

Associate Director - Health and Wellness Partner Development Hong Kong

Dr. Jatinder Monga

Manager - Medical Administration Fortis Hospitals Ltd, Jaipur





Message from Dean

Greetings from the Institute of Health Management Research (IHMR) at the IIHMR University, Jaipur.

Over the years, our flagship course- MBA in Hospital & Health Management has built its brand in the fields of hospital and healthcare. Our students are spread across India and also internationally in various healthcare and hospital settings. This has only been possible with the active support of organizations/agencies who have placed their confidence in the IHMR students and helped them get launched on a glorious career path.

IIHMRU believes in comprehensive development of its students and produces managers adept in tackling up the myriad responsibilities in the ever- growing health and hospital sectors. The teaching at IIHMRU focusses on skill development along with enhancing their knowledge. Practical exposure is given to the budding managers through case studies, field visits and most importantly through summer trainings and internships in good learning organizations. Our advantage of having multi-disciplinary faculty is reflected in the multi-dimensional development of our students and their turning out to be efficient and effective managers.

I invite the various organizations to visit us and interact with our students to give them an opportunity to contribute to your organizations and also get a chance to grow professionally.

Jai Hind



MBA (Hospital and Health Management)

MBA in Hospital and Health Management, two-year, full-time programme is designed to equip students with the skills necessary to excel in healthcare management. The industry-focused curriculum integrates management competencies with healthcare systems management, allowing students to effectively manage public health programmes, public health facilities, corporate and government hospitals, and consultancy projects. Students will be exposed to a wide range of topics such as healthcare policy, health economics, healthcare finance, healthcare operations management and other relevant courses. Our expert faculty members are passionate about sharing their knowledge and experience, ensuring that students receive the highest quality education. Our state-of-the-art facilities provide you with access to cutting-edge technology, enabling students to stay ahead of the curve. Upon completion of our programme, students will have access to lucrative career opportunities in the healthcare industry, both domestically and internationally. Students will be well-equipped to tackle the challenges that arise in the field of healthcare management, making our students a highly sought-after candidate in the job market.

Programme Educational Objectives (PEOs)

- **PEO 1** To develop skills in planning and managing healthcare organizations.
- PEO 2 To participate and contribute to the formulation of public health policies.
- To enhance the decision-making and administrative competence of the students to enable them to face challenges of the healthcare industry.
- To promote knowledge through applied and conceptual research relevant to management and to disseminate this knowledge through publications.
- **PEO 5** To collaborate with other institutions in India and abroad in furtherance of professional exposure.
- PEO 6 To take management education towards institution building in a meaningful manner.

Programme Outcomes (POs)

- Understand the latest concepts and techniques of management and their application in making the managerial roles of the participants efficient and effective.
- Develop skills of analyzing, diagnosing, and solving operational problems in the delivery of healthcare and hospital services.
- Learn about appropriate strategies for effective planning, implementation and evaluation of institutional and community-based health and family welfare programme.
- Learn the application of qualitative and quantitative analytical tools as applicable to health and hospital management related problems.
- Understand and appreciate methodologies of health/hospital management training and develop skills with focus on strategic responsibility for training and human resource development for health care delivery.
- Enlarge the outlook and vision of participants about the larger background and context of health care and health management in their historical, sociological, and cultural framework.
- Learn to promote the efficient and equitable allocation of resources and development of strategies to promote public health and cost-effective healthcare.
- PO 8 Understand application of scientific approach to reduce cost of care through better material and money management.

Programme Structure

First year

TERM 1

- Health and Development
- Principles of Management
- Health Policy and Health Care Delivery System
- Bio-Statistics
- · Essentials of Epidemiology
- Essentials of Demography

TERM 2

- Organization Behavior
- Marketing Management
- Human Resource Management
- Essentials of Health Economics and Financing
- Entrepreneurship and Innovations in Health Care

TERM 3

- Financial Management
- Communication Planning and Management
- Research Methods
- Essentials of Hospital Service
- National Health Programmes
- Digital Health

Summer Training

Second year - Hospital Management

TERM 4

- Organization and Management of Clinical Services
- Organization and Management of Support Services
- Organization and Management of Utility Services
- Material and Equipment Management
- Marketing Management of Hospital Services
- Strategic Management

TERM 5

- Hospital Management Information System
- Quality Management and Patients' Safety
- Hospital Planning and Facility Management
- Health Insurance and Managed Care
- Hospital Preparedness for Disaster Management

TERM 6

- Operations Management in Hospitals
- Clinical Epidemiology
- Legal Framework in Health Care
- Management Accounting

Second year - Health Management

TERM 4

- Applied Demography and Population Dynamics
- Applied Epidemiology
- Health Survey Research Methods
- Data Management and Analysis
- Logistics and Supply Chain Management
- Programme Planning, Implementation Monitoring and Evaluation

TERM 5

- Strategic Management
- Health Management Information System
- Operations Research
- Quality Management and Patients' Safety
- NGO Management

TERM 6

- International Health
- Health Insurance and Managed Care
- Legal Framework in Health Care
- Public Health Emergency Management

Elective Courses

Value Added Courses

Dissertation and Internship



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Campus Engagement Programme

MBA (Hospital and Health Management) **Batch Profile 2022-24**



Batch Strength 213



53 (25%) 160 (75%)





Engagements at IIHMR - U



Summer Training Programme



Alumni Mentoring Programme



Webinars/Master Class/ Know Your Alumni etc



Industry Interface Summits-Pradnya, National Conclave etc

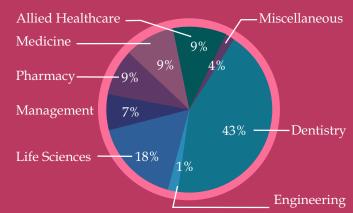


Synopsis & Dissertation

Work Experience



Batch Academic Backgrounds



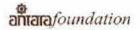
Summer Training Snapshot





Past Recruiter







































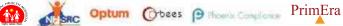




























Dr. Aakanksha Dua

ST Organization: CECOEDECON, Jaipur

Project Title:

Beti Bachao Beti Padhao



Ms. Aakanksha Priya

UG Degree : B.Sc. in Biotechnology

ST Organization: Care India, Patna

Project Title:

Large human congregations in Bihar and it's public health needs/opportunities



Ms. Aarya Ashok

UG Degree : BBA in Hospital Administration

ST Organization:

Lilavati Hospital, Mumbai

Project Title:

A study on waiting time in radiology department



Rajasthan

Dr. Aditi Sharma UG Degree : BPT

ST Organization: NHM, Jaipur

Project Title:

Assessing Refer in delivery cases at Mahila Chikitsalya , Sanganeri gate , Jaipur



Fresher Delhi

Mr. Akash Sagar

UG Degree : B.Pharmacy

ST Organization:

National Institute of Health and Family Welfare, New Delhi

Project Title:

Evaluation of National Health Programmes:- A pattern analysis



Fresher Madhya Pradesh



ST Organization: Care Hospital, Indore

Project Title:

Operation Theatre Utilisation and Cost Optimization



Dr. Amitesh Nawal Bihari

UG Degree : BPT

ST Organization: Care India, Gaya

Project Title:

WNB Tracking and Survival Ratio In Gaya District



Fresher

Uttarakhand

Ms. Ananya Saini

UG Degree : Pharm D

ST Organization:

Medanta - The Medicity, Gurugram

Project Title:

Assessing the Healthcare Cost Implications of Drug Price Control Organisation (DPCO) Decisions



Dr. Ankita Hazarika

UG Degree : BDS

ST Organization: EY Aerocity, New Delhi

Project Title:

North Eastern Development Project



Ms. Anushruti Saxena

UG Degree: B.Sc.

ST Organization: NABH, New Delhi

Project Title:

Entry Level Certification of AHWCs by NABH under National Ayush Mission





Dr. Aparna Dubey

ST Organization: CK Birla Hospital (RBH), Jaipur

Project Title:

Preparation and Management of Surgical Kits: Orthopedics and Obs/Gyn



Dr. Aprajita

UG Degree: BDS

ST Organization: Cloudnine Hospital, Noida

Project Title:

Waiting Time in Radiology Department for Obstetrics and Gynecology



Ms. Archana Jangid

UG Degree : B.Sc. in Biotechnology

ST Organization: JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title:

Momentum Routine Immunisation Transformation & Equity



Jammu And Kashmir

Dr. Archana Koul UG Degree : BDS

UG Degree : BDS

ST Organization:

ST Organization: Heaps.ai, Gurugram

Project Title: Health Compliance and Risk Management Platform (HCRM)

Dr. Archita Srivastava



Experienced Uttar Pradesh

Dr. Archana Sharma

UG Degree : BDS

ST Organization: Protiviti, Qatar

Project Title:

Collaborated on audits at Hamad Medical Corporation, Qatar including credentialing and licensing and clinical revenue cycle.



Experienced

Uttar Pradesh

IHAT, Bhopal Project Title:

Assessment of FRU Readiness in Bhopal Division of Madhya Pradesh



Experienced Harvana

Dr. Arushi Arya

UG Degree : BDS

ST Organization:

National Institute of Health and Family Welfare, New Delhi

Project Title:

Navigating Challenges and Bridging Gaps: Evaluating the 95-95-95 Targets of UNAIDS in Northeast India's Seven Sister States



Dr. Ashna Chalana

UG Degree : BDS

ST Organization: EY, New Delhi

Project Title:

Implementation of Digital Healthcare Solutions to revolutionise Public Health & Procurement Optimisation.



Mr. Ashutosh Surendra Singh

UG Degree : Bachelor of Prosthetics and Orthotis

ST Organization:

Care India, Sahranpur

Project Title:

Prevalence and Awareness of Nutritional Anemia in Pregnant and lactating women in Gongoh block



Punjab

Mr. Avik Kumar Ghosh

UG Degree : BA (Hons) in English Literature

ST Organization: IHAT, Lucknow

Project Title:

A new dimension of male engagementthe interplay between exposure to health knowledge and gender roles on the quality of maternal and child health in low resource settings





Dr. Ayushi Uniyal

ST Organization:

Fortis Escort Hospital, Jaipur

Studying turnaround time of discharge process



Maharashtra

Ms. Ayushi Vinodkumar Chhabdiya

UG Degree : Bachelor in Home Science

ST Organization: NHM, Jaipur

Project Title:

Home Based New Born Care, Home Based Young Child Care



Bihar

Mr. Chandan Kumar

UG Degree : B.Sc. in Zoology

ST Organization: JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title:

Momentum Routine Immunisation Transformation & Equity



Ms. Deepali Gupta

UG Degree : B.Pharmacy

ST Organization:

Action Balaji Hospital, New Delhi

Project Title:

Delay in Discharge Process



Fresher Maharashtra

Dr. Deepesh Rajbahadur Varma

UG Degree : BDS

ST Organization: Access Health, New Delhi

Project Title:

Pharmaceutical expenditure tracking study in Rajasthan



Uttarakhand



ST Organization: NITI Aayog, New Delhi

Project Title:

Mental health policy and suicide surveillance



Ms. Diya Jain

UG Degree : B.Sc. in Biotechnology

ST Organization:

Fortis Escort Hospital, Jaipur

Project Title:

Workflow of medical record department



Haryana

UG Degree : BMLT

ST Organization:

Ms. Drigha Jain

Medanta- The Medicity, Gurugram

Project Title:

Study on dietary satisfaction after NPO (Nil Per Oral) over



Dr. Garima Jain

UG Degree : BDS

ST Organization:

Max Super Speciality Hospital, Saket, New Delhi

Project Title:

IPSG 6 - Reducing risk of harm resulting from falls in IPD



Ms. Gurleen Kaur

UG Degree : BBA in Hospital Administration

ST Organization:

Intellio Healthcare, New Delhi

Project Title:

Medical value Travel in India opportunities and Challenges





Delhi

Dr. Harjas Kaur

UG Degree: BHMS

ST Organization: IHAT, Lucknow

Project Title:

Refrospective Study on Pregnant Women who delivered recently on utilisation of ANC & PNC services in Barabanki and Lucknow districts of Uttar Pradesh.



Dr. Himani Namdeo Balpande

UG Degree: BDS

ST Organization: NHM, Mumbai

Project Title:

Population Based Screening Assessment of Patients of Hypertension, Diabetes and Cancer



Ms. Himani Sharma

UG Degree : B.Pharmacy

ST Organization:

Max Super Speciality Hospital, Vaishali

Project Title:

Discharge process mapping, TAT calculation and reasons of discharge delay



Maharashtra

Dr. Ingle Rachana Raju

UG Degree : BAMS

ST Organization:

PD Hinduja Hospital, Mumbai

Project Title:

Study of the level of patients satisfaction along with the Admission process and Discharge process (value stream mapping)



Age: 25 Fresher Rajasthan

Dr. Kalpit Bohra

UG Degree: BDS

ST Organization:

Medanta The Medicity, Gurugram

Project Title:

Compliances to International Patient Safety Goals



Experienced
Rajasthan

Dr. Kanika Mathur

UG Degree: BDS

ST Organization: NHM, Jaipur

Project Title:

Department of Finance (NHM Rajasthan)-Trend analysis of budget allocation and utilisation in the last 5 financial years (2018-2013) under NHM Rajasthan



Dr. Kashish Mehta

UG Degree : BDS

ST Organization:

National Institute of Health and Family Welfare, New Delhi

Project Title: India's Journey Towards Achieving Reproductive and Child Health Related SDGs



Fresher Uttarakhand

Dr. Kavya Bahuguna

UG Degree: BDS

ST Organization:

Max super speciality hospital, Dehradun

Project Title:

Evaluation of patient satisfaction in out patient department of a multi speciality hospital



Ms. Khushboo

UG Degree: B.Voc in BioMedical Science

ST Organization:

Care India, Sahranpur

Project Title:

Assessment of Menstrual Hygiene Management (MHM) Practices among Madarsah/School going adolescent girls in the Gangoh Block of Saharanpur, Uttarpradesh



West Bengal

Dr. Kingshuk MazumderUG Degree : BDS

UG Degree : bD5

ST Organization: Alliance India, New Delhi

Project Title:

Monitoring and Evaluation of Private Sector Anti-Retroviral Therapy Centres, According to National Operational Guidelines of NACO





Dr. Lavleen Kaur

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

OT Utilisation and Reasons of cancellation of surgeries



Dr. Madhumita Singh

UG Degree: BPT

ST Organization:

Action Balaji Hospital, New Delhi

Audit of VTE Assessment tool and Prophylaxis in ICU patients



Dr. Madhura S

UG Degree : BDS

ST Organization:

NHM (SIHFW, Karnataka), Bengaluru

Project Title:

Assessment of Rashtriya Kishor Swasthya Karyakram in Karnataka.



Madhya Pradesh

Ms. Madhuri Dixit

UG Degree: B.Pharmacy

ST Organization:

NH MMI Narayana Superspeciality Hospital, Raipur

Project Title:

Assessment of IPD pateint Satisfaction with hospital pharmacy



Experienced Rajasthan

Dr. Mahima Sharma

UG Degree : BDS

ST Organization: NHM, Jaipur

Project Title:

Assessing Referred in Delivery cases at Mahila Chikitsalya, Sanganeri Gate, Jaipur, Rajasthan.



Punjab

Dr. Manreet Singh UG Degree: BDS

ST Organization: NHM, Jaipur

Project Title:

Analysing the Performance & Administrative Challenges of ASHA Workers at NHM Rajasthan Using Secondary Data



Madhya Pradesh

Dr. Meenal Mahajan

UG Degree : BDS

ST Organization:

Medyseva Technologies Pvt. Ltd., Indore

Project Title:

Bridging the healthcare gap:

transforming rural healthcare through telemedicine

Experienced Kerala



Project Title:

Risk assessment for falls among older individuals of kerala.



Dr. Muskan Jaswal

UG Degree : BDS

ST Organization:

<ST Organization>NITI Aayog, New

Project Title:

Revamping child and adolescent health programmes in India.



Ms. Muskan Kaushik

UG Degree: B.Com (Hons.)

ST Organization:

JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title:

Momentum Routine Immunisation Transformation & Equity





Dr. Nameesha Singla

ST Organization: JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title: Mommentum Routine Immunization Transformation And Equity (M-Rite)



Madhya Pradesh

Ms. Nayonika Singh

UG Degree: B.Sc. in Biotechnology

ST Organization: IHAT, Bhopal

Project Title:

Assessing FRUs of Jabalpur division in MP state on the basis of functioning of signal functions linking with HR status



Dr. Neha Nigam

UG Degree : BAMS

ST Organization: Forage, Bhopal

Project Title:

Data Analytics and Marketing Plan for Health Supplement Market



Experienced Madhya Pradesh

Dr. Neha Rajput

UG Degree : BDS

ST Organization: IHAT, Bhopal

Project Title:

Assessment of NBSUs in FRUs of Bhopal division



Experienced Uttar Pradesh

Dr. Neha Umashankar Verma

UG Degree : BDS

ST Organization: Apollo Hospital, Lucknow

Project Title:

(1) Medication Management (2) Delay in discharge process



Fresher Rajasthan

Mr. Nilesh Dhakar

UG Degree: B.Sc. in Biotechnology

ST Organization: NHM, Jaipur

Project Title:

Analysed financial data and united funds of past five financial years (2018-



New Delhi

Mr. Nipun Vaid Mehta

UG Degree : B.Pharmacy

ST Organization: Alliance India, New Delhi

Project Title:

A study on reasons for opting out of ART treatment { HIV } , A study to check the nutrition growth of children living with



Experienced Kerala

Dr. P.R. Sushmalatha

UG Degree : BDS

ST Organization:

NHM (SIHFW Karnataka), Bengaluru

Project Title:

Research proposal for evaluation of Essilor vision foundation's- "Namma kannu Namma Doddaballapura program", Bangalore



Jharkhand

Ms. Payal Kumari Sinha

UG Degree : B.Sc. in Medical Lab Sciences

ST Organization: Care India, Sahranpur

Project Title:

Assessing the prevalence and cause of malnutrition in children of 0-2 years in Gangoh block



Ms. Pilla Sai Mounika

UG Degree: B.Pharmacy

ST Organization: Yashoda Hospital, Hyderabad

Project Title:

Time motion study to observe waiting time in OPD and solutions to overcome it





Ms. Prabhleen Kaur

UG Degree : B.Sc. in Zoology

ST Organization:

Fortis Escorts Hospital, Faridabad

Project Title:

Enhancing TPA Process to Minimize Claim Denials: Analyzing The Causes and Implementing Improvements



Dr. Pragya Verma

UG Degree : BPT

ST Organization:

JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title:

Momentum Routine Immunization Transformation and Equity (M-RITE)



Mr. Prateek Dad

UG Degree : B.Com

ST Organization: NandGhar, Jaipur

Project Title:

To Assess The Infrastructure Facilities Provided by Vedanta and Services Provided at Nand Ghar Anganwadi Centre by Anganwadi worker



Dr. Pratik Taran

UG Degree : BDS

ST Organization:

Care India, Deoghar, Jharkhand

Project Title:

Technical support to Government of Bihar and Jharkhand for LF elimination



Experienced Maharashtra

Ms. Preeti Banyamin Misal

UG Degree : B.Pharmacy

ST Organization: Jehangir Hospital, Pune

Project Title:

Optimization of operational efficiency by streamlining discharge process of Jehangir Hospital, Pune



Fresher Uttar Pradesh

Ms. Priya Khare

UG Degree: B.Sc.

ST Organization:

Medanta - The Medicity, Gurugram

Analyzing the functioning of Peripheral vascular and endovascular department



Rajasthan

Dr. Priyanshi Rana

UG Degree : BDS

ST Organization: SMDH Hospital, Jaipur

Project Title:

Fogsi & Manyata 16 guidlines implication in SDMH Hospital



Haryana

Ms. Priyanshu Mehta

UG Degree: B.Pharmacy

ST Organization:

JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title:

Momentum Routine Immunisation Transformation and equity project



Dr. Priydarshni Kohli

UG Degree : BPT

ST Organization:

JSI India Pvt Ltd & Ladli Foundation Trust, Jaipur

Project Title:

Momentum Routine Immunization Transformation and Equity (M-RITE)



Rajasthan

Dr. Purva Prajapati

UG Degree: BPT

ST Organization:

Medanta - The Medicity, Gurugram

Project Title:

Transportation Time Analysis for Dialysis Patients: Understanding Delays in Dialysis Transportation Services.





Ms. Ragini Kishor Dod

UG Degree : B.Pharmacy

ST Organization:

Aditya Birla Memorial Hospital, Pune

Project Title:

Patients feedback form analysis for quality improvement



Dr. Rajat Shah

UG Degree: BDS

ST Organization: Care India, Gaya

Project Title:

Weak Newborn Tracking (WNB) and Survival Ratio in Gaya District, Bihar.



Dr. Rashi Mohan Shirke

UG Degree : BDS

ST Organization: Access Health, New Delhi

Project Title:

District Hospital Productivity and Costing Analysis in Assam



Madhya Pradesh

Dr. Rashi Shukla

UG Degree : BHMS

ST Organization: IHAT, Bhopal

Project Title:

FRU- Readiness Assesment for Maternal and Child Health in DH, CH and CHC of Madhya Pradesh, Indore Division.



Experienced Delhi

Mr. Ravikant Rathore

UG Degree : B.Pharmacy

ST Organization:

National Institute of Health and Family Welfare, New Delhi

Project Title:

Strengthening of Food Testing Laboratories, Including Provision of Mobile Food Testing Laboratories



Fresher

Odisha

Dr. Sadaf Nayab

UG Degree: BDS

ST Organization: EY, New Delhi

Project Title:

Establishment of an Integrated Health Platform for Users of Public Health **Facilities**



Dr. Saniya Syed

UG Degree : BHMS

ST Organization: NHM, Jaipur

Project Title:

Analysing health data (Women and children) of NHM from 2013-2023



Fresher Rajasthan

Ms. Sanjana Kalra

UG Degree: B.Sc.

ST Organization: EHCC, Jaipur

Project Title:

Enhancing discharge process efficiency for cashless patients: A study on reducing delays.



Ms. Sanjeevita

UG Degree : B.Pharmacy

ST Organization:

Fortis Hospital, Shalimar Bagh, New Delhi

Project Title:

Reduce TAT (Turn Around Time) during Discharge Process



Uttar Pradesh

Ms. Sanskriti Bhardwaj

UG Degree: Bachelors in Hospital Administration

ST Organization:

Care India, Sahranpur

Project Title:

Assessment of knowledge and awareness of caregivers regarding complementary feeding practices among age group of infants 6-12 months.





Mr. Saroj Kumar Pathak

UG Degree : BBA

ST Organization: Care India, Patna

Project Title:

Large Human Congregation in Bihar



Mr. Sayanjit Dey

UG Degree: BBA in Hospital Administration

ST Organization:

Manipal Hospital, Gurgaon

Project Title:

International Marketing Of Manipal Hospitals, Gurugram.



Ms. Sheetal Sharma

UG Degree : B.Sc.

ST Organization: NHM, Jaipur

Project Title:

Integrated Ambulance Project



Mr. Shibendu Goswami

UG Degree : B.Sc.

ST Organization:

National Institute of Health and Family Welfare, New Delhi

Project Title:

Biomedical Equipment Management and Maintenance Programme



Age: 25
Experienced
Jharkhand

Ms. Shikha Kumari

UG Degree : B.Pharmacy

ST Organization:

CK Birla Hospital, Gurugram

Project Title:

Discharge Time and Motion Study



Fresher Rajasthan

Ms. Shivani Kanwar Deol

UG Degree : B.Sc. in Physics, Chemistry & maths

ST Organization:

HCG Cancer Center, Jaipur

Project Title:

Feedback for improvement of hospital services



Experienced
Maharashtra

Dr. Shivani Nishchay Shelke

UG Degree: BAMS

ST Organization: NHM, Mumbai

Project Title:

Assesment of CHPC NCD IT in Thane district



Fresher
Chhattisgarh

Ms. Shreya Dey

UG Degree : B.Sc. in Dialysis Technology

ST Organization:

Max Healthcare Institute Limited, Gurugram

Project Title:

International Marketing strategies of Manipal Hospitals, Gurugram



Ms. Shruti Yadav

UG Degree : BBA

ST Organization: Apollo Multi-speciality Hospital, Kolkata

Project Title: A Study of Improving Hospital Outpatient Department (OPD)



Ms. Shweta Prabhakar Kale

UG Degree : BBA in Hospital Administration

ST Organization:

Lilavati Hospital, Mumbai

Project Title:

OPD Waiting Time for Consultation





Dr. Simran UG Degree : BHMS

ST Organization: Ministry of health, Govt. Of NCT of Delhi, New Delhi

Project Title:

Delhi government's School Mental health initiative project analysis- It's impact and challenges



Ms. Simran Sharma

UG Degree: B.Sc.

ST Organization: RED.Health, Gurgaon

Project Title:

Study on importance of Pre hospital care



Dr. Sonali Pandey

UG Degree : BHMS

ST Organization: EY, New Delhi

Project Title:

Building Integrated Digital Healthcare Ecosystem powered by ABDM



Mr. Subhabrata Patra

UG Degree: B.Pharmacy

ST Organization:

Care India, Lohardanga

Project Title:

Lymphatic filariasis project



Experienced Punjab

Dr. Sucharita Mahajan

UG Degree : BDS

ST Organization: Heaps.ai, Gurgaon

Project Title:

Revamping the call audit process of PDCM (post discharge care management) platform



Punjab

Dr. Sunidhi Guraba UG Degree : BDS

ST Organization: NHM, Chandigarh

Project Title:

Gap Analysis of HWCs under NHM Chandigarh



Experienced Uttarakhand

Dr. Suraj Singh Mehta

UG Degree : BPT

ST Organization: NHM, Jaipur

Project Title:

Immunization - Children Left Out for vaccination Under Routine Immunization (RI)



Experienced Rajasthan

Ms. Suramya Nair

UG Degree : B.Sc.

ST Organization:

<ST Organization>NITI Aayog, New

Project Title:

Translational Research Ecosystem in India: Current status, Challenges, and Way forward



Dr. Surbhi Jain

UG Degree : BDS

ST Organization: Access Health, New Delhi

Project Title:

District Hospital Productivity and Costing Analysis in Assam



West Bengal

Dr. Surjyendu Ganguli UG Degree : BDS

ST Organization: Care India, Pakur

Project Title:

Study, Inspection and Deta analysis on Lymphatic Filariasis. (Vector Borne Diseases)





Mr. Surya Prakash Reddy Gorantla

UG Degree : B.Pharmacy

ST Organization:

KIMS Sunshine, Hyderabad

Project Title:

Assessment of TAT in pre op area and for OT indent raising



Dr. Tanu Gupta

UG Degree: BPT

ST Organization: EHCC, Jaipur

Project Title:

Gap analysis in CSSD with reference to department SOP and Study on efficiency of autoclave used in CSSD



Dr. Tanya Sharma

UG Degree : BDS

ST Organization: EHCC, Jaipur

Project Title:

Perception And Awareness Towards Preventive Health Checkup



Uttarakhand

Dr. Tanya Sharma

UG Degree : BDS

ST Organization: Heaps.ai, Gurgram

Project Title:

Revamping the patient satisfaction dashboard for PDCM(Post Discharge Care Management)



Odisha

Ms. Tejaswini Pattnaik

UG Degree : B.Sc. in Zoology

ST Organization:

NHM Odisha, Bhuvneshwar

Project Title: An assessment of performance of District headquarter hospitals based on HMIS (Health Management Information System) data on selected Key Performance indicators in the state of Odisha.



Delhi

Dr. Tika Kumari

UG Degree: BDS

ST Organization: NHM, Jaipur

Project Title:

Assessment Of Annual physical Progress Of Rashtriya Bal Swasthya Karyakram In Rajasthan



Fresher Karnataka

Dr. Trisha Sharma

UG Degree : BDS

ST Organization:

NHM (SIHFW Karnataka), Bengaluru

Project Title:

Transforming Health through Digitization: A study of e-Sanjeevani, Department of e-Health, Government of Karnataka.



Kerala

Dr. Ushas George

UG Degree : BDS

ST Organization:

Kerala SHSRC, Thiruvananthapuram

Project Title:

Evaluation of functioning of public dental OPD clinics in Trivandrum district of Kerala, India.



Ms. V. Vaishnavi

UG Degree : BA

ST Organization: APEX Hospital, Jaipur

Project Title:

Time mapping of cancer OPD patients



Jammu And Kashmir

Dr. Vanshika Kaul

UG Degree : BDS

ST Organization: NIMR New Delhi

Project Title:

Parasite host biology division in national institute of malaria research Delhi: A study on malaria cases





Ms. Vanshika Rana UG Degree: B.Sc. (Hons.) in Botany

ST Organization: Medanta - The Medicity, Gurugram

Analyzing TAT for patient transfer from ICU to Inpatient Ward & Identifying Reasons For Delay



Ms. Vibhuti Chauhan

UG Degree: B.Sc. (Hons) in Neuroscience

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

Enhancing Patient Care and Health Information Systems Management



Experienced Gujarat

Ms. Vishakha Singh Tanwar

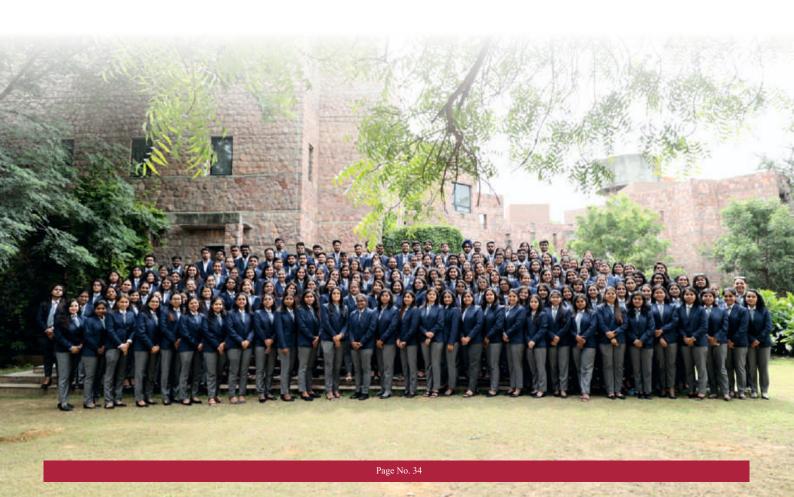
UG Degree : B.Sc. in Clinical Research and Healthcare Management

ST Organization:

Zydus Hospitals & Healthcare Research Pvt. Ltd., Ahmedabad

Project Title:

Time motion study in health check up department







Ms. Aashna Jain UG Degree : B.Sc. in Biotechnology

ST Organization: APEX Hospital, Jaipur

Project Title:

EICU-Critical care hope



Dr. Abhishek Raghav

UG Degree : BHMS

ST Organization: NHM, Jaipur

Project Title:

Rashtriya Bal Swasthya Karyakram in Rajasthan



Experienced Madhya Pradesh

Dr. Abhishek Singh

UG Degree : BHMS

ST Organization: Fortis Hospital, Faridabad

Project Title:

Antimicrobial stewardship



Fresher

Rajasthan

ST Organization: CK Birla Hospital, Gurgaon Project Title:

Employee Development Initiative Activities



Fresher Rajasthan

Ms. Aishwarya Juniwal

UG Degree : B.Sc. in Biology

ST Organization:

Max Super Speciality Hospital, Saket, New Delhi

Project Title:

A Study on Assessment Of Outpatient Waiting Time In Multispeciality



Fresher Odisha

Dr. Akankhya Jena

Dr. Aditi Beniwal

UG Degree : BPT

UG Degree : BDS

ST Organization:

AMRI Hospitals, Bhubaneswar

Project Title:

Evaluation of implementation and running of BSKY (Biju Swasthya Kalyan Yojna) in the hospital



Dr. Akshat Tomar

UG Degree : BPT

ST Organization:

Fortis Escort Hospital, Jaipur

Project Title:

Assessment and prevention of sharp injuries



Haryana

Dr. Akshya Kumar UG Degree : BDS ST Organization:

Medanta - The Medicity, Gurugram

Project Title:

Medical Records documentation Audit



Dr. Anish Kumar Adak

UG Degree : BDS

ST Organization:

CK Birla Hospitals, Gurgaon

Project Title:

Causes and impact of delays in discharge turn around time



Rajasthan

Ms. Anita Yadav

UG Degree: B.Sc.

ST Organization: APEX Hospital, Jaipur

Project Title:

Study on Turn Around Time of Radiology & Pharmacy department





Ms. Anjali Sahu UG Degree : B.Sc. in Microbiology

ST Organization:

CK Birla Hospitals, Gurgaon

Project Title:

Emotional intelligence level of nurses (HR department)



Dr. Ankita Sharma

UG Degree : BDS

ST Organization:

Fortis Hospital, Gurgaon

Project Title:

Challenges in the discharge process of a superspeciality hospital



Dr. Anshu Singh

UG Degree : BDS

ST Organization: IHAT, Lucknow

Project Title:

Retrospective study on severe anaemic pregnant women on utilisation of antenatal and postnatal services



Mr. Anunay Maithani

UG Degree: B.Sc. in Anthropology

ST Organization:

Action Balaji Hospital, New Delhi

Project Title:

Stress Management: Assessment of the Underlying cause of Stress among staff members in Hospital



Delhi

Mr. Anupam Chadha

UG Degree : B.Com

ST Organization: Artemis Hospital, Gurugram

Project Title:

Strategies to attract patients and prevent revenue leakages



Jammu And Kashmir

Fresher

Dr. Archi Gupta

UG Degree : BAMS

ST Organization:

Cloudnine Hospital, Gurugram

Project Title:

Study to calculate TAT of USG department of hospital



Ms. Aruna Priyanka R S

UG Degree : B.Tech

ST Organization:

NH Health City, Bengaluru

Project Title:

Patient discharge process in cardiology



Fresher Rajasthan

Mr. Ashok Sharma

UG Degree : BBA

ST Organization:

CK Birla Hospital (RBH), Jaipur

Project Title:

An Audit on standard operation procedure of Food & Beverages



Mr. Ayush Kumar

UG Degree : B.Pharmacy

ST Organization: Fortis Escort Hospital, Jaipur

Project Title:

Quality audits related to patient safety and admission time motion study.



Ms. Ayushi Agarwal

UG Degree : BBA in Healthcare Management

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

Human Resources-Recruitment





Experienced Maharashtra

Dr. Batul Mustafa Kapasi

UG Degree : BPT

ST Organization:

Wockhardt Hosoitals, Mumbai.

Audits of -1. Crash carts and Dressing trolleys, 2. Clinical alarm system in ICU,

Data validation for - 1. Nurses progress notes, 2. Doctors handover tool



Fresher Telangana

Dr. Bavaji Pranaya

UG Degree : BDS

ST Organization:

Apollo Hospitals Enterprise Limited, Hyderabad

Project Title:

Study on GI linked Life style disorders, TAT, Leakage and Conversions



Dr. Bindya Bharat Panchal UG Degree : BHMS

ST Organization:

Lilavati Hospital, Mumbai

Project Title:

Feasibility study of home healthcare facilities



Fresher Rajasthan

Ms. Chanchal Sharma

UG Degree : BA

ST Organization:

CK Birla Hospital (RBH), Jaipur

Reducing the waiting time at radiology department



Fresher Maharashtra

Dr. Debam Saha

UG Degree : MBBS

ST Organization:

PD Hinduja Hospital, Mumbai

Inpatient Diagnostics - Scheduling, Patient Transfer & Report Availability



Fresher West Bengal

Mr. Debmalya Chatterjee

UG Degree : Bachelor in Hospital Management

ST Organization:

Fortis Escort Hospital, Jaipur

Project Title:

Marketing Campaign on Brain Tumor



Madhya Pradesh

Dr. Devanshi Shivhare

UG Degree : BDS

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

NEEV - Outsourced Vandor Employee (OSVE) Transformation



Fresher Uttar Pradesh

Ms. Diksha Agrawal

UG Degree: B.Pharmacy

ST Organization:

Lilavati Hospital and Research Centre

Marketing of dermatology department of the Lilavati Hospital and Research Centre



Ms. Dolly Sulakhe

UG Degree : B.Sc. in Biotechnology

ST Organization:

CK Birla Hospital (RBH), Jaipur

A study on Out Patients Department-'Saarthi' mediator between doctors and patients



Experienced Jammu And Kashmir

Dr. Gagandeep Singh

UG Degree: BDS

ST Organization:

Ujala Cygnus Hospital, Srinagar

Project Title:

A Study on the Patient Satisfaction in Hospital





West Bengal

Ms. Gauri Saha UG Degree : BBA in Hospital Management

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

A general study on enhancing the patient satisfaction in IPD services in BLK MAX hospital



Mr. Harsh Bansal

UG Degree : B.Sc. in Zoology

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

Roles of multidisciplinary team in delivering of quality care in In patient department



Dr. Harshita Garg

UG Degree : BDS

ST Organization:

Medanta - The Medicity, Gurugram

Analysing the digital marketing mix of medanta



Punjab

Dr. Harsimran Khanna UG Degree : BDS

ST Organization:

Medanta - The Medicity, Gurugram

Enhancing Patient Contentment Experience: A Focus on Intervention Procedures in Bronchoscopy suite



Experienced Rajasthan

Dr. Himalaya Raj Bhaduriya

UG Degree : BDS

ST Organization: EHCC, Jaipur

Project Title:

Study on awareness and perception of patience Preventive Health Checkups in EHCC Hospital, Jaipur.



Age : 26 Experienced Haryana

Dr. Himani Chanana

UG Degree: BDS

ST Organization:

Medanta- The Medicity, Gurugram

Project Title:

Analysis of turn around time of drugs indent until drug received in the chemotherapy department



Dr. Himanshi Pandey

UG Degree : BDS

ST Organization: PWC, Gurugram

Project Title:

Building Public Private Partnership Model for Diagnostics in SEARO countries



Fresher Maharashtra

Dr. Hitendra Nath Baro

UG Degree : BDS

ST Organization:

Cloudnine Hospital, Gurugram

Project Title:

Turnaround time of Radiology Department



Ms. Isha Rani

UG Degree : B.Voc in Medical Imaging Technology

ST Organization: APEX Hospital, Jaipur

Project Title:

Discharge Process in Hospital & OT Utilization



Dr. Jahnavi Upadhyay UG Degree: BDS

ST Organization: Medanta Hospital, Lucknow

Project Title:

A study on turn around time for planned and unplanned discharges





Maharashtra

Ms. Janhavi Makarand Pisat

UG Degree : B.Sc. in Zoology

ST Organization:

Kokilaben Dhirubhai Ambani Hospital,

Project Title:

Impact of emotional intelligence on job satisfaction of the newemployees in a superspeciality hospital



Ms. Janhavi Singh

UG Degree: B.Sc.

ST Organization: NHM, Jaipur

Project Title:

To study the role of FP-LMIS in strengthening the supply of contraceptives



Delhi

Dr. Jatin Raj UG Degree : BHMS

ST Organization:

Alliance India, New Delhi

Project Title:

Monitored the adherence to Anti-Retrovural Therapy(ART) for PLHIV, and analysed the reasons for opting out of ART



Dr. Jegadesh Chandran

UG Degree : MBBS

ST Organization: EHCC, Jaipur

Project Title:

Discharge delays in cashless hospitalisation and efficiency of cssd



Rajasthan

Ms. Karuna Naruka

UG Degree : B.Sc. in Biotechnology

ST Organization:

BLK Max Superspeciality Hospital,

Project Title:

To study the shifting process of patients from ICU to ward



Haryana

Tamil Nadu

Experienced

Dr. Kashish Tak

UG Degree : BDS

ST Organization:

Fortis Memorial Research Institute, Gurugram

Project Title:

TAT Analysis Of Quality Parameters In **Emergency Department**



Madhya Pradesh

Dr. Khushboo Singh Chhatrya

UG Degree : BPT

ST Organization: Fortis Hospital, Gurugram

Project Title:

Completeness of Initial assessment, Consent forms & Cross referencing: A study of Fortis Healthcare, Gurugram



Fresher Uttar Pradesh

Ms. Khushboo Vaishya

UG Degree: B.Sc.

ST Organization:

Medanta - The Medicity, Gurugram

Project Title:

Analysis of the factors impacting the satisfaction and dissatisfaction of OPD patients



Mr. Koushik Roy

UG Degree : BBA in Hospital Administration

ST Organization:

NHMMI Narayana Superspeciality Hospital, Raipur

Project Title:

A Study to Assess the Conversion Rate on Surgical Cost Estimation



Jharkhand

Dr. Kumar Sougata

UG Degree : BDS

ST Organization: PWC, Gurugram

Project Title:

Transaction Advisory for establishing a Public Private Partnership Model in reference to "Diagnostic Services" for the SEAR countries.





Dr. Lalita Morang UG Degree : BDS ST Organization: CK Birla Hospital (RBH), Jaipur Project Title: Key Performance Indicators Matrix



Dr. Manya Saraswat UG Degree : BDS ST Organization: Action Cancer Hospital, New Delhi Inpatient Prescription audit in a Super-Specialty hospital - A Descriptive Study



Dr. Meghna Singh UG Degree : BDS ST Organization: Fortis Escorts Hospital, Faridabad Study on patient satisfaction with the usability of Myfortis mobile application



UG Degree: BBA ST Organization: Apollo Hospitals Enterprise Limited, Hyderabad Project Title: Analysis on conversion of ER to IP Fresher Andhra Pradesh

UG Degree : BDS

Ms. Meragani Venkata Vasavi Sowjanya



Maharashtra

Ms. Monika Sharma UG Degree: Bachelor of Prosthetics and Orthotis ST Organization: Manipal Hospital, Bengaluru Project Title: Improving Operational Efficiency & Conversion Post OPD



Assam

ST Organization: NHM, Jaipur Project Title: Referred Maternal Cases at Mahila Chikitsalaya Sanganer Gate: A Descriptive Study

Dr. Musaddique Zaman



BLK Max Superspeciality Hospital, New Delhi Project Title: Study of IPD Discharge process and logistic system

Ms. Neha Mishra UG Degree : B.Sc. in Biotechnology

Dr. Nitika Yadav

Fortis Hospital, Gurugram

UG Degree : BDS

ST Organization:

ST Organization:



Madhya Pradesh

Fortis Escort Hospital, Jaipur Project Title: Time motion study to identify delays in discharge process and calculate turn around time

Dr. Nishi Sharma

UG Degree : BDS

ST Organization:



Delhi

Project Title: Analysis of the factors influencing the procedural delays in the Operation Theatre conducted vulnerable patients audit



Dr. Prabh Preet Kaur UG Degree : BDS ST Organization: Action Balaji Hospital, Delhi Project Title: NABH Standards For Human Resource Management





Mr. Prashu Jain UG Degree : BA ST Organization: Fortis Escort Hospital, Jaipur Turn around time discharge process for credit patient



UG Degree : BDS ST Organization: AMRI Hospitals, Bhubaneswar Project Title: Study on operations and functioning in OT department

Dr. Pratyusha Mohanty



Dr. Preeti Bharti UG Degree : BDS ST Organization: Manipal Hospital, Dwarka New Delhi Project Title: Preventive Health Checkup



Dr. Rajat Rakesh Dewan UG Degree : MBBS ST Organization: Medanta - The Medicity, Gurugram Implementation of Qmatic system to manage patient flow in opd



Experienced Rajasthan

Dr. Reena Roy Sharma UG Degree : BDS ST Organization: Manipal Hospital, Dwarka New Delhi Project Title: Patients Care and Satisfaction in Cardiology Department



Chandigarh

Fortis Hospital, Mohali Project Title: Leveraging Lean Concept: Optimising Stationery Stock and To study the compliance of Clinical pathway of TURP.

Dr. Richa Gupta

UG Degree : BDS

ST Organization:



Kerala

Ms. Rincy Reji UG Degree : B.Sc. (Hons) in Biotechnology ST Organization: Aster Medcity, Kochi Project Title: A study conducting Patient satisfaction regarding hospital services at Aster Medcity Hospital



Dr. Rinkle Amin Lalani UG Degree: BAMS ST Organization: Wockhardt Hospital, Rajkot Project Title: Verification of personal files for NABH



Dr. Rishabh Yadav UG Degree : MBBS ST Organization: Medanta Hospital, Gurugram Project Title: TAT for endoscopy patients



Uttar Pradesh

Dr. Ritika Bhattacharya UG Degree: BDS ST Organization: Action Balaji Hospital, New Delhi Project Title: In patient prescription audit





Dr. Rohan UG Degree : BDS ST Organization: Manipal Hospital, Ghaziabad

Study of OPD Services & Discharge processes: I did the recruitment and orientation of new employees, as a part of the HR department.



Dr. Roma Rajesh Gaikwad UG Degree : BDS

ST Organization: Lilavati Hospital and Research Centre,

Project Title:

UG Degree : BDS

Promotion Of Dental Department At Lilavati Hospital And Research Centre,



Ms. Ruby Devi Gautam UG Degree : B.Sc. in Nursing ST Organization: Fortis Escort Hospital, Jaipur

Project Title: Medico Legal Cases (MLC Cases)



Uttar Pradesh

ST Organization: Action Balaji Hospital, New Delhi Project Title:

Dr. Sandhya Shekhawat

Documentation work for the NABH Audit. Arranged trainings for the nurses, doctors and management staff for skill enhancement



Fresher Rajasthan

Dr. Sanya Kawatra

UG Degree : BDS

ST Organization: Fortis Hospital, Faridabad

Digital Marketing techniques used by Fortis Healthcare



Rajasthan

Dr. Saumya Kabra

UG Degree: BDS

ST Organization: CK Birla Hospital (RBH), Jaipur

ICD-10 CM & Mortality - (Department Quality)



Dr. Seerat Kaur Thind

UG Degree : BDS

ST Organization: Apollo Hospital, New Delhi

Project Title:

Catastrophic cost of a patient fall: A descriptive study



Chhattisgarh

UG Degree : BDS ST Organization: NH MMINarayana Multispeciality

Dr. Shaivalini Sarkar

Hospital, Raipur

Increase the awareness of medical and para-medical staff about International Patient Safety Goals.



Dr. Shalini Kotwal

UG Degree : BDS

ST Organization:

Shri Mata Vaishno Devi Narayana Superspeciality Hospital, Katra

Dialysis unit in shri mata vaishno devi narayana hospital,katra:A study of process and quality indicators.



Ms. Shalini Nandi

UG Degree : BBA in Hospital Management

ST Organization:

Indraprastha Apollo Hospital, New Delhi

Project Title:

Predictive Risk Assessment of Critical Infrastructural Processes





Dr. Shikha Mehta UG Degree : BDS ST Organization:

APEX Hospital, Jaipur

Project Title:

Delay in surgeries in operation theatre



Fresher Chhattisgarh

Dr. Shivangini Rao

UG Degree : BDS

ST Organization: ZenOnco.io, Bengaluru

Project Title:

The holistic approach to improve quality of life in breast cancer patients using zenonco.io model of integrative approach in oncology: a prospective



Dr. Shivani Harish Dhamgaye UG Degree : BDS

ST Organization:

HCG Manavta Cancer Centre, Nashik

Enhancing Patient Experience through Comprehensive Hospital Operations Management



Fresher

Uttar Pradesh

Dr. Shivani Salar

UG Degree : BDS

ST Organization:

CK Birla Hospital, Gurugram

Project Title: International Patient Safety Goals



Uttar Pradesh

Ms. Shubhangi Thakur

UG Degree : BBA

ST Organization: CK Birla Hospital (RBH), Jaipur

Project Title:

Delay in discharge



Fresher Uttarakhand

Dr. Shwetangi Kumar Jakhmola

UG Degree: BDS

ST Organization:

Synergy Hospital, Dehradun

Project Title:

Audit into the adequacy and appropriateness of pain assessment and reassessment in medical and surgical wards at Synergy Institute of Medical Sciences, Dehradun



Mr. Siddharth Sharma UG Degree : B.Tech in Medical Biotechnology ST Organization:

CK Birla Hospital (RBH), Jaipur

Project Title:

Delay analysis of hospital Projects



Fresher Madhya Pradesh

Dr. Simran De

UG Degree: BDS

ST Organization: Medanta Hospital, Indore

Project Title:

Operations and HR department (Biomedical waste management)



Ms. Smiti Verma

UG Degree : BBA in Healthcare Management

ST Organization:

Cloudnine Hospital, Gurgram

Project Title:

A study to identify the gaps in the maintainence of medical records at the medical records department according to the 5th edition of NABH



Dr. Sneha Basnet

UG Degree : MBBS

ST Organization:

CK Birla Hospital (RBH), Jaipur

Project Title:

Implementation of Clinical Care Pathway: Surgical Specialties





West Bengal

UG Degree: B.Sc. in Microbiology, Chemistry, Botany

Ms. Srijona Bhadra

ST Organization:

Cytecare Cancer Hospital, Bengaluru

Project Title:

Assessing Culture of Safety at Cytecare Cancer Hospital, Bangalore



Dr. Srishte Saraf

UG Degree: BDS

ST Organization:

Max Super Specialty Hospital, Mohali

A Clinical Audit On Improving Compliance To Surgical Prophylaxis



Mr. Suneet Mukherjee

UG Degree : B.Pharmacy

ST Organization: APEX Hospital, Jaipur

TAT of discharge patients and IPSG goals in ICU.



Experienced

Jharkhand

CK Birla Hospital (RBH), Jaipur

UG Degree : BDS

ST Organization:

Time Motion Study of Discharge, KPI -Compliance Auditing

Dr. Swarandeep Kaur



Fresher West Bengal

Ms. Swati Saha

UG Degree : B.Sc. in Biochemistry Biotechnology and Genetics

ST Organization:

BLK Max Superspeciality Hospital, New Delhi

Project Title:

Learning and Mentoring practices of employees at BLK-MAX Hospital - A Descriptive Study.



Experienced Jharkhand

Dr. Vani Sri

UG Degree: BDS

ST Organization:

Medicant Hospital and Research

Centre, Bokarô

Project Title:

Drafted a comprehensive procurement proposal for the acquisition of Sterilewave 440 including specifications, budget estimates and vendor selection criteria



Experienced Rajasthan

Dr. Varsha Sharma

UG Degree : BHMS

ST Organization: CM Gora Hospital, Jaipur

Project Title:

Training in emergency department of CM Gora hospital



Rajasthan

Mr. Vikas Saini

UG Degree : B.Sc. in Nursing

ST Organization:

Fortis Escort Hospital, Jaipur

Project Title:

Workflow of Cath Lab process



Mr. Yudhistar

UG Degree : B.Pharmacy

ST Organization: Fortis Escort Hospital, Jaipur

Project Title:

A Prospective, Open Labelled, Multicentre, Observational Registry of ISAR Summit in CAD Patient.



Our Alumni



Dr. Sheenu Jhawar Director Apex Hospitals Pvt. Ltd. and ACE Vision Health, Jaipur



Dr. Nidhi Pundhir Vice President-Global CSR HCL Foundation, Noida



Rana Udayan Lahiry Co-Founder and Group President, Medica Hospital, Kolkata



Dr. Manvir Singh Former COO Thumbay Group, UAE



Shruti Bhargava My care Health, Kochi



Dr. Sumana Arora



Mahipal Singh Bhanot



Dr. Preet Matani



Richa Singh Debgupta Fortis Healthcare Ltd, Kolkata



Namita Gupta COO *The Signature hospital, Gurugram



Onnkar Shukla



Dr. Mumtaz Hussain General Manager Operations Pentacare Medical Services L.L.C. Duba



Saurabh Gupta Regional Chief Operating Officer KIMS Hospital, Hyderabad



Dr. Kapil Garg Director (Strategy & Growth, Business Intelligence Paras Hospitals, Gurugram Myrica Healthcare Pvt. Ltd., Mumbai



Dr. Renuka Joshi



Shashank Pathak State Consultant Immunization, UNICEF, Jaipur



Alok Man Singh



Dr. Bhupinder Chaudhary ssoc. Prof. (Hospital Managemer Jamia Milia Islamia, New Delhi



Shashi Ranjan District Resource Unit Team Lead CARE India, Gaya



Dr. Devika Mehra



Dr. Ravinder Singh Bhalla



Ravi Hirwani DGM and Head of Hospital



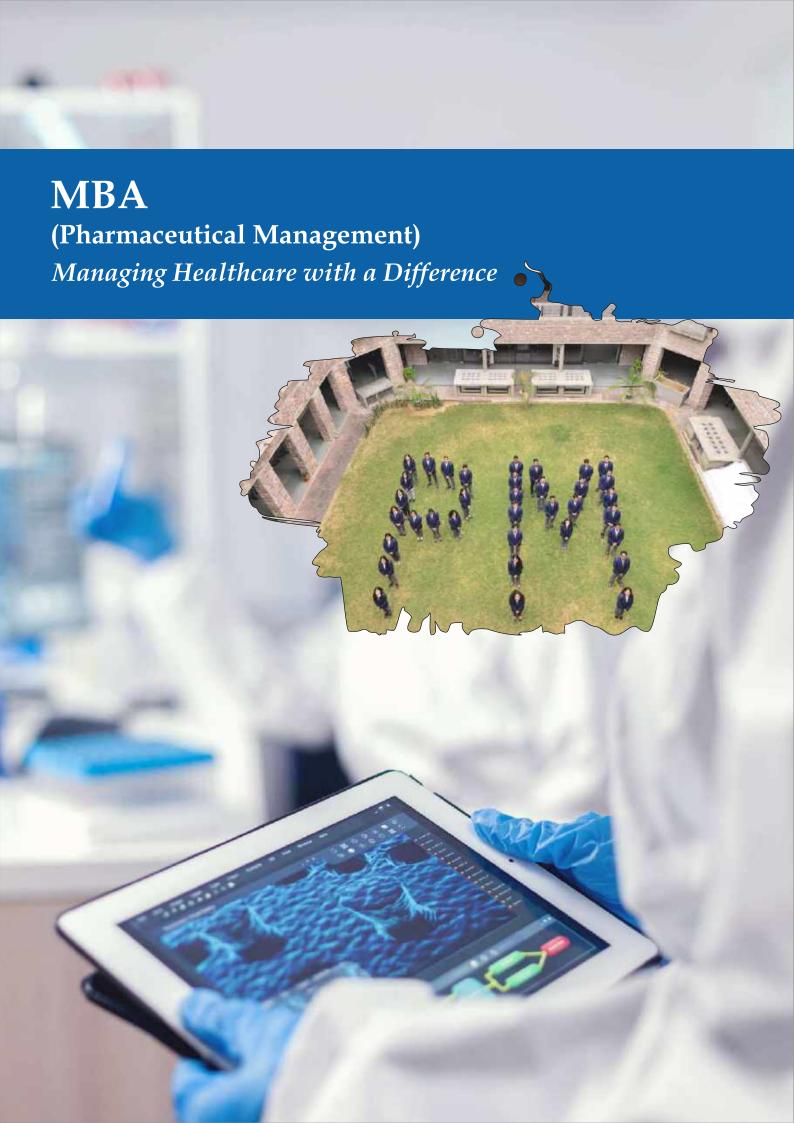
Dr. Kunal Jawahar Thakkar Chief Operating Officer
BAPS Pramukh Swami Hospital, Surat
Evaluation) UNICEF India, Lucknow



Neha Yadav



Dr. Dikshita Bhuyan SHP Pfizer, Bangalore





Dr. Saurabh Kumar

Dean, School of Pharmaceutical Management

IIHMR University, Jaipur

Message from Dean

Greetings from the School of Pharmaceutical Management, IIHMR University, Jaipur

The global and the Indian Pharmaceutical industry is undergoing a paradigm shift towards changing business representations, expanding strategic partnerships, resourced revenue models. The pharma arena is constantly evolving as each day progresses catering to the needs and aspiration of the consumers and the patients to provide advanced medications for effective disease outcome.

Today the Pharmaceutical Industry aspires to convert its strategies and planning into implementation and expects the people who are joining them to possess managerial competencies apart from technical knowhow. The Industry expects the candidates to have a in-depth understanding regarding the various domain of the pharmaceutical industry namely managing the Brand of a pharmaceutical formulation, managing the Supply Chain Management, Regulating the pharmaceutical product nationally and internationally, carrying out market research of the pharmaceutical product and a in-depth understanding of the consumer/patient behaviors towards OTC. Prescription product, Medical devices, Diagnostics, Nutraceuticals and many more.

The curriculum of MBA Pharmaceutical Management, IIHMR university, Jaipur has been designed to impart the skills desired by the various national and international pharmaceutical organization and prepares them for taking the challenging tasks desired by the organizations. They are exposed to real time case studies, group discussions, problem solving approaches which make them ready to enter Industry once they graduate from the campus. Practical exposure in the form of Summer training and Dissertation enhances their understanding of the pharmaceutical market.

The faculty of the MBA PM program are well versed in delivering the high-quality academic competency and industry proficiency in different aspects related to the area of Pharmaceutical Management and constantly guide them not even during the program but even when they enter their professional domain.

The Alumni of MBA PM program are also another significant fragment of the School and are working with several reputed Pharmaceuticals MNC & Indian firms. They are being invited in the teaching modules to keep the students abreast with the latest development in the industry and are part of Board of studies and Board of Management.

The need of the hour is to get align with the expectations of the Pharmaceutical Industry in context to the managerial challenges faced and assist them towards providing business solutions.

School of Pharmaceutical Management provides the launching pad for entering this exciting and rewarding world of Pharmaceutical Management and is ready to translate your dreams to reality.

I wish all the best for your future endeavors.





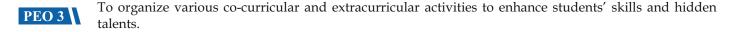
MBA (Pharmaceutical Management)

MBA in Pharmaceutical Management, two-year, full-time programme is designed to equip students with the skills necessary to excel in pharmaceutical management. The industry-focused curriculum integrates management competencies with Pharma systems management, allowing students to effectively manage pharmaceutical industry including diagnostic chains, Drug manufacturing companies, medical devices companies and consultancy projects. Students will be exposed to a wide range of topics such as Financial Management, Pharmacology and Therapeutic Management, Pharmaceutical Marketing Management, and other relevant courses. Our expert faculty members are passionate about sharing their knowledge and experience, ensuring that you receive the highest quality education. Our state-of-the-art facilities provide you with access to cutting-edge technology, enabling you to stay ahead of the curve. Upon completion of our programme, students will have access to lucrative career opportunities in the pharmaceutical management industry, both domestically and internationally. Students will be well-equipped to tackle the challenges that arise in the field of pharmaceutical management, making our students highly sought-after candidate in the job market.

Programme Educational Objectives (PEOs)	Programme	Edı	ucational	Ob	jectives ((PEOs)
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PEO 1 To create student centric teaching - learning environment which prepare them to achieve their c

PEO 2	To select and apply suitable tools for decision making required for solving complex managerial problems.
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- To develop sound knowledge of the business processes and inculcate creativity and innovation in the workplace.
- To produce industry ready graduates having utmost look for professional, personal and institutional integrity, social responsibility and continuous learning.
- To collaborate with industry, social organizations and academic institutions for the development of students, the institute and society at large.
- To develop professional, entrepreneurial skills and social awareness among students to mold them into a good citizen of our country.

Programme Outcomes (POs)

- Understand the latest concepts and techniques of management and their application to disseminate efficient and effective managerial roles in pharma Industry.
- PO 2 Develop skills of analyzing, diagnosing and solving operational problems in Pharmaceutical and Healthcare organization.
- Formulate appropriate strategies for effective planning, implementation and evaluation of policies in pharma sector.
- Comprehend the application of qualitative and quantitative analytical tools as applicable to Pharma sectors related problems.
- PO 5 Use Appropriate skills to support pharmaceutical and healthcare organization to take informed decisions.
- Utilize learning acquired from training and practical exposure to solve real time problem in Pharma Industry.



Programme Structure

First year

TERM 1

- Principles of Management
- Pharma Business Environment
- Statistics for Managers
- · Essentials of Pharmaco-epidemiology
- Pharmacology and Therapeutic Management
- Intellectual Property Rights

TERM 2

- Organization Behaviour
- Human Resource Management
- Pharmaceutical Marketing Management
- Managerial Economics
- Digital and Social Media Marketing

TERM 3

- Financial Management
- Research Methods
- Regulatory Environment for Pharma Business
- Marketing Analytics
- Business Development for Pharmaceutical Industry

Summer Training

Second year

TERM 4

- Pharma Sales and Distribution Management
- Product and Brand Management
- Entrepreneurship
- Supply Chain Management in Pharma
- Clinical Research and Development

TERM 5

- Management Information System
- Pharmaceutical International Business Management
- Cost and Managerial Accounting in Pharma
- Strategic Management
- Project Managmenet

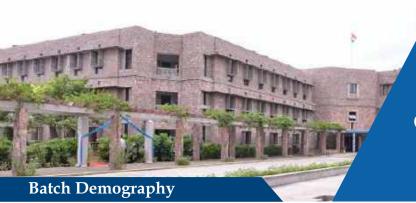
TERM 6

- Promotion of Medical Devices in Hospitals
- Drug and Public Health Policy
- Market Access of Pharmaceutical Product
- Business Data Analytics
- Quality Management
- Consumer Behaviour in Pharma
- Sustainability and Circular Economy

Elective Courses

Value Added Courses

Dissertation and Internship



ILIIHMR UNIVERSITY

Campus Engagement Programme

MBA (Pharmaceutical Management) **Batch Profile 2022-24**



Batch Strength



73 (68%) 34 (32%)





Engagements at IIHMR - U



Summer Training Programme



Alumni Mentoring Programme



Webinars/Master Class/ Know Your Alumni etc



Industry Interface Summits-Pradnya, National Conclave etc

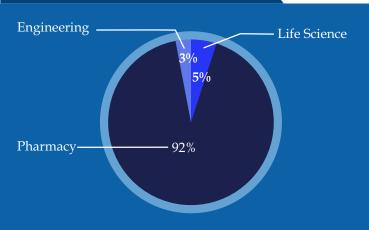


Dissertation

Work Experience



Batch Academic Backgrounds



Summer Training Snapshot



Past Recruiter



































































Fresher Uttar Pradesh

Mr. Aaditya Trivedi

UG Degree : B.Pharmacy

ST Organization:

Basic Paradigm, New Delhi

Assessing Carcinogen Awareness and Knowledge of Lung Cancer



Fresher Madhya Pradesh

Mr. Aakash Jain

UG Degree : B.Pharmacy

ST Organization:

Redcliffe Labs, Gurugram

Project Title:

Operational challenges in diagnostic industry



Fresher Madhya Pradesh

Ms. Aayushi Jaiswal

UG Degree : B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Market penetration of Ligapro Vs to Gynae surgeon and expanding distribution footprint



Fresher

Delhi

Mr. Abhijeet

UG Degree : B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Market research and marketing of ligapro VS



Fresher Madhya Pradesh

Mr. Abhishek Kailash Rewaskar

UG Degree : B.Pharmacy

ST Organization:

Basic Paradigm, New Delhi

Project Title:

Analysis of Sexual & Physical Violence on Women in India.



Age : 24 Fresher Rajasthan

Mr. Akshay Kumar

UG Degree : B.Pharmacy

ST Organization:

Medyseva Technologies Pvt. Ltd., Indore

Project Title:

Market research, planning, promoting and execution of telemedicine camp in rural areas



Fresher Maharashtra

Mr. Akshay Narayan Shinde

UG Degree : B.Pharmacy

ST Organization: ZenOnco.io, Bangalore

Project Title:

Analyzing Growth Tactics and Outcome in Business Development



Age : 24 Fresher Madhya Pradesh

Mr. Amaanulla Khan

UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New

Project Title: Fertility rate among very young adolescent women age 15 to 19 in Uttar Pradesh



Mr. Amruth S S UG Degree : B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Sales and Market Assessment of Ligapro VS to Gynae Surgeons in Mangalore -Hubli - Dharwad region



Maharashtra

Mr. Anil Sadashiv Hambarde

UG Degree: B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Sales and market development of ligaproVs to gynaecologist Surgeons in





Experienced Haryana

Mr. Ankit

UG Degree : B.Pharmacy

ST Organization:

IIHMR University, Jaipur

Project Title:

A comprehensive analysis of Tuberculosis distribution patterns and contribution of RNTCP in India - over past two decades



Haryana

Mr. Ankit Suhag

UG Degree : B.Pharmacy

ST Organization:

Fibroheal woundcare Pvt. Ltd., Bengaluru

Project Title:

A Comprehensive Study On Diabetic Ulcers Management & Treatment Strategies



Fresher Odisha

Mr. Anubhav Barik

UG Degree : B.Pharmacy

ST Organization: Impact Guru, Mumbai

Project Title:

Strategic alliance and partnership



Experienced Delhi

Mr. Ashish Gupta

UG Degree : B.Pharmacy

ST Organization GRACEDERMA Healthcare Pvt. Ltd., Vadodara

Project Title:

Market Research on Nutraceutical Products and L-Glutathione



Age : 24 Fresher Maharashtra

Ms. Asmita Kashinath Patil

UG Degree : B.Pharmacy

ST Organization:

Medyseva Technologies Pvt. Ltd., Indore

Project Title:

Telemedicine Enlightment: A Smart Health Consultation System for Rural Areas



Fresher Maharashtra

Mr. Bhushan Mahendra Pawar

UG Degree : B.Sc. in Biotechnology

ST Organization:

Micro Labs, Gurugram

Project Title:

Brand plan of Dapagliflozin



Fresher Bihar

Mr. Chandan Kumar

UG Degree : B.Pharmacy

ST Organization:

Basic Paradigm, New Delhi

Project Title:

Modern Contraceptive utilization and its associated factor among married women in Bihar



Fresher

Uttar Pradesh

Ms. Deeksha Singh

UG Degree : B.Pharmacy

ST Organization: Cipla Pharma, Mumbai

Project Title:

Assessing the management of Interstitial Lung Disease



Bihar

Mr. Dev Prakash UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title: Market research & Brand plan of ebastine



Gujarat

Mr. Dhruv Prakashbhai Vekaria UG Degree: B.Tech in Pharmaceutical Technology

ST Organization:

ZCL Chemicals Limited, Mumbai

Project Title:

API / Intermediate Market Assessment





Mr. Dipanshu Meval UG Degree : B.Pharmacy

ST Organization: Medyseva Technologies Pvt. Ltd., Indore

Project Title:

Telemedicine service in rural area



Ms. Diya Raj UG Degree : B.Pharmacy

ST Organization:

Octavus Consulting, Noida

Project Title:

Increment in outreach of PharmaShots



Bihar

Mr. Gaurav Kumar

UG Degree : B.Sc. (Hons) in Chemistry

ST Organization:

Medanta - The Medicity, Gurugram

Project Title:

Need of homecare in multi-speciality hospital



Jharkhand

Mr. Harsh Choudhary UG Degree : B.Pharmacy

ST Organization:

Redcliffe Labs, Gurugram

Project Title:

To Track Pharma & Corporate Camp in Diagnostics Industry



Fresher Maharashtra

Ms. Harshita Rajoria

UG Degree : B.Pharmacy

ST Organization: Lupin Limited, Mumbai

Project Title:

Insulin perception mapping and patient support program



Experienced Haryana

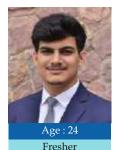
Mr. Harsimran Singh

UG Degree : B.Pharmacy

ST Organization: Octavus Consulting, Noida

Project Title:

Unveiling Market Opportunities: A competitive study for Loss of Exclusivity in European Pharma (2023-



Haryana

Mr. Himanshu

UG Degree : B.Pharmacy

ST Organization:

Vee ExceLDrugs & Pharmaceutical pvt. Ltd., Ghaziabad

Project Title:

Exploring Trade Data and B 2B Dyanamic in international and Domestic Market: Linagliptin



Fresher Maharashtra

Mr. Himanshu Deepak Sane

UG Degree : B.Pharmacy

ST Organization:

Nova Nordisk India Pvt. Ltd., Mumbai

Project Title:

Assess and improve the availability of product in corporate hospitals through a comprehensive survey and analysis.



Experienced Maharashtra

Mr. Hitesh Choudhari

UG Degree : B.Pharmacy

ST Organization: Octavus Consulting, Noida

Project Title:

Strategic alliances and contractual agreements in the pharmaceutical industry: Driving innovation and growth



Mr. Jeminee Jaiswal

UG Degree: B.Pharmacy

ST Organization:

Basic Paradigm, New Delhi

Project Title:

Development and Progression of hypertension among women and influencing Factors in Rajasthan.





Mr. Kartik Sandeep Korekar

UG Degree: B.Pharmacy

ST Organization: Basic Paradigm, New Delhi

Project Title:

Investigating the Psychological Effects of Domestic Violence on Women: Breaking the Cycle of Abuse



Mr. Kaushik Baban Singh

UG Degree : B.Pharmacy

ST Organization:

Micro Labs, Gurugram

Project Title:

Brand plan for apixaban



Madhya Pradesh

Mr. Keshavanand Pawar

UG Degree: B.Pharmacy

ST Organization: Impact Guru, Mumbai

Project Title:

Strategic Synergy: "A Comprehensive Analysis of Market Dyanamics. Partnership Opportunities & Alliances."



Maharashtra

Ms. Kimaya Yogesh Save

UG Degree: B.Pharmacy

ST Organization: Lupin Limited, Mumbai

Project Title:

Product selection (technical & market due - diligence, sales data / competitive landscape) & technical support for customer query (QA/RA)



Age : 23
Fresher
Madhya Pradesh

Ms. Kriti Shrivastava

UG Degree : B.Pharmacy

ST Organization: Trizone Healthcare, Vadodara

Project Title:

Integrated Marketing Strategies for diagnostic lab.



Age: 23
Fresher
Bihar

Mr. Kumar Gaurav

UG Degree : B.Pharmacy

ST Organization: Octavus Consulting, Noida

Project Title:

Competitive Landscape of Juvenile Arthritis



Age: 23 Fresher Madhya Pradesh

Ms. Lorika Rathod

UG Degree : B.Pharmacy

ST Organization: Corona Remedis Pvt. Ltd., Ahemdabad

Project Title:

Brand Technology Funnel



Fresher Uttar Pradesh

Ms. Mahak Arora

UG Degree : B.Pharmacy

ST Organization:

Octavus Consulting, Noida

Project Title:

Unlocking insights: "Analyzing Patent Expiry dates and Projecting Future Sales for Pharmaceutical Drugs".



Maharashtra

Ms. Manali Rajan Barai

UG Degree : B.Pharmacy

ST Organization: Cipla Pharma, Mumbai

Project Title: Understanding the Management & Treatment Landscape of Pulmonary Arterial Hypertension



Haryana

Mr. ManishUG Degree : B.Pharmacy

ST Organization:

Fibroheal woundcare Pvt. Ltd., Bengaluru

Project Title:

A complete study of burn and treatment approaches for burn.





Fresher Madhya Pradesh

Mr. Manish Nayak

UG Degree : B.Pharmacy

ST Organization:

GRACEDERMA Healthcare Pvt. Ltd., Vadodara

Project Title:

Market Research on Emollients



Fresher Punjab

Mr. Manpreet Singh

UG Degree : B.Pharmacy

ST Organization:

Glamyo Health, New Delhi

Project Title:

Market Research on health care practioner's



Fresher West Bengal

Ms. Mansi Rai

UG Degree : B.Pharmacy

ST Organization:

Octavus Consulting, Noida

Project Title:

Increased outreach for Octavus consulting and Pharmashots



Fresher Uttar Pradesh

Ms. Manvi Siddhu

UG Degree : B.Pharmacy

ST Organization:

Micro Labs, Gurugram

Project Title:

Market research and brand planning



Experienced Chhattisgarh

Ms. Mili Mazumdar

UG Degree : B.Sc. (Hons) in Biotechnology

ST Organization:

Cipla Pharma, Hyderabad

Project Title:

Market research in Pulmonary Arterial Hypertension (PAH)Portfolio& Brand Endobloc T and Assurans



Fresher Jharkhand

Mr. Naveen Kumar

UG Degree: B.Pharmacy

ST Organization:

CYNO Pharmaceuticals, New Delhi

Project Title:

Market research (Impact of substitution of medicine at Retail pharmacy)



Fresher Uttar Pradesh

Ms. Neha

UG Degree : B.Pharmacy

ST Organization:

Basic Paradigm, New Delhi

Project Title:

Factors associated with anemia in women of reproductive age in rural/urban area in uttarpradesh



Fresher Gujarat

Mr. Nehal Ashok Pandey

UG Degree : B.Sc. in Chemistry

ST Organization:

ZenOnco.io, Bengaluru

Project Title:

Study on Business Development role



Madhya Pradesh

Ms. Nikita Bhojraj Makhija

UG Degree : B.Pharmacy

ST Organization: Cipla Pharma, Bengaluru

Project Title:

Innovative solutions for treating ILD through market research



Ms. Nikita Kandwal

UG Degree: B.Sc. in Physical Science

ST Organization:

Medanta - The Medicity, Gurugram

Project Title:

Measurement of Social media effectiveness of Medanta - The Medicity, Gurugram





Age : 23
Fresher
Madhya Pradesh

Mr. Nikunj Talwaria

UG Degree : B.Pharmacy

ST Organization: IHAT, Lucknow

Project Title:

Drug Inventory Analysis (ABC, VED Analysis) In Uttar Pradesh



Fresher Madhya Pradesh

Ms. Nishi Vagrecha

UG Degree : B.Pharmacy

ST Organization: Cipla Pharma, Delhi

Project Title:

Market research on Interstitial lung disorder



Age : 23 Fresher Maharashtra

Ms. Nitisha Nitin Patil

UG Degree : B.Pharmacy

ST Organization: Bharat Serums and Vaccines Limited, Navi Mumbai

Project Title:

Study of the market opportunity, preference and prescription behavior of doctors in cervical dilatation.



Age : 25 Fresher New Delhi

Ms. Novotna Yadav

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Organizational Branding



Age: 24
Fresher
Uttar Pradesh

Mr. Parminder Singh

UG Degree : B.Pharmacy

ST Organization:

Medyseva Technologies Pvt. Ltd., Indore

Project Title:

Market Research ,Planning, Promoting of Telemedicine in Rural Area



Experienced Odisha

Mr. Prabhas Ranjan Mohanty

UG Degree : B.Pharmacy

ST Organization: ZenOnco.io, Bengaluru

Project Title:

Analysis of Growth Tactics & Outcomes of Business Development



Fresher

Madhya Pradesh

Ms. Pranshu Chauhan

UG Degree : B.Pharmacy

ST Organization: Corona Remedis Pvt. Ltd., Ahmedabad

Project Title:

Research on Incentivisation of top pharma companies



Age : 24 Fresher Madhya Pradesh

Mr. Priyanshu Rai

UG Degree : B.Pharmacy

ST Organization: Redcliffe Labs, Gurugram

Project Title:

A Study on Diagnostic Industry



Fresher Chhattisgarh

Mr. Purnendra Sahu

UG Degree : B.Pharmacy

ST Organization:

Octavus Consulting, Noida

Project Title:

The application and future potential of identifying, mapping, and analyzing key opinion leaders.



Mr. Rahul Kumar Singh

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Market research and Brand planning of molecule 'Cefuroxime'





Jharkhand

Mr. Rakesh Mandal

UG Degree : B.Pharmacy

ST Organization:

Intas pharmaceutical Ltd., Ahmedabad

Project schedule for first-to-file (FTF) submission of Tucacitab in the US market



Madhya Pradesh

Ms. Rakshita Karambelkar

UG Degree : B.Pharmacy

ST Organization:

Trizone Healthcare, Vadodara

Project Title:

Extensive market research and analysis of a laboratory in healthcare marketing



Fresher Uttar Pradesh

Mr. Ritik Singh

UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New Delhi

Project Title:

Understanding obesity: Exploring, Genetic , Environmental, and Socioeconomic factors influencing



Fresher Madhya Pradesh

Mr. Rohit Kanalal Septa

UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New Delhi

Project Title:

Investigating Factors Shaping Timing of First Sexual Intercourse: An Exploration of Individual Social & Cultural Influences



Fresher Maharashtra

Mr. Rohit Prakash Khuje

UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New Delhi

Project Title:

Prevalence of neonatal mortality and its associated factors in Madhya Pradesh



Fresher Maharashtra

Mr. Rupesh Sanjiv Patil

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Market research and brand plan of Nebivolol (Anti-Hypertensive Drug)



Fresher Maharashtra

Mr. Saahit Divakar Adapa

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Market research and Brand Plan of Bilastine



Fresher Maharashtra

Mr. Sagar Chandrakant Tapase

UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, NewDelhi

Project Title:

Exploring the health implementation of habitual alcohol consumption of men in India



Maharashtra

Ms. Samiksha Chandrashekhar Saonerkar

UG Degree : B.Pharmacy

ST Organization: Lupin Limited, Mumbai

Project Title:

To study & analyze the possibilities of launch of new molecule in the space of Constipation



Mr. Sandeep Pandey UG Degree : B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Sales Assessment and Market Scenario of Ligapro Vessel Sealer in Pune





Mr. Sanket Surendra Khutade UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Brand plan for the Uro Relief Tab



Ms. Sanskriti

UG Degree: B.Tech in Biomedical Engineering

ST Organization:

EY, New Delhi

Project Title:

Secondary research on health status of various states and countries.



Maharashtra

Mr. Saurabh Sanjay Karlekar UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Market research & Brand Plan of (Montelukast+Fexofenadine)



Telangana

Mr. Shanmukh Madapati

UG Degree : B.Pharmacy

ST Organization:

Cipla Pharma, Hyderabad

Project Title:

Market assessment about ILD to various pulmonologists



Fresher Maharashtra

Mr. Shirish Digambar Bende

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Market research & Brand Plan of Topiramate



Fresher Rajasthan

Ms. Shivani Bhabhra

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurugram

Project Title:

Brand plan of Molecule Ticagrelor



Ms. Shreya Agrawal

UG Degree : B.Pharmacy

ST Organization: GRACEDERMA Healthcare Pvt. Ltd., Vadodara

Project Title:

Market Research on Facewash



Fresher West Bengal

Ms. Shreya Sikdar UG Degree : B.Tech, M.Tech

ST Organization: IHAT, Lucknow

Project Title:

A Comparative Study To Understand The Process Of Technical Bid Evaluation In Upmscl



Delhi

Ms. Shriyani Roy UG Degree : B.Pharmacy

ST Organization: IMARC Services Pvt. Ltd., Noida

Project Title:

Global Cell & Gene Therapy Market Size, Share, & Trends Analysis Report By Therapy Type, Therapeutic Area, Region, And Segment Forecasts, 2023 - 2030



Rajasthan

Mr. Shubham Agarwal UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, Delhi

Project Title:

Awareness regarding carcinogens associated with breast and cervix cancer in Indian women-A narrative review





Uttar Pradesh

Mr. Shubham Saini

UG Degree : B.Pharmacy

ST Organization: Micro Labs, Gurgaon

Project Title:

Developing Marketing strategies and brand plan of gabapentin molecule (Neurocalm)



Experienced Madhya Pradesh

Mr. Shubham Soni UG Degree: B.Pharmacy

ST Organization:

Sahajanand Medical Technologies (SMT), Delhi

Project Title:

A study on new Medical Device Policy



Maharashtra

Mr. Siddhant Kishor Wankhade

UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New Delhi

Project Title: Exploring Fertility Preferences and Understanding Influencing Factors among Women of reproductive age in Uttar Pradesh



Experienced

Odisha

Mr. Siddhant Singh

UG Degree : B.Pharmacy

ST Organization:

Corona Remedis Pvt. Ltd., Ahmedabad

Project Title:

Strategic development for increasing brand equity



Fresher Himachal Pradesh

Mr. Sidharth Choudhary

UG Degree : B.Pharmacy

ST Organization: Trizone Healthcare, Vadodara

Project Title:

(Integrated Marketing) Market Analysis, pricing strategy and social media development for healthcare packages for a diagnostic lab



Age : 24 Experienced Rajasthan

Ms. Simran Sharma

UG Degree: B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Sales and Market development of Ligapro vs to gynae surgeons



Fresher Rajasthan

Ms. Sonika Tanwar

UG Degree : B.Pharmacy

ST Organization: Cipla Ltd., Bengaluru

Project Title:

To assess the Patient load, Diagnosis and Management of Pulmonary Hypertension



Fresher West Bengal

Mr. Soumik Maity

UG Degree : B.Pharmacy

ST Organization:

Stryker India Pvt. Ltd., New Delhi

Project Title:

Present Usage of Indo Cyanin green and Technicium 99 for Surgical Visualization



West Bengal

Mr. Sounak Ghosh

UG Degree : B.Pharmacy

ST Organization: IHAT, Lucknow

Project Title:

Study on Quality Management of Drugs at Uttar Pradesh Medical Supplies Corporation



Gujarat

Ms. Stuti Dharmendra Sheth

UG Degree: B.Pharmacy

ST Organization:

Zydus Lifescience Ltd., Ahmedabad

Project Title:

Identify challenges in brand new product and provide tactics for it





Bihar

Mr. Suman Rituraj

UG Degree : B.Pharmacy

ST Organization: Mankind Pharma, New Delhi

Project Title: Competitors analysis of Aztreonam and glutathione, prepare a marketing communication of both drugs



Mr. Suraj Ahuja

UG Degree : B.Pharmacy

ST Organization: Medanta -The Medicity, Gurugram

Project Title: Comparing Ceftazidime-Avibactam brands post DPCO's Meropenem price cap decision.



Maharashtra

Ms. Swapnaja Ganesh Gaurkar

UG Degree : B.Pharmacy

ST Organization: IHAT, Lucknow

Project Title: To optimize and streamline the inventory through Inter Warehouse Transfer Process of drugs at UPMSCL, Lucknow.



Mr. Tanay Sudhir Sontakke

UG Degree : B.Pharmacy

ST Organization: Oracity Lifescience, Nagpur

Project Title: Evolving Healthcare ecosystem



Fresher Uttar Pradesh

Mr. Tanmay Varshney

UG Degree : B.Pharmacy

ST Organization: Vee ExceLDrugs & Pharmaceutical pvt. Ltd., Ghaziabad

Project Title: Exploring Trade Data and B2B Dynamics in International and Domestic Pharma Marketing: A Comprehensive Linagliptin Market Study.



Age : 24 Fresher Maharashtra

Ms. Tanushree Abhay Pande

UG Degree : B.Pharmacy

ST Organization: Fibroheal Woundcare Pvt. Ltd., Bengaluru

Project Title: Detailed study on D-Fibroheal suture dress as post operative dressing



Fresher Maharashtra

Mr. Tejas Sharadrao Kitey

UG Degree : B.Pharmacy

ST Organization: Daaniyal Health LLP.

Project Title: The impact of Medical tourism in India



Experienced Uttar Pradesh

Mr. Upendra Vikram Singh

UG Degree: B.Pharmacy

ST Organization: GRACEDERMA Healthcare Pvt. Ltd., Vadodara

Project Title: Market research on Dermatologist customer profiling



Uttar Pradesh

Ms. Vanshika Agarwal UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New

Project Title: Prevalence and Risk Factors of Diabetes Mellitus among Adults in Uttar Pradesh, India: A Cross-Sectionalÿstudy



Fresher Madhya Pradesh

Ms. Varnika Tapa UG Degree : B.Pharmacy

ST Organization: Basic Paradigm, New

Project Title: Practice of Menstrual Hygiene in Rural and Urban Areas. A Cross Sectional Study





Mr. Vishal Singh Tomar

UG Degree : B.Pharmacy

ST Organization: Impact Guru, Mumbai

Project Title:

Strategic Synergy: A Comprehensive Analysis of Market Dynamics, Partnership Opportunities & Alliances



Mr. Vishal Uppal

UG Degree : B.Pharmacy

ST Organization: Winglobe, Bengaluru

Project Title:

Sales and Market Development of Ligapro Vs



Experienced Maharashtra

Mr. Vishwajeet Tanaji Patil

UG Degree : B.Pharmacy

ST Organization: GRACEDERMA Healthcare Pvt. Ltd., Vadodara

Project Title:

Market Research On Nutraceuticals Products and L-Glutathione



Fresher

Maharashtra

Mr. Vitthal Suryakant Kalyan

UG Degree : B.Pharmacy

ST Organization: Beacon Group

Project Title:

Business Development and Marketing of Hematology Analizer



Fresher Uttar Pradesh

Mr. Vivek Pandey

UG Degree : B.Pharmacy

ST Organization: Cipla Pharma, New Delhi

Project Title:

Assessing the Management of Pulmonary Arterial Hypertension



Age : 24 Experienced Uttar Pradesh

Mr. Yash Goyal

UG Degree: B.Pharmacy

ST Organization:

Corona Remedis Pvt. Ltd., Ahmedabad

Project Title:

Incentivisation process of top pharmaceutical companies



Maharashtra

Mr. Yash Narendra Kale

UG Degree : B.Pharmacy

ST Organization:

Basic Paradigm, New Delhi

Project Title:

An Exposure to Response for Proposal (RfP) Development





Our Alumni



Abhinav Sharma Product Manager - Specialty Molecules Pharmascience, Canada



Ankit Patel Manager-Medical Marketing Aster DM Healthcare, UAE



Deepak Saxena Manager - Analytics Roche, Hyderabad



Richa Pandit Deputy Vice President Kotak Mahindra Bank, Mumbai



Abhinav Kumar Forecasting Manager Novartis, Gurugram



Navneet Dagar Senior Manager - Strategy & Consulting, CitiusTech, Gurugram



Bikram Bir Singh Operations Supervisor Canada Post, Canada



Dr. Samir Karnik Assistant General Manager Emcure Pharmaceuticals Ltd., Pune



Naveen Koushal Senior Manager, Axtria - Ingenious Insights, Gurugram



Bhanshu Kakkar Market Analyst Manager Oyster Labs Ltd, Chandigarh



Nidhish Gaurav Brand Manager Cipla, Mumbai



Dhanvi Shekhar Knowledge Management Associate ZS Associates, New Delhi



Indraneel Sinha Senior Marketing Manager Biocon Biologics, Bengaluru



Anshul Tyagi Asst. Manager - Research & Analytics WNS Global Services, Noida



Ashutosh Joshi Assistant General Manager <u>Micr</u>olabs, West Africa



Dhriti Kumar Pareek Senior Group Product Manager Mankind Pharma Ltd., New Delhi



Dinesh Pandey Leadership Team Mu Sigma Inc., Bengaluru



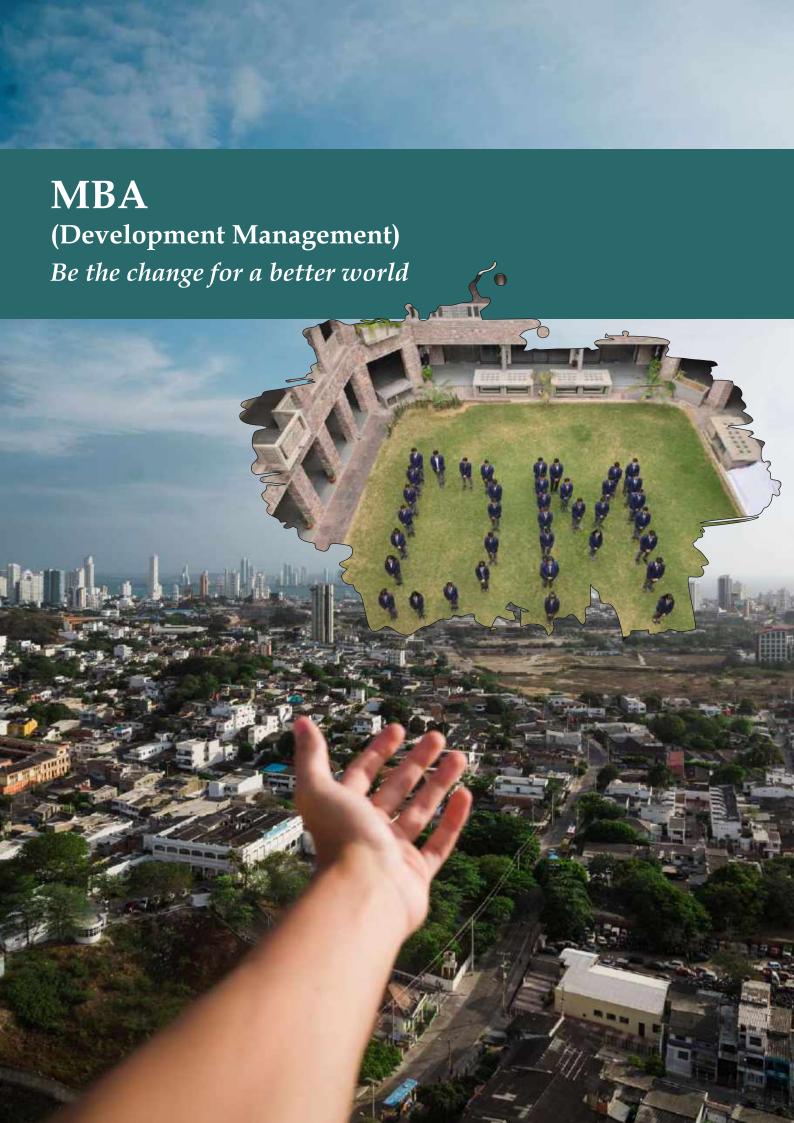
Ginni Wadhwa Assistant Director (SM), Health Sciences & Wellness, EY, New Delhi



Jayant Lanjewar Category Head-Wellness & Preventive Health, Metropolis Healthcare, Mumbai



Neeraj Jain Marketing Manager, Corona Remedies Pvt. Ltd., Ahemdabad





Message from Dean

This is our great pleasure to present the students of MBA Development Management Batch 2022-24 for the campus placement 2023-24. These students have worked diligently and prepared themselves as the competent budding young professionals committed to contribute to the various sectors of development in India and abroad.

The development management has assumed tremendous importance as India is striving to be the five trillion-dollar economy and be the third largest economy in the world in near future. Government of India is quite emphatic that this can only be achieved through inclusive development. MBA Development Management plays pivotal role in developing managerial and leadership competencies to attain inclusive and holistic development in India. MBA Development Management is a multi-disciplinary programme which prepares professionals with specialized skill sets. These skill sets include project management, natural resource management, health, gender equality, child rights, education, community mobilization, research skills, digital analytics, management of CSR, banking, insurance, financial inclusion, small business development, social entrepreneur, implementation of sustainable development programmes, climate change resilience, disaster mitigation, making evidence-based decision and advocacy.

IIHMR University has inculcated unique blend of academic excellence with a missionary spirit in all the students. Students have been given ample opportunities to develop their proficiencies in managerial aspects, data management, development discourses, research and analytical aptitudes, managing SDGs and human rights, field exposures and industrial interface. The track records of our alumni are phenomenal. I on behalf of School of Development Studies invite all national and international NGOs, Government Organisations, and various corporate bodies to participate in our campus recruitment programme and select some of the best young professionals from IIHMR university. I wish all students a very fruitful placement season.





MBA (Development Management)

MBA in Development Management, two-year, full-time programme is designed to equip students with the skills necessary to excel in development management. The industry-focused curriculum integrates management competencies to effectively develop perspective, capacity, and skills for achieving Sustainable Development Goals (SDGs) in the 21st Century, allowing students to effectively manage Development sectors, Civil Society Organizations, Non-Profits, Corporate Social Responsibility, Businesses, Govt Development Programmes, and consultancy projects. Students will be exposed to a wide range of topics such as Development Theory, Essential of Economics, Public policy, Governance and Systems Management, Financial Management and other relevant courses. Our expert faculty members are passionate about sharing their knowledge and experience, ensuring that you receive the highest quality education. Our state-of-theart facilities provide you with access to cutting-edge technology, enabling you to stay ahead of the curve. Upon completion of our programme, students will have access to lucrative career opportunities in the development management industry, both domestically and internationally. Students will be well-equipped to tackle the challenges that arise in the field of development management, making our students a highly sought-after candidate in the job market.

Programme Educational Objectives (PEOs)

PEO 1	To create student centric teaching - learning environment which	prepare them to achieve their career goals.
		L - L

PEO 2	To select and apply suitable tools for decision	on making required for solving com	plex managerial problems.
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- To organize various co-curricular and extracurricular activities to enhance students' skills and hidden talents.
- To develop sound knowledge of the business processes and inculcate creativity and innovation in the workplace.
- To produce industry ready graduates having utmost look for professional, personal and institutional integrity, social responsibility and continuous learning.
- To collaborate with industry, social organizations and academic institutions for the development of students, institute and society at large.
- To develop professional, entrepreneurial skills and social awareness among students to mold them into a good citizen of our country.

Programme Outcomes (POs)

PO 1 Develops perspective on achieving Sustainable Development Goals (SDGs) in the 21st century.

- Builds knowledge competencies, analytical and creative skills for problem solving and innovating to attain sustainable development.
- Prepares professionals to work in CSOs, Non-Profits, Development organizations, Businesses, Govt Development Missions, CSR, public systems.
- Inculcates willingness to work in challenging geographies / contexts as it requires resilience, perseverance, emotional, social intelligence, and courage of conviction.



Programme Structure

First year

TERM 1

- Development Theory, Policies and Programmes
- Sustainable Development Goals
- Demography and Development
- Rural and Urban Society
- Development Administration and Local Self Governance
- Essential of Economics
- Public Policy Governance

TERM 2

- Principles of Management
- Organizational Behaviour
- Human Resource Management
- Marketing Management
- · Financial Management
- Communication for Development

TERM 3

- Management Information System
- · Research Methods
- Quantitively Techniques
- Statistics for Social Sciences Research
- Data Analytic and Management

Summer Training

Second year

TERM 4

- Project Management
- Production and Operation Management
- Strategic Management
- Management of NGOs
- Entrepreneurship and Innovations
- Banking and Financial Inclusions

TERM 5

- Corporate Social Responsibility
- Excellence in Environmental, Social and Governance (ESG)
- Livelihood System and Programmes
- Producers Value Chain and Enterprises
- School Education and Governance
- Child Right, Gender and Development

TERM 6

- Water, Sanitation and Hygiene (WASH) Management
- Public Health Management
- Digital Health
- Natural Resources Management, Climate Change and Resilience

Elective Courses

Value Added Courses

Dissertation and Internship





Campus Engagement Programme

MBA (Development Management) Batch Profile 2022-24

Batch Demography



Batch Strength



9 (56%)







Engagements at IIHMR - U



Summer Training Programme



Alumni Mentoring Programme



Webinars/Master Class/ Know Your Alumni etc



Industry Interface Summits-Pradnya, National Conclave etc

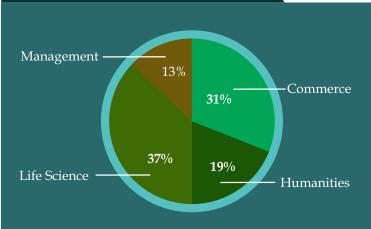


Dissertation

Work Experience



Batch Academic Backgrounds



Summer Training Snapshot





Past Recruiter















































Mr. Aayush Sharma

UG Degree : B.Sc.

ST Organization: Care India, Mathura

Project Title:

Assessment of PMSMA services in baldeo and naujheel block of Mathura



Mr. Abhishek Ranjan

UG Degree : BBA

ST Organization: Care India, Mathura

Project Title:

Study on health risk factor and risks mitigation preparedness at place of religious mass gathering.



Maharashtra

Mr. Anand Ratan Bambale

UG Degree : BA

ST Organization: Manav Jeevan Vikas Samiti, Tendukheda

Project Title:

Sustainable livelihood for tribal communities



Mr. Baleshwar Birua

UG Degree : BA

ST Organization: Care India, West Singhbhum

Project Title:

Lymphatic filariasis project



Fresher Chhattisgarh

Ms. Geetanjali Gota

UG Degree : B.Com

ST Organization: Sahbhagi Samaj Seva Sansthan, Charama, Kanker

Project Title:

High Impact mega watershed project



Experienced Maharashtra

Mr. Keshav Laxman Gabhale

UG Degree : B.Sc. in Chemistry

ST Organization:

BAIF Livelihoods, Haridwar, Uttarakhand

Project Title: Holistic village development program (HVDP).



Mr. Kiran Shrayan Ambayane

UG Degree : B.Sc. in Chemistry

ST Organization: BAIF Livelihoods, Haridwar, Uttarakhand

Project Title: Holistic village development program (HVDP).



Rajasthan

Ms. Krishna Rathore UG Degree : BBA

ST Organization: Udyogini, Dewas

Project Title:

Potato value chain project



Jharkhand

Mr. Kuldeep Munda

UG Degree : B.Com

ST Organization: WOTR, Ranchi

Project Title:

Jiwi-dah-hasa mega high impact watershed project jharkhand (GULMA) Chainpur



Mr. Naman Parashar

UG Degree : Bachelor of Agriculture

ST Organization:

BAIF Livelihoods, Haridwar

Project Title:

Holistic village development programme





Ms. Panmeshwari Painkra

UG Degree : BA

ST Organization:

SAMARTH Charitable trust Kwardha

Project Title: Hight impact mega watershed project



Ms. Pragya Gupta

UG Degree : B.Com

ST Organization: NHM, Jaipur

Project Title: A study to develop a holistic understanding of the working of ayushman bharat-u-hwc-janta clinic



Jharkhand

Ms. Pramila Kumari

UG Degree : B.Sc. in Physics

ST Organization:

Watershed Organization Trust,

Chainpur

Project Title: Jharkhand high impact mega watershed project and also known as -"Jiwi daah hasa"



Jharkhand

Ms. Reshmi Sinku

UG Degree : B.Com

ST Organization: ASPIRE, West Singhbhum

Project Title: **School improvement**



Ms. Sakshi Katiyar

UG Degree : B.Com

ST Organization:



Mr. Shubham Sharma

UG Degree : B.Sc. in Agriculture

ST Organization:



ILIHMR UNIVERSITY



Manish Kumar Tomar Six Senses Hotels, Dehradun



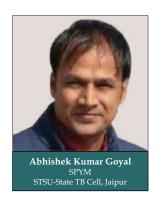
Our Alumni













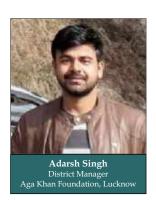






Kapil Palsania District Coordinator, Haryana Rural Livelihood Mission, Haryana





ILIHMR UNIVERSITY

Student Committees and clubs

CRs: The student council is comprised of elected representatives from various classes. The class representatives are the interface between the students, faculty, and academic administration. They are responsible for coordinating the day-to-day class activities.

Synergy: The Alumni Relations Committee plays a significant role in encouraging collaboration and engagement between the university and its alumni. Their primary responsibilities revolve around maintaining a strong alumni network and leveraging it for the benefit of current students, the university, and fellow alumni.

Homey: The Hostel and Mess Committee will play a crucial role in ensuring the smooth functioning of the hostel and mess facilities at IIHMR University. Under the supervision of the Chairperson of the Hostel and Mess Committee.

Place Com: The Placement Committee plays an important role in guiding and supporting students' career journeys. It actively facilitates various academic initiatives such as organizing summer training opportunities for first-year students and works diligently to secure internships and final placements. about various student affairs.

iWorcon: The Workshop and Conference Committee helps students to actively participate in National and International conferences. The committee looks for such opportunities and shares them with the student community to facilitate their participation in the conferences and enrich their academic experience.

Archives: The Library Advisory Committee has been constituted for advising, developing, and monitoring policies for the overall development of the library in terms of collection development, processing, storage and retrieval of information.











E-Cell: The Club aims to help students to cultivate a startup business idea, teach them basic strategies like estimating costs and writing a business plan, and help them network their ideas toward sources of funding.

Connect: The Campus Welfare and Wellness Club of IIHMR University is committed to innovating methods in favour of campus welfare. It ensures to provide a unique academic environment based on positive interaction among the students and the University. It is the head of all students extracurricular and co-curricular activities and to build and involve.

ESG Warriors: Environment and social responsibility club are voluntary student groups promoting participation of students in learning about and working toward the conservation and sustainability of the environment specially working with the village and deprived community. This club also accelerate the university activities of Unnat Bharat.

Gempower: The Gender Champions Club accordance with UGC guidelines in line with the directive of Ministry of Women and Child Development. The club aims at creating an enabling environment on campus for greater gender equality and to treat women with dignity and respect.

Spardha: The Sports Club will have the primary objective of promoting a culture of physical fitness, sportsmanship, and healthy competition among future students, faculty, and staff at IIHMR University.

Socialspark: The Media, Web and PR Club of IIHMR University is responsible for extensive coverages of all university events. It will prepare press releases to print and digital media, and posts updates on social media about all campus activities, blood donation camps, entrepreneur meets and student achievements and university performance.

Aakriti: The Art and Cultural Club actively engage in organizing a diverse range of cultural events, fostering a vibrant atmosphere where students wholeheartedly participate in activities such as arts, painting, drama, singing, and dance. The committee aims to promote a friendly spirit among students through the organization of festivals, picnics, and various other engaging activities.

Shutter and Sketch: Photography is much more than just having a camera and taking pictures. Students in this club have opportunities to hone their skills by understanding and learning about what takes a good photograph, from composition to artistic expression.



About The Placement Cell

The Placement Cell at IIHMR University is playing a pivotal role in identifying and nurturing the potential of our students. Our overarching mission is to equip our students with a comprehensive blend of knowledge, thus preparing them to seamlessly adapt to the ever-evolving demands of the industry.

Our dedicated Placement Cell collaborates closely with our esteemed faculty and accomplished alumni, forming a formidable alliance geared towards shaping our students for a gratifying placement journey. We leave no stone unturned in guiding our students through the multifaceted process of preparing for their careers. This includes meticulously crafting distinctive resumes, administering regular training sessions, facilitating mock interviews and group discussions, conducting aptitude tests, and orchestrating invaluable mentoring sessions conducted by our accomplished alumni.

Furthermore, our students have the privilege of gaining invaluable hands-on experience through meaningful interactions with our extensive alumni network via webinars and specialized sessions such as 'Know Your Alumni' and "Masterclass Series" led by industry luminaries.

At IIHMRU, Placement Cell is not merely a support system; it is a nurturing ecosystem that fosters the growth and professional development of our students, ultimately empowering them to excel in their interviews and embark on fulfilling careers.

Placement Process **Placements Highlights** at IIHMRU of Batch 2021-2023 13.1 LPA Highest Domestic Potential recruiters are invited to the Campus Recruitment Program, by the Placement **Package** Cell IIHMR University, Jaipur. Avg. **7.2** LPA **Package** Potential recruiters are requested to fill the Job Notification Form (JNF) and forward it to 02 placements@iihmr.edu.in. **No's of Organizations** Recruited our Students Placement Cell informs students about the Job **Highest Stipend** 47.5K Description and other details specified on the Job Offer Notification Form (JNF). er Month (Internship) **Organization Sector** Eligible students apply through CollPoll for the **Analytics** job of their interest. Their resumes are shared with the Potential recruiters for further process. **BFSI** Consultancy Campus Placement process is done on mutually **CSR and NGO** agreed date. Digital and Home Healthcare **FMCG** Recruiters share the offer/appointment letters of Government selected students with the Placement Cell. 06 Hospital **Market Research** Assisting the Potential recruiters and students in Pharmaceutical joining process. Public Health

IIIHMR UNIVERSITY

Our Recruiters





































































































































Placement Advisory Committee



Col (Dr.) Mahendra Kr.
Professor
Institute of Health
Management Research



Dr. Sanjay GuptaProfessor & Dean
Institute of Health
Management Research



Dr. Himadri SinhaDean, School
fo Development
Studies



Dr. Vinod KumarDean in charge,
SD Gupta
School of Public health



Dr. Saurabh Kumar Dean, School of Pharmaceutical Management

Team Placements & Alumni Relations



Mr. Vinod Tejwani Dean-Placements and Alumni Relations Contact: +91 9891393008, 0141-3924700 (Ext -213) Email: vinodtejwani@iihmr.edu.in



Mr. N. Satheeshkanna Manager - Placements Email: satheeshkanna@iihmr.edu.in



Ms. Anita Thapa
Officer-Placements and
Alumni Relations
anitathapa@iihmr.edu.in



Ms. Anuradha Banarjee Executive Alumni Relations anuradha@iihmr.edu.in

Students Placement Committee



Hospital Management

1. Srishte Saraf

2. Akankhya Jena

Health Management

Kalpit Bhora
 Kingshuk Mazumder

Pharmaceutical Management

1. Vivek Pandey

2. Harsimran Singh

Development Management

1. Aayush Sharma



Closing Remarks

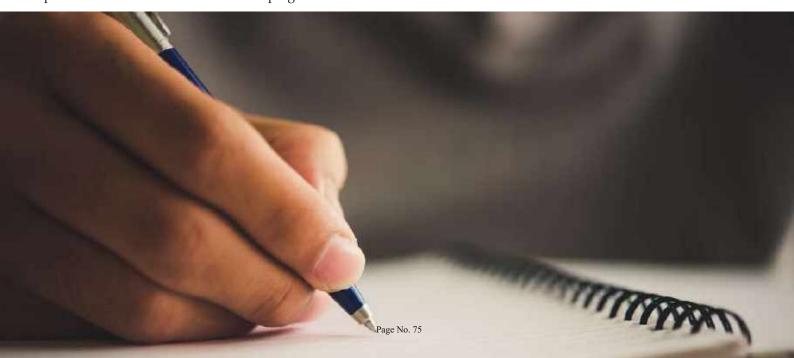
It gives me profound pleasure to introduce our batches of MBA Hospital and Health Management, MBA Pharmaceutical Management and MBA Development Management students from IIHMR University, Jaipur (IIHMRU). IIHMRU has been set up with a mission to prepare the leaders of tomorrow for the responsible health management professionals. Our goal is to:

- 1. Positively influence the practice of business
- 2. Compete fairly and
- 3. Collaborate closely on a global scale and scope.

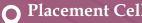
IIHMRU prepares students to meet the global business and leadership challenges of tomorrow. As a corporate resource professional, I have been closely associated with these batches, living through their moments of trials and tribulations, joys and ecstasies. I have seen them evolve, over the years of their education at IIHMRU. This evolution has been facilitated through Summer Training, Dissertation and internships, Live Projects , and business incubators, which have filled them with confidence and have prepared them adequately for the corporate world. I believe that we have prepared them as responsible corporate citizens who understand the challenges of corporates and society at large.

Your organization would enable our students to realize their career potential and aspirations. I am confident that our students will, in turn contribute to the growth of your esteemed organization and make this association mutually enriching.

On behalf of the IIHMR University, I invite you to participate in the campus placement process. We look forward to your presence and contribution towards shaping the future of our students.



Contact us:



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+91 9929754987

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